



**COMPUTER EQUIPMENT
2014-2019**



MINNESOTA WSCA-NASPO MASTER AGREEMENT AWARD

EXHIBIT B - PRICING SCHEDULE

1. BASELINE PRICE LIST: TEGILE MSRP		POSTED ON WSCA-NASPO WEBSITE	
2. BAND DISCOUNTS		CATEGORY	MINIMUM DISCOUNT
BAND 5 STORAGE		5M	15%
<p>IMPORTANT: The minimum discount is provided, refer to Contract Vendor's Website for any additional discounts and request a quote for bulk/volume discounts. All prices shall be FOB Destination, prepaid and allowed (with freight included in the price). If there is a special case where inside delivery fee must be charged, the Contract Vendor will notify the customer in advance.</p>			
3. THIRD PARTY PRODUCTS – NONE OFFERED			
4. SERVICES – 4% OFF MSRP			
<p>Services are at the option of Participating States. Participating Addendums by each State may address service agreement terms and related travel. States may negotiate additional services.</p> <p>Tegile products' standard warranty provides 24x7 phone or email support, Next Business Day on-site hardware replacement, and free software updates for a period of 90 days. The support includes set-up and configuration assistance, administrative support, questions/answers, and troubleshooting for any system issues. Our engineers are highly trained, highly skilled technical support engineers, most with 10+ years of experience. All phone calls are answered 'live' by one of our CS Engineers, response times are committed as follows: P1 15 min, P2 1 hour, P3 4 hours, P4 8 Hours.</p> <p>PLEASE NOTE: Extended warranties are included in maintenance support services. They can be purchased in 1 month, 1 year, 3 year or 5 year increments.</p> <p>For standard warranty information see: http://www.tegile.com/products/zebi-storage-arrays</p>			
5. LEASING			
The Participating Addendum executed may identify if and how leasing agreement terms will be conducted.			
6. ADDITIONAL DISCOUNTS – Request quote for discounts on bulk/volume purchases.			