



FACILITY PROFESSIONAL SERVICES

CONSULTANT SELECTION
COMBINED CONSENSUS SCORING SHEET

This Scoresheet Becomes Public Record

Project description Department of Enterprise Services - Facility Condition Assessment
Project Number 2023-280
Name of Selection Panel Chair John Lyons

Firms	Panelist Names					TOTAL PANEL RANKED SCORE	PHASE 1 RANK ORDER
	John Lyons	Dave Hinkson	Cynthia Barrett	Tamara Hayes	Garner Miller		
	Rank Order	Rank Order	Rank Order	Rank Order	Rank Order		
1 ISES Corporation	6	13	4	4	7	34	5
2 Faithful+Gould	4	4	5	5	2	20	4
3 Bassetti Architects	5	5	9	8	10	37	7
4 PAE	13	8	11	10	13	55	12
5 Sazan Group	12	6	10	9	6	43	8
6 Ameresco	10	10	7	11	9	47	10
7 Stell Environmental Enterprises	15	14	14	13	14	70	15
8 Meng Analysis	2	2	3	1	3	11	3
9 McKinstry Essention	1	3	1	2	4	11	3
10 AEI Consultants	8	15	15	15	11	64	13
11 Facility Engineering Associates	7	12	6	6	5	36	6
12 CBRE Design Collective	11	9	8	14	8	50	11
13 Bureau Veritas Technical Assessments	3	1	2	3	1	10	1
14 Roth IAMS	9	7	12	7	12	47	10
15 Terracon Consultants	14	11	13	12	15	65	14
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Firms	RANK ORDER OF COMMITTEE MEMBERS					TOTAL ASSIGNED RANKS	FINAL RANK ORDER
	John Lyons	Dave Hinkson	Cynthia Barrett	Craig Gunn	Garner Miller		
	Rank Order	Rank Order	Rank Order	Rank Order	Rank Order		
1 Faithful+Gould	3	4	3	2	4	16	4
2 McKinstry Essention	2	2	2	4	3	13	2
3 Bureau Veritas Technical Assessments	4	3	4	3	2	16	4
4 Meng Analysis	1	1	1	1	1	5	1
5							

John Lyons

Dave Hinkson

Cynthia Barrett

Tamara Hayes

Garner Miller (Jul 3, 2023 16:23 PDT)

Craig Gunn



FACILITY PROFESSIONAL SERVICES
CONSULTANT SELECTION
PHASE I SCORING SHEET

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Project description Department of Enterprise Services - Facility Condition Assessment	
Consensus Date 6/20/2023	Project Number 2023-280
Name of Selection Panel Member John Lyons	

CRITERIA	Diverse Business Equity & Inclusion Strategies	Qualifications of Key Personnel		Relevant Experience		Past Performance		Project Schedule		TOTAL WEIGHTED SCORE	RANK ORDER	
	Yes/ No	Score	30	Score	30	Score	20	Score	20			Score
1 ISES Corporation	Yes	70%	21.00	70%	21.00	60%	12.00	30%	6.00		60.00	6
2 Faithful+Gould	Yes	70%	21.00	85%	25.50	70%	14.00	10%	2.00		62.50	4
3 Bassetti Architects	Yes	75%	22.50	70%	21.00	60%	12.00	30%	6.00		61.50	5
4 PAE	Yes	40%	12.00	20%	6.00	20%	4.00	60%	12.00		34.00	13
5 Sazan Group	Yes	30%	9.00	40%	12.00	30%	6.00	50%	10.00		37.00	12
6 Ameresco	Yes	60%	18.00	40%	12.00	40%	8.00	15%	3.00		41.00	10
7 Stell Environmental Enterprises	Yes	30%	9.00	20%	6.00	20%	4.00	20%	4.00		23.00	15
8 Meng Analysis	Yes	75%	22.50	65%	19.50	65%	13.00	60%	12.00		67.00	2
9 McKinstry Essention	Yes	90%	27.00	90%	27.00	85%	17.00	100%	20.00		91.00	1
10 AEI Consultants	Yes	40%	12.00	80%	24.00	60%	12.00	20%	4.00		52.00	8
11 Facility Engineering Associates	Yes	65%	19.50	60%	18.00	50%	10.00	60%	12.00		59.50	7
12 CBRE Design Collective	Yes	50%	15.00	50%	15.00	40%	8.00	1%	0.20		38.20	11
13 Bureau Veritas Technical Assessments	Yes	70%	21.00	65%	19.50	60%	12.00	60%	12.00		64.50	3
14 Roth IAMS	Yes	40%	12.00	60%	18.00	50%	10.00	30%	6.00		46.00	9
15 Terracon Consultants	Yes	30%	9.00	40%	12.00	20%	4.00	20%	4.00		29.00	14
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COMMENTS:

John Lyons
John Lyons

6/20/2023
Date



**FACILITY PROFESSIONAL SERVICES
 CONSULTANT SELECTION
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Project description Department of Enterprise Services - Facility Condition Assessment	
Consensus Date 6/20/2023	Project Number 2023-280
Name of Selection Panel Member Dave Hinkson	

CRITERIA	Qualifications of Key Personnel		Relevant Experience		Past Performance		Project Schedule		Score	Score	TOTAL WEIGHTED SCORE	RANK ORDER
	Score	30	Score	30	Score	20	Score	20				
1 ISES Corporation	79%	23.70	77%	23.10	78%	15.60	75%	15.00			77.40	13
2 Faithful+Gould	84%	25.20	83%	24.90	84%	16.80	82%	16.40			83.30	4
3 Bassetti Architects	84%	25.20	82%	24.60	84%	16.80	83%	16.60			83.20	5
4 PAE	83%	24.90	83%	24.90	83%	16.60	82%	16.40			82.80	8
5 Sazan Group	82%	24.60	84%	25.20	84%	16.80	82%	16.40			83.00	6
6 Ameresco	82%	24.60	83%	24.90	82%	16.40	83%	16.60			82.50	10
7 Stell Environmental Enterprises	77%	23.10	79%	23.70	78%	15.60	72%	14.40			76.80	14
8 Meng Analysis	87%	26.10	86%	25.80	80%	16.00	83%	16.60			84.50	2
9 McKinstry Essention	84%	25.20	84%	25.20	83%	16.60	82%	16.40			83.40	3
10 AEI Consultants	77%	23.10	74%	22.20	74%	14.80	77%	15.40			75.50	15
11 Facility Engineering Associates	80%	24.00	82%	24.60	82%	16.40	75%	15.00			80.00	12
12 CBRE Design Collective	86%	25.80	84%	25.20	86%	17.20	72%	14.40			82.60	9
13 Bureau Veritas Technical Assessments	86%	25.80	86%	25.80	84%	16.80	84%	16.80			85.20	1
14 Roth IAMS	83%	24.90	82%	24.60	83%	16.60	84%	16.80			82.90	7
15 Terracon Consultants	80%	24.00	82%	24.60	84%	16.80	78%	15.60			81.00	11
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COMMENTS:

Dave Hinkson

6/20/2023

Date



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 CONSULTANT SELECTION
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Project description Department of Enterprise Services - Facility Condition Assessment	
Consensus Date 6/20/2023	Project Number 2023-280
Name of Selection Panel Member Cynthia Barrett	

