

# CPARB GC/CM Committee

## 2021 CPARB Heavy Civil Best Practices Subcommittee

### Topics

1. Why Heavy Civil and what kind of projects are appropriate
  - What is Heavy Civil?
  - Considerations for using Heavy Civil
  - Unique requirements
  - Kinds of Projects
  - Owner engagement expectations (especially on the negotiated self-perform percentages)  
Is Federal Funding involved?
  
2. GCCM Heavy Civil Selection Process
  - Negotiated Self-performed (NSP) work
    - Non-public bidding vs. Public Bid
    - Self-Performed Limitations
    - Subcontracting Work under Self-Performed.
    - Criteria for self-performed work
    - Considerations why an owner may reject proposed self-performance
    - Examples of self-performance
    - What are the capabilities of the proposing firms?
      - What is desired by the Owner, if applicable, as to what scope(s) are expected to be self-performed.
    - Solicitation Components
      - Self-performed fee
        - ❖ What is it?
        - ❖ How is it different from the GCCM Fee?
        - ❖ Is the GC/CM fee applied (or not) to the self-performed fee?
        - ❖ Examples
      - Weighting the scoring of the various components
      - Specified General Conditions (SGC's)
        - ❖ Specified GC's relative to Self-Performed Work (Managing the self-perform with main GC/CM staff)
    - Evaluating Proposals
      - What does the proposer plan to self-perform?
      - What if a JV?

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### **3. Negotiated Self-Performed Work**

- Negotiating the self-performed scope
- Percentage of self-performed work
- Pros and cons of requesting self-performed fee in the RFP
- Self-performed work -lump sum vs. cost reimbursable with fee.

### **4. Construction Management and Contracting Plan (CMCP)**

- Timing of delivery of the initial CMCP
- Early work bid packages
- Coordinated with inclusion efforts
- Identify what will be included in the Negotiated Support Services (NSP)
- Periodic updates
- Audit considerations
- Owner approval

### **5. Audit Requirements**

- Purpose
- What should or should not be audited?
- When should audit(s) occur?

### **Appendix - Examples (case studies):**

Bid Form - Example 1

Bid Form - Example 2

Bid Form - Example 3

Weighting of Proposal – Example 1

Weighting of Proposal – Example 2