



04814 Hawaiiya Technologies, Inc. Pricing

Attachment A

Hawaiiya Technologies, Inc. Labor Rates ^{1 2}		\$ per Hour
Helpdesk Service	Normal Hours (Live Support Assistance)	No Charge
	Technical Support (Remote)	\$95.00
	Application Engineer Support (Remote)	\$120.00
Technician	Normal Hours ³	\$100.00
	Premium Hours	\$150.00
	Holidays and Weekends	\$200.00
Project Manager	Normal Hours	\$120.00
	Premium Hours	\$150.00
	Holidays and Weekends	\$175.00
System Hardware – Field Technician	Normal Hours	\$100.00
	Premium Hours	\$150.00
	Holidays and Weekends	\$200.00
System Software – Application Engineer	Normal Hours	\$120.00
	Premium Hours	\$150.00
	Holidays and Weekends	\$175.00
System Design Engineer	Normal Hours	\$120.00
	Premium Hours	\$150.00
	Holidays and Weekends	\$175.00
CAD - Draftsman	Normal Hours	\$95.00
	Premium Hours	\$142.50
	Holidays and Weekends	\$190.00
Consulting	Normal Hours	\$120.00
	Premium Hours	\$150.00
	Holidays and Weekends	\$175.00

Products	Off MSRP %	Products	Off MSRP %
Axis Products	20%	Genetec Products	20%
Bosch Products	20%	Pelco Products	15%
Canon Products	15%	Panasonic Products	15%
Proxim Products	15%	Firetide Products	15%
Powersonic Products	20%	Milestone Products	20%
Intelligent Security Systems Products	20%	Samsung Products	20%
Hitachi Products	20%	Avigilon Products	15%
Lenel Products	15%	HP Products	15%
Hirsch/Identiv Products	20%	Vicon Security Products	25%
Sony Products	20%	All Others	12.5%

¹ Labor pricing amounts reflected in proposals may be listed as a single aggregate amount

² Travel time and travel expense will be determined based on site location and subject to prior agreement and will use Federal per diem rates

³ Normal Working Hours: 7:30 AM to 4:30 PM Monday through Friday

