

Fleet Operations Services Overview

*DES Training Conference and
Tradeshow, Sept. 11th 2014*

Presenter

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Washington State Department of
Enterprise Services

Vehicle User Training - Agenda

- Introduction
- Overview and history of DES Fleet Operation's Services
- Benefits to State Agency Customers
- Fleet Management
- Maintenance and Repair
- Daily Rental Vehicles
- The Future
- Q&A's



Fleet Operations

A focus on sustainability, efficient management

Enterprise Services manages the state Fleet Operations of more than 3,500 sedans, sport-utility vehicles, light trucks and vans. Hybrids account for more than half of the fleet.

Fleet Operations provides vehicles for assigned agency use, has three daily rental sites, and provides maintenance for vehicles in Thurston County.



Consolidation boosts efficiencies

Fleet Operations has consolidated more than 1,700 vehicles from other state agencies since 2011.

We expect our fleet to grow to more than 4,000 vehicles within two years, primarily because of consolidation.



Benefits

By consolidating an existing fleet into Fleet Operations, agencies can reassign resources currently devoted to:

- Buying and disposing of vehicles
- Managing vehicle maintenance, repairs and accidents
- Gathering and reporting sustainability data
- Managing fuel cards
- Paying fuel, maintenance and repair bills



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Fleet Operations also can repurpose vehicles that are only used seasonally or have reached their retirement mileage to other agencies that need a light duty or temporary vehicle.



Fleet Management

Fleet Operations uses a state-of-the-art electronic fleet management information system to track repairs, fuel consumption, mileage and all other costs associated with operating its vehicles. Agencies, Colleges, Boards and Commissions can hire Fleet Operations to manage their fleets.



Maintenance and Repair

Fleet Operations offers repair and maintenance services at its Olympia headquarters for all state-owned vehicles, even those not managed by the program, at rates 30 percent below the private sector. All mechanics are certified by the National Institute for Automotive Service Excellence. About 60 percent of all maintenance work is performed by private automotive shops in locations where state vehicles are used and based outside of Olympia. The repairs are managed by Fleet Operations.



Daily Rental Vehicles

Fleet Operations rates are significantly lower than state contract rates with commercial rental companies. For example, a daily rental for a 100-mile trip in a hybrid sedan costs a Fleet Operations customer about \$37, compared to a \$63 charge for a similar trip from well-known commercial car company.*

**Current rates subject to change*



Automated Key box

Automated key boxes accept online reservations and allow for multiple users and billing accounts. Smart keys track trip time and mileage for billing and maintenance purposes. Expansion of the key boxes will improve overall efficiencies.

For example, the Department of Health has saved \$260,000 annually at its headquarters with a 45-vehicle automated system. The savings are attributed mostly to a reduction in the number of permanently assigned vehicles and decreased use of personally owned vehicles. Fleet Operations is working with other several other agencies to install automated key boxes statewide.



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The future of Fleet Operations

- Green technologies
 - Battery Electric Vehicles (Nissan Leaf)
 - Plug-in Hybrid Electric Vehicles (Chevy Volt)
 - Hybrid Electric Vans
 - Biofuels
- Further reduce GHG and the carbon footprint of our fleet vehicles
- Cost reductions by spreading over a larger fleet



Questions?

