COMPUTER EQUIPMENT
2014-2019

MINNESOTA WSCA-NASPO MASTER AGREEMENT AWARD

EXHIBIT B - PRICING SCHEDULE

1. BASELINE PRICE LIST: NETAPP NORTH AMERICAN PRICE LIST		TO BE POSTED ON WEBSITE
2. BAND DISCOUNTS	CATEGORY	MINIMUM DISCOUNT
BAND 5 STORAGE	A,B,E,J,L,M	16.25%
CATEGORY EXCEPTIONS: Velocity HW & SW	D,K	8%
IMPORTANT: The minimum discount is provided, refer to Contract Vendor's Website for any additional discounts and request a quote for bulk/volume discounts. All prices shall be FOB Destination, prepaid and allowed (with freight included in the price). If there is a special case where inside delivery fee must be charged, the Contract Vendor will notify the customer in advance.		
3. THIRD PARTY PRODUCTS - (APPLICABLE IN ALL BANDS)	C	3.25%
4. SERVICES – 15.25%		
Services are at the option of Participating States. Participating Addendums by each State may address service agreement terms and related travel. States may negotiate additional services. Netapp hardware includes a three year warranty, software warranty is 90 days. Customer may purchase warranty extension or augment the existing warranty.		
5. LEASING		
Participating Addendum may identify if and how leasing agreement terms will be conducted.		
6. ADDITIONAL DISCOUNTS – Request a quote for discounts on bulk/volume purchases.		
For one or more WSCA purchase orders received at one time with a North American list price over $750,000.00, NetApp will provide an additional 10% discount to the WSCA end user customer for that order only.		