CRITERIA	Qualifications of Key Personnel		Relevant Experience		Past Performance		Project Schedule		Score	Score	TOTAL WEIGHTED SCORE	RANK ORDER
	Score	30	Score	30	Score	20	Score	20				
1 ISES Corporation	90%	27.00	95%	28.50	90%	18.00	75%	15.00			88.50	4
2 Faithful+Gould	87%	26.10	92%	27.60	92%	18.40	80%	16.00			88.10	5
3 Bassetti Architects	90%	27.00	80%	24.00	80%	16.00	90%	18.00			85.00	9
4 PAE	87%	26.10	80%	24.00	80%	16.00	80%	16.00			82.10	11
5 Sazan Group	85%	25.50	82%	24.60	82%	16.40	90%	18.00			84.50	10
6 Ameresco	90%	27.00	90%	27.00	80%	16.00	80%	16.00			86.00	7
7 Stell Environmental Enterprises	85%	25.50	80%	24.00	70%	14.00	80%	16.00			79.50	14
8 Meng Analysis	90%	27.00	90%	27.00	90%	18.00	85%	17.00			89.00	3
9 McKinstry Essention	95%	28.50	95%	28.50	95%	19.00	95%	19.00			95.00	1
10 AEI Consultants	80%	24.00	60%	18.00	60%	12.00	70%	14.00			68.00	15
11 Facility Engineering Associates	90%	27.00	88%	26.40	88%	17.60	85%	17.00			88.00	6
12 CBRE Design Collective	92%	27.60	80%	24.00	90%	18.00	80%	16.00			85.60	8
13 Bureau Veritas Technical Assessments	90%	27.00	90%	27.00	90%	18.00	90%	18.00			90.00	2
14 Roth IAMS	85%	25.50	80%	24.00	80%	16.00	80%	16.00			81.50	12
15 Terracon Consultants	90%	27.00	80%	24.00	80%	16.00	70%	14.00			81.00	13
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COMMENTS:

Cynthia Barrett

Cynthia Barrett

6/20/2023

Date



FACILITY PROFESSIONAL SERVICES
 CONSULTANT SELECTION
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Project description Department of Enterprise Services - Facility Condition Assessment	
Consensus Date 6/20/2023	Project Number 2023-280
Name of Selection Panel Member Tamara Hayes	

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CRITERIA	Qualifications of Key Personnel		Relevant Experience		Past Performance		Project Schedule		Score	Score	TOTAL WEIGHTED SCORE	RANK ORDER
	Score	30	Score	30	Score	20	Score	20				
1 ISES Corporation	95%	28.50	93%	27.90	95%	19.00	90%	18.00			93.40	4
2 Faithful+Gould	90%	27.00	94%	28.20	95%	19.00	95%	19.00			93.20	5
3 Bassetti Architects	90%	27.00	88%	26.40	90%	18.00	90%	18.00			89.40	8
4 PAE	90%	27.00	81%	24.30	81%	16.20	85%	17.00			84.50	10
5 Sazan Group	80%	24.00	90%	27.00	95%	19.00	95%	19.00			89.00	9
6 Ameresco	80%	24.00	80%	24.00	95%	19.00	85%	17.00			84.00	11
7 Stell Environmental Enterprises	75%	22.50	78%	23.40	75%	15.00	78%	15.60			76.50	13
8 Meng Analysis	95%	28.50	96%	28.80	96%	19.20	98%	19.60			96.10	1
9 McKinstry Essention	96%	28.80	97%	29.10	94%	18.80	92%	18.40			95.10	2
10 AEI Consultants	90%	27.00	40%	12.00	40%	8.00	40%	8.00			55.00	15
11 Facility Engineering Associates	91%	27.30	90%	27.00	85%	17.00	97%	19.40			90.70	6
12 CBRE Design Collective	88%	26.40	85%	25.50	85%	17.00	2%	0.40			69.30	14
13 Bureau Veritas Technical Assessments	95%	28.50	95%	28.50	95%	19.00	95%	19.00			95.00	3
14 Roth IAMS	90%	27.00	91%	27.30	90%	18.00	88%	17.60			89.90	7
15 Terracon Consultants	83%	24.90	85%	25.50	82%	16.40	75%	15.00			81.80	12
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COMMENTS:

Tamara Hayes

Tamara Hayes

6/20/2023

Date



**FACILITY PROFESSIONAL SERVICES
 CONSULTANT SELECTION
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Project description Department of Enterprise Services - Facility Condition Assessment	
Consensus Date 6/20/2023	Project Number 2023-280
Name of Selection Panel Member Garner Miller	

