



**COMPUTER EQUIPMENT
2014-2019**



**MINNESOTA WSCA-NASPO MASTER AGREEMENT AWARD
EXHIBIT B - PRICING SCHEDULE**

1. BASELINE PRICE LIST: TRANSOURCE MSRP		
LINK: http://www.transource.com/customers/wscn/BasePriceSheet.asp		
2. BAND DISCOUNTS – (CATEGORY EXCEPTIONS APPLICABLE IN ALL BANDS)	CATEGORY	MINIMUM DISCOUNT
BAND 1 DESKTOP	43211507	24%
BAND 2 LAPTOP	43211503	24%
BAND 3 TABLET	43211509	10%
BAND 4 SERVER	43211501	31%
BAND 5 STORAGE	71151106	31%
CATEGORY EXCEPTION: Product Promotions		1%
IMPORTANT: The minimum discount is provided, refer to Contract Vendor's Website for any additional discounts and request a quote for bulk/volume discounts. All prices shall be FOB Destination, prepaid and allowed (with freight included in the price). If there is a special case where inside delivery fee must be charged, the Contract Vendor will notify the customer in advance.		
3. THIRD PARTY PRODUCTS - (APPLICABLE IN ALL BANDS)	43211724	10%
4. SERVICES		
Services are at the option of Participating States. Participating Addendums by each State may address service agreement terms and related travel. States may negotiate additional services. The majority of manufacturer's hardware includes a three year warranty. Customer may purchase warranty upgrades for certain hardware as offered. For standard warranty information http://www.transource.com/support/default.asp		
Accidental Damage – Complete Care: \$150 Break/fix non warranty: \$75/hour Desktop Installation: (options: copper, sterling and turquoise – see website for details) Copper=\$25 Sterling Silver=\$40 Turquoise=\$75 Training \$65/hour		
INCLUDED: 3 year warranty, image loading, image consulting, asset tagging, consulting, staging/deployment(products needing staging prior to deployment will be stored in contract vendor warehouse at no additional cost)		
5. LEASING		
Contract Vendor does not offer leasing.		
6. ADDITIONAL DISCOUNTS – Request a quote for discounts on bulk/volume purchases.		
a. Per Transaction Multiple Unit:		
Over \$250,000 = up to 1.5% additional on Transource systems from Baseline Pricing or .5% on peripherals		
Over \$500,000 = up to 2% additional on Transource systems from Baseline Pricing or .75% on peripherals		
Over \$1 million - up to 3% additional on Transource systems from Baseline Pricing or 1% on peripheral		
b. Cumulative Discounts are based on Total Master Agreement Sales:		
Over \$20 million – Additional .5% from Baseline Pricing		
Over \$50 million – Additional 1% from Baseline Pricing		
Over \$100 million – Additional 1.5% from Baseline Pricing		
c. Annual Volume Discounts:		
Over \$2 million – Additional .5% from Baseline Pricing		
Over \$5 million – Additional 1% from Baseline Pricing		
Over \$10 million – Additional 1.5% from Baseline Pricing		