STATE RISK MANAGER'S REPORT

REVIEW OF REGULATORY COMPLIANCE OF ENDURIS WASHINGTON

As of August 31, 2011 Issued July 19, 2012

Results:

Based on audited financial information, Enduris Washington meets standards adopted by the State Risk Manager in the areas tested.

Background:

The State Risk Manager in the Office of Risk Management, a division of the Department of Enterprise Services, State of Washington, is responsible for regulatory oversight of local government joint self-insured risk pools formed under the authority of chapter 48.62 RCW. The law requires the State Risk Manager to adopt rules for risk pools to follow, adopted as Washington Administrative Code (WAC) 200-100. Those rules include standards for solvency, operations and management and require that risk pools maintain certain financial reserves in order to ensure that claims are funded.

The State Risk Manager determines whether risk pools are operating in a safe financial condition, according to the solvency regulations. The pool's compliance with those regulatory requirements is based on audited financial information provided by the Washington State Auditor's office. Pools that operate in an unsafe financial condition or in violation of statutory or regulatory requirements may cause the State Risk Manager to take administrative action.

Areas Covered:

We examined the Pool's compliance with regulatory standards adopted in rule by the State Risk Manager in the following areas:

- 1. Requirement for Annual Actuarial Study to Determine Unpaid Claims Liability
- 2. Financial Solvency/Required Assets
- 3. Presentation of Liabilities
- 4. Compliance with Reporting Requirements
- 5. Compliance with Membership Requirements
- 6. Financial Trends

Results of Review of Regulatory Compliance:

1. Requirement for Annual Actuarial Study to Determine Unpaid Claims Liability

Requirement: Risk pools must obtain an annual actuarial review which meets the following criteria:

WAC 200-100-03001 requires that "(1) All joint self-insurance programs shall obtain an annual actuarial review as of fiscal year end which provides estimates of the unpaid claims measured at the expected and the seventy percent confidence level..."

WAC 200-100-020 (1) "Actuary" means any person who is a fellow of the Casualty Actuarial Society and a member of the American Academy of Actuaries.

Result: A review of the actuarial report of Kevin Wick, FCAS, MAAA, of Price Waterhouse Coopers, indicates that an actuary meeting the qualifications set forth above estimated the Pool's liability for both property and liability claims at both the expected and the 70% confidence level. Enduris Washington has met this requirement.

2. Financial Solvency/Required Assets

<u>Requirement 2.a:</u> Risk pools must ensure claims liabilities are funded at the expected level by meeting certain standards for solvency and liquidity as follows:

WAC 200-100-03001 states, in part "...(2) The governing body of the joint self-insurance program shall establish and maintain primary assets in an amount at least equal to the unpaid claims estimate at the expected level as determined by the program's actuary as of fiscal year end..."

WAC 200-100-020 (20) "Primary assets" means cash and investments (less any nonclaims liabilities).

<u>Results:</u> Enduris Washington met this requirement by maintaining sufficient primary assets to fund claims liabilities at the expected levels as determined by the Pool's actuary (see Attachment A).

<u>Requirement 2.b:</u> Risk pools must meet the above requirement to maintain primary assets and must also maintain other assets to fund claims liabilities at the 70% confidence level as follows:

WAC 200-100-03001 states, in part, "...(3) The governing body of the joint self-insurance program shall establish and maintain total primary and secondary assets in an amount equal to or greater than the unpaid claim estimate at the seventy percent confidence level as determined by the program's actuary as of fiscal year end..."

WAC 200-100-020 (23) states that "Secondary assets" means insurance receivables, real estate or other assets (less any nonclaims liabilities) the value of which can be independently verified by the state risk manager.

Results: Enduris Washington met this requirement by funding claims liabilities in excess of the 70% confidence level required as determined by the Pool's actuary. The secondary assets consist of additional cash reserves, investments and other assets (property and equipment are excluded from this calculation). Also excluded were nonclaims liabilities, including prepaid contributions.

	Test 1 - Primary Asset Test		Test 2 - Secondary Asset Test
	(WAC 200-100-03001(2))		(WAC 200-100-03001(3))
\$9,120,296	Primary Assets	\$17,675,673	Secondary Assets
	Estimated Claim Liabilities at the		Estimated Claim Liabilities at the 70%
	expected level per actuarial		confidence level per actuarial estimate
\$7,470,747	estimate	\$9,151,747	
RESULT:	PASS	RESULT:	PASS
	Estimated outstanding liabilities at		Estimated outstanding liabilities at the
	the expected level must be less		seventy percent confidence level must
	than primary assets (cash and		be less than combined primary assets
	investments less nonclaims		and secondary assets (receivables,
	liabilities)		recoverables, real estate and other
			assets that can be independently
			verified by the State Risk Manager)

(Note 1) The outstanding liabilities are estimated by an independent actuary meeting the requirements of WAC 200-100-020(1). Actuarial reports submitted as part of the annual report to the State Risk Manager are available by contacting Mark Kammers, Executive Director of Enduris Washington at 800-462-8418 or 509-838-0910. Contact information is also available by visiting the Pool's website at http://www.enduris.us/index.php?mid=0.

(Note 2) The information used to calculate assets used in the Primary and Secondary Asset Tests were obtained from the audited financial statements. The audit reports are available on the State Auditor's Office website at http://www.sao.wa.gov/EN/Pages/default.aspx, or by telephone at (360) 902-0370.

3. Presentation of Liabilities

Requirement 3.a: The estimated liability for unpaid claims as presented in the Pool's financial statements is supported by the actuarial report.

RCW 43.09.200 Local government accounting — Uniform system of accounting. The