

UNIVERSITY OF WASHINGTON - GC/CM RECERTIFICATION

Subcontractor Outreach

1. The PRC would like to see past performance data to show the results of UW’s inclusion efforts. (Budgeted goals/required vs actual achievements) \

Project Name & Contract Value	Goals	Actuals
Founders Hall \$62M	25% Overall 15% MWBE	<u>Overall</u> 26.7%, \$16M MWBE 15.4%, \$9M
UW Tacoma Milgard Hall \$44M	20% Overall	<u>Overall</u> 40.21% MWBE 22.31%
ICA Softball Performance Center \$4M	35% Overall	<u>Overall</u> 43%, \$1.5M
Health Sciences Education Building \$71M	15% Overall	27%, \$19M
Hans Rosling Center for Population Health \$230M	20%	25%, 43.6M

2. Please share lessons learned from similar past performance achievements
 1. Proactively embrace outreach to all small, minority and woman-owned business, not strictly OMWBE-certified.
 2. Allow for flexibility in plans. Target scopes and trade partners can change based on market conditions and procurement challenges.
 3. Breakdown bid packages into smaller scopes
 4. Communicate early on in process to align strategies and outreach. in order
3. As an established organization with a plan and a track record, can you show some performance data to line up with past projects to support your statements?
 - **Founders Hall**
 - Early planning and identification of potential trade partners.
 - Participation by contractor in on-site outreach meetings, NAMC meetings, UW Ascend program
 - **Libraries Off Site Shelving + ISchool Retrofit**
 - Broke down the electrical scope into two separate, distinct electrical contracts. Awarded to two WBE contractors who had capabilities to handle the separate scopes.

- **Milgard Hall:**

- Targeted businesses in South Puget Sound to support the local economy. 29% of our work is committed to South Sound Businesses, a total of 12 trade partners and consultants.
- Mechanical contractor is women-owned, but they are also meeting our BEE goal of 20% for their sub-tier subcontractors and suppliers.
- Architect (sbe) built a diverse design team to include landscape architect, code consultant, LEED consultant, and lab planner - all minority-owned. The plumbing engineer and signage consultant are women-owned. The acoustical consultant is a small business.