CRITERIA	Qualifications of Key Personnel		Relevant Experience		Past Performance		Project Schedule		Score	Score	TOTAL WEIGHTED SCORE	RANK ORDER
	Score	30	Score	30	Score	20	Score	20				
1 ISES Corporation	80%	24.00	60%	18.00	70%	14.00	60%	12.00			68.00	7
2 Faithful+Gould	80%	24.00	90%	27.00	80%	16.00	70%	14.00			81.00	2
3 Bassetti Architects	50%	15.00	60%	18.00	40%	8.00	50%	10.00			51.00	10
4 PAE	50%	15.00	40%	12.00	40%	8.00	40%	8.00			43.00	13
5 Sazan Group	30%	9.00	80%	24.00	100%	20.00	80%	16.00			69.00	6
6 Ameresco	40%	12.00	60%	18.00	50%	10.00	60%	12.00			52.00	9
7 Stell Environmental Enterprises	40%	12.00	40%	12.00	30%	6.00	60%	12.00			42.00	14
8 Meng Analysis	80%	24.00	80%	24.00	80%	16.00	70%	14.00			78.00	3
9 McKinstry Essention	70%	21.00	80%	24.00	70%	14.00	80%	16.00			75.00	4
10 AEI Consultants	40%	12.00	50%	15.00	40%	8.00	60%	12.00			47.00	11
11 Facility Engineering Associates	80%	24.00	70%	21.00	70%	14.00	70%	14.00			73.00	5
12 CBRE Design Collective	70%	21.00	60%	18.00	80%	16.00	10%	2.00			57.00	8
13 Bureau Veritas Technical Assessments	80%	24.00	90%	27.00	80%	16.00	80%	16.00			83.00	1
14 Roth IAMS	50%	15.00	50%	15.00	30%	6.00	40%	8.00			44.00	12
15 Terracon Consultants	40%	12.00	50%	15.00	30%	6.00	30%	6.00			39.00	15
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COMMENTS:

Garner Miller (Jul 3, 2023 16:23 PDT)
 Garner Miller

6/20/2023
 Date



FACILITY PROFESSIONAL SERVICES

**CONSULTANT SELECTION
 PHASE II - PROPOSAL SCORING SHEET**

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Project description Department of Enterprise Services - Facility Condition Assessment	
Date of Evaluation 6/29 + 6/30/2023	Project Number 2023-280
Name of Selection Panel Member John Lyons	

CRITERIA	Weighting	Faithful+Gould		McKinstry Essention		Bureau Veritas Technical Assessments		Meng Analysis		Score	Weighted Score
		Score	Weighted Score	Score	Weighted Score	Score	Weighted Score	Score	Weighted Score		
ORGANIZATION	30	60%	18.00	95%	28.50	45%	13.50	95%	28.50		
PROJECT MANAGEMENT	30	55%	16.50	80%	24.00	35%	10.50	100%	30.00		
PROJECT APPROACH	20	25%	5.00	90%	18.00	10%	2.00	85%	17.00		
EXPERIENCE	20	80%	16.00	80%	16.00	75%	15.00	90%	18.00		
DIVERSE BUSINESS INCLUSION PLAN (indicate included or not included)	Not Scored	No		Yes		Yes		Yes			
TOTAL WEIGHTED SCORE	100		55.50		86.50		41.00		93.50		
FINAL RANK ORDER			3		2		4		1		

COMMENTS:

John Lyons

 John Lyons

Jul 3, 2023

 Date



Washington State
**DEPARTMENT OF
 ENTERPRISE SERVICES**

FACILITY PROFESSIONAL SERVICES

CONSULTANT SELECTION
 PHASE II - PROPOSAL SCORING SHEET

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Project description Department of Enterprise Services - Facility Condition Assessment	
Date of Evaluation 6/29 + 6/30/2023	Project Number 2023-280
Name of Selection Panel Member Dave Hinkson	

CRITERIA	Weighting	Faithful+Gould		McKinstry Essention		Bureau Veritas Technical Assessments		Meng Analysis			
		Score	Weighted Score	Score	Weighted Score	Score	Weighted Score	Score	Weighted Score	Score	Weighted Score
ORGANIZATION	30	83%	24.90	84%	25.20	84%	25.20	85%	25.50		
PROJECT MANAGEMENT	30	84%	25.20	84%	25.20	84%	25.20	85%	25.50		
PROJECT APPROACH	20	84%	16.80	85%	17.00	84%	16.80	84%	16.80		
EXPERIENCE	20	85%	17.00	85%	17.00	85%	17.00	85%	17.00		
TOTAL WEIGHTED SCORE	100		83.90		84.40		84.20		84.80		
FINAL RANK ORDER			4		2		3		1		

COMMENTS:

 Dave Hinkson

Jul 3, 2023

 Date



FACILITY PROFESSIONAL SERVICES

**CONSULTANT SELECTION
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Project description Department of Enterprise Services - Facility Condition Assessment	
Date of Evaluation 6/29 + 6/30/2023	Project Number 2023-280
Name of Selection Panel Member Cynthia Barrett	

CRITERIA	Weighting	Faithful+Gould		McKinstry Essention		Bureau Veritas Technical Assessments		Meng Analysis		Score	Weighted Score
		Score	Weighted Score	Score	Weighted Score	Score	Weighted Score	Score	Weighted Score		
ORGANIZATION	30	81%	24.30	85%	25.50	80%	24.00	90%	27.00		
PROJECT MANAGEMENT	30	81%	24.30	85%	25.50	80%	24.00	90%	27.00		
PROJECT APPROACH	20	85%	17.00	84%	16.80	81%	16.20	90%	18.00		
EXPERIENCE	20	89%	17.80	90%	18.00	81%	16.20	90%	18.00		
TOTAL WEIGHTED SCORE	100		83.40		85.80		80.40		90.00		
FINAL RANK ORDER			3		2		4		1		

COMMENTS:

Cynthia Barrett

 Cynthia Barrett

Jul 3, 2023

 Date



FACILITY PROFESSIONAL SERVICES

CONSULTANT SELECTION
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Project description Department of Enterprise Services - Facility Condition Assessment	
Date of Evaluation 6/29 + 6/30/2023	Project Number 2023-280
Name of Selection Panel Member Craig Gunn	

CRITERIA	Weighting	Faithful+Gould		McKinstry Essention		Bureau Veritas Technical Assessments		Meng Analysis		Score	Weighted Score
		Score	Weighted Score	Score	Weighted Score	Score	Weighted Score	Score	Weighted Score		
ORGANIZATION	30	100%	30.00	95%	28.50	90%	27.00	95%	28.50		
PROJECT MANAGEMENT	30	90%	27.00	90%	27.00	95%	28.50	95%	28.50		
PROJECT APPROACH	20	95%	19.00	95%	19.00	95%	19.00	97%	19.40		
EXPERIENCE	20	100%	20.00	95%	19.00	100%	20.00	100%	20.00		
TOTAL WEIGHTED SCORE	100		96.00		93.50		94.50		96.40		
FINAL RANK ORDER			2		4		3		1		

COMMENTS:

Craig L. Gunn

Craig Gunn

Jul 3, 2023

Date



FACILITY PROFESSIONAL SERVICES

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Project description Department of Enterprise Services - Facility Condition Assessment	
Date of Evaluation 6/29 + 6/30/2023	Project Number 2023-280
Name of Selection Panel Member Garner Miller	

CRITERIA	Weighting	Faithful+Gould		McKinstry Essention		Bureau Veritas Technical Assessments		Meng Analysis		Score	Weighted Score
		Score	Weighted Score	Score	Weighted Score	Score	Weighted Score	Score	Weighted Score		
ORGANIZATION	30	75%	22.50	85%	25.50	90%	27.00	95%	28.50		
PROJECT MANAGEMENT	30	80%	24.00	80%	24.00	80%	24.00	90%	27.00		
PROJECT APPROACH	20	80%	16.00	80%	16.00	85%	17.00	80%	16.00		
EXPERIENCE	20	85%	17.00	85%	17.00	85%	17.00	85%	17.00		
TOTAL WEIGHTED SCORE	100		79.50		82.50		85.00		88.50		
FINAL RANK ORDER			4		3		2		1		

COMMENTS:


 Garner Miller (Jul 3, 2023 16:23 PDT)
 Garner Miller

Jul 3, 2023
 Date