

Diverse State Spend Report Detail

The Diverse State Spend Report is the results of a collaborative effort between the Department of Enterprise Services (DES), the Office of Minority and Women’s Business Enterprises (OMWBE) and Department of Veterans Affairs (DVA

The impetus for the report began with procurement reform legislation changes to RCW43.19.725(c), which among other metrics requires DES to develop and implement a model plan with the goal of increasing the percentage of total dollars spent for goods and services purchased from small businesses registered in Washington’s Electronic Business Solution (WEBS); by 50% between FY11 and FY13 and by 100% between FY11 and FY15. This report is a first step to facilitate the measurement of that metric.

During the collaborative process, several barriers to gathering a complete verifiable data set were encountered:

- The statute requires verifiable data.
 - Not all agencies report detailed data to AFRS – many report at a summary level.
 - Purchase card (p-card) data is reported at a summary level under the TIN number of the p-card vendor, thus not capturing small and diverse business at a transaction level.
 - Most payments made to contractors are at the main contract level, thus not capturing possible small and diverse sub-contract data.
 - Not all small and diverse businesses are registered in WEBS – one of the measure criteria set out in statute.
 - There is not a single unique universal identifier used by all agencies, higher education and vendor communities that can be used to match state spend to a particular business, regardless if the business is registered WEBS or not. Several unique identifiers exist: Tax Identification Number (TIN), State-wide Vendor Number, Universal Business Identification (UBI) and agency generated unique numbers. Sole proprietorship business and individuals may also use a social security number. We chose the largest data set - Tax Identification Numbers (TINs).
- When AFRS is noted below, it represents spend from General Ledger accounts 7120 and 7130, excluding accounts 035 and 715.
 - The following two data elements are used to report the metric for the purposes of RCW 43.19.725(c) which specifically calls out measuring only those businesses registered in WEBS. Purchase card data is NOT included in these two metrics.

Page	Data Heading	Explanation
1	Total Spend with Tax ID Number (TIN) w/o Purchase Card Data	For the FY(s) chosen, this represents spend in AFRS for the agreed sub-objects AND has an identifying TIN number.
1	Summary Diverse Businesses Registered in WEBS	For the FY(s) chosen, this represents the total spend in AFRS that can be matched to a TIN number of small/diverse businesses that are registered in WEBS per RCW 43.19.725. The percentage of diverse business spend to base is shown in parens.
1	% +/- Between FYx /FYz	Displays the <i>percentage</i> of increase or decrease between the chosen FYs.

- ALL other data in the report is for informational and comparison purposes only. Purchase card spend IS included in the Total Spend and the Total Spend with Tax ID Number (TIN).

1	Total Spend	For the FY(s) chosen, this represents spend in AFRS for the agreed sub-objects regardless of an identifying TIN number. Purchase card spend IS included.
1	Total Spend with Tax ID Number (TIN)	For the FY(s) chosen, this represents spend in AFRS for the agreed sub-objects AND has an identifying TIN number. Purchase card spend IS included.
1	Summary of All Diverse Business	For the FY(s) chosen, this represents the total spend in AFRS that can be matched to a TIN number of small/diverse

		business, using current certification data from OMBWBE and DVA; regardless of whether they are registered in WEBS. The percentage of diverse business spend to base is shown in parens.
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- Data on page 2 represents a breakdown of the summary numbers on page 1 by self-certified Small, and certified OMBWBE and DVA businesses. Any single business may have more than one certification and therefore fall into multiple classifications. Since a single business could be counted in more than one classification, the sum of the numbers on page 2 will not equal the summary data on page 1.
- Data on the top half of the page represents the breakdown for those businesses registered in WEBS per RCW 43.19.725.

Page	Data Heading	Explanation
2	# of TINs	For each classification, this represents the count of unique TINs where spend can be matched. One business can have multiple TINs and one TIN can represent multiple businesses.
2	% of total w/TIN	Represents the <i>percentage</i> of spend to base from page 1 for the classification noted.
2	% +/- Between FYx /FYz	Represents the <i>percentage</i> of increase or decrease between the chosen FYs.
2	Small Business	For the FY(s) chosen, this represents spend in AFRS for the agreed sub-objects AND has an identifying TIN number AND can be matched to a self-certified Small business as defined in RCW 39.26 registered in WEBS. Note: Certified OMBWBE businesses meet the definition of a Small Business.
2	OMBWBE	For the FY(s) chosen, this represents spend in AFRS for the agreed sub-objects AND has an identifying TIN number AND can be matched to a certified OMBWBE business registered in WEBS, regardless of type.
2	MW	For the FY(s) chosen, this represents spend in AFRS for the agreed sub-objects AND has an identifying TIN number AND can be matched to a certified Minority Women owned business registered in WEBS.
2	W	For the FY(s) chosen, this represents spend in AFRS for the agreed sub-objects AND has an identifying TIN number AND can be matched to a certified Women owned business registered in WEBS.
2	M	For the FY(s) chosen, this represents spend in AFRS for the agreed sub-objects AND has an identifying TIN number AND can be matched to a certified Minority owned business registered in WEBS.
2	C	For the FY(s) chosen, this represents spend in AFRS for the agreed sub-objects AND has an identifying TIN number AND can be matched to a certified Combination Business Enterprise owned business registered in WEBS. Also known as CBE .
2	SED	For the FY(s) chosen, this represents spend in AFRS for the agreed sub-objects AND has an identifying TIN number AND can be matched to a certified Socially and Economically Disadvantaged Business Enterprise owned business registered in WEBS. Also known as SEDBE .
2	Veteran	For the FY(s) chosen, this represents spend in AFRS for the agreed sub-objects AND has an identifying TIN number AND

	can be matched to a certified Veteran owned business registered in WEBS.
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- Data on the bottom half of the page represents the breakdown for **ALL** Diverse business is registered for which a matching TIN number exists in AFRS.

Page	Data Heading	Explanation
2	# of TINs	For each classification, this represents the count of unique TINs where spend can be matched. One business can have multiple TINs and one TIN can represent multiple businesses.
2	% of total w/TIN	Represents the <i>percentage</i> of spend to base from page 1 for the classification noted.
2	% +/- Between FYx /FYz	Represents the <i>percentage</i> of increase or decrease between the chosen FYs.
2	Small Business	For the FY(s) chosen, this represents spend in AFRS for the agreed sub-objects AND has an identifying TIN number that can be matched to a self-certified Small business as defined in RCW 39.26. Note: Certified OWMBE businesses meet the definition of a Small Business.
2	OMWBE	For the FY(s) chosen, this represents spend in AFRS for the agreed sub-objects AND has an identifying TIN number that can be matched to a certified OMWBE business, regardless of type.
2	MW	For the FY(s) chosen, this represents spend in AFRS for the agreed sub-objects AND has an identifying TIN number that can be matched to a certified Minority Women owned business.
2	W	For the FY(s) chosen, this represents spend in AFRS for the agreed sub-objects AND has an identifying TIN number that can be matched to a certified Women owned business.
2	M	For the FY(s) chosen, this represents spend in AFRS for the agreed sub-objects AND has an identifying TIN number that can be matched to a certified Minority owned business.
2	C	For the FY(s) chosen, this represents spend in AFRS for the agreed sub-objects AND has an identifying TIN number that can be matched to a certified Combination Business Enterprise owned business registered in WEBS. Also known as CBE .
2	SED	For the FY(s) chosen, this represents spend in AFRS for the agreed sub-objects AND has an identifying TIN number that can be matched to a certified Socially and Economically Disadvantaged Business Enterprise owned business registered in WEBS. Also known as SEDBE .
2	Veteran	For the FY(s) chosen, this represents spend in AFRS for the agreed sub-objects AND has an identifying TIN number that can be matched to a certified Veteran owned business.