

RFP 3047 ~ Pricing Schedule

For any project that requires the contractor to pay federal prevailing wages for work performed under that project, the contractor may submit evidence for a modified hourly rate based on the prevailing wage. Information submitted by the contractor must clearly demonstrate that the proposed adjusted rate is reasonable and appropriate. If and when a prevailing wage is required on a particular project, it will be the contractor's responsibility to obtain the appropriate wage rate information and submit it, along with any other required information to the agency or other government entity that has initiated the project.

RFP 3047 ~ Pricing Schedule
Projects under \$100,000.00 (not prevailing wage)

EACH PARTICIPATING STATE WILL NEGOTIATE TRAVEL/MOBILIZATION COSTS
 ALL COST ASSOCIATED BELOW TO INCLUDE SHIPPING

Vendor Name **Stanley Convergent Security Solutions**

State Proposing on:

| | | | | |
|---------|----------------|--------------|-----------|----------|
| ALASKA | ARKANSAS | CALIFORNIA | DELAWARE | IOWA |
| NEVADA | NEW HAMPSHIRE | NEW MEXICO | OHIO | OKLAHOMA |
| OREGON | SOUTH CAROLINA | SOUTH DAKOTA | TENNESSEE | UTAH |
| VERMONT | WASHINGTON | | | |

Normal Business Hours (8:00 A.M. to 5:00 P.M., M-F) **\$ 93.00/Hour**

After Hours (5:01 P.M. to 7:59 A.M., M-F) **\$ 124.00/Hour**

Weekend/Holiday Hours **\$ 155.00/Hour**

Other miscellaneous labor costs, note type and rate per hour (if applicable).

- a. Senior Program Manager **\$181**
- b. Project Manager **\$139**
- c. Engineering Technician **\$154**
- d. Senior Engineer **\$163**
- e. Systems Design Engineer **\$134**

Warranty/maintenance/service done by: **Stanley Convergent Security Solutions**

Contact name and phone number: Howard Wulforst (702)-252-4200

Response time for repairs during warranty period 4 Hours

Response time for repairs after warranty period 4 Hours

Emergency response time 4 Hours

Non-emergency response time 4 Hours

(Attach additional sheets if necessary)

Estimated Completion Date:

Indicate the estimated completion date for any project with an estimated cost of \$100,000.00 or more.

RFP 3047 ~ Pricing Schedule Maintenance Work (Non-Warranty)

EACH PARTICIPATING STATE WILL NEGOTIATE TRAVEL/MOBILIZATION COSTS
ALL COST ASSOCIATED BELOW TO INCLUDE SHIPPING

Vendor Name **Stanley Convergent Security Solutions**

State Proposing on:

| | | | | |
|---------|----------------|--------------|-----------|----------|
| ALASKA | ARKANSAS | CALIFORNIA | DELAWARE | IOWA |
| NEVADA | NEW HAMPSHIRE | NEW MEXICO | OHIO | OKLAHOMA |
| OREGON | SOUTH CAROLINA | SOUTH DAKOTA | TENNESSEE | UTAH |
| VERMONT | WASHINGTON | | | |

Hourly rate for telephone consultation only No Charge

Normal Business Hours (8:00 A.M. to 5:00 P.M., M-F) **\$ 93.00/Hour**

After Hours (5:01 P.M. to 7:59 A.M., M-F) **\$ 124.00/Hour**

Weekend/Holiday Hours **\$ 155.00/Hour**

Costs for Maintenance

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| <p><u>Maintenance Equipment Service Plan:</u> New Installations: \$0.54 Per \$100 of Equipment Price/Month (Equipment – Stanley Installed Systems) Existing Installations will be priced as Parts and Labor.</p> |
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Materials percentage mark-up
(Receipts for materials may be required by using agency to be submitted with invoice)

23%

Other cost
(Provide detail)
N/A

Other cost
(Provide detail)
N/A