



COMPUTER EQUIPMENT
2014-2019



MINNESOTA WSCA-NASPO MASTER AGREEMENT AWARD
EXHIBIT B - PRICING SCHEDULE

1. BASELINE PRICE LIST: CTL MONTHLY PRICE LIST		
LINK: https://ctl.box.com/wscanaspobaselineprice-list		
2. BAND DISCOUNTS – (CATEGORY EXCEPTIONS APPLICABLE IN ALL BANDS)	CATEGORY	MINIMUM DISCOUNT
BAND 1 DESKTOP	1M	13.5%
BAND 2 LAPTOP	2M	13.5%
BAND 3 TABLET	3M	13.5%
BAND 4 SERVER	4M	13.5%
BAND 5 STORAGE	5M	13.5%
CATEGORY EXCEPTION: Value and Promo	1-5VP	5%
IMPORTANT: The minimum discount is provided, refer to Contract Vendor's Website for any additional discounts and request a quote for bulk/volume discounts. All prices shall be FOB Destination, prepaid and allowed (with freight included in the price). If there is a special case where inside delivery fee must be charged, the Contract Vendor will notify the customer in advance.		
3. THIRD PARTY PRODUCTS - (APPLICABLE IN ALL BANDS)	TPM	3.5%
4. SERVICES – 19-50% DETAILS POSTED ON WEBSITE		
Services are at the option of Participating States. Participating Addendums by each State may address service agreement terms and related travel. States may negotiate additional services. The majority of hardware includes a one year warranty. Customer may purchase warranty upgrades for certain hardware as offered.		
For standard warranty information: http://wscanaspocli.net/information/warranty		
General Consulting, Training, Staging/Deployment, Image Consulting, Installation		19-22%
Warranty Upgrades - NBD - Accidental Damage - Break fix non warranty		20-50%
Asset Tagging, Image loading		Included in purchase price
For details on services see: http://wscanaspocli.net/information/services		
5. LEASING		
Participating Addendum may identify if and how leasing agreement terms will be conducted.		
6. ADDITIONAL DISCOUNTS – Request a quote for discounts on bulk/volume purchases.		
a. Per Transaction Multiple Unit: \$100,000 - \$250,000: 1.5%; Over \$250,000: 2.5%		
b. Cumulative Discount is based on total Master Agreement Sales: Greater than \$2,500,000 but less than \$5,000,000: 1.5%; Equal to or greater than \$5,000,000: 2.5%		
c. Other Discounts provided: Prompt payment terms of 1.5% 10/Net 30 for a 1.5% discount if the bills are paid within 10 days. This discount is applied in addition to other discounts provided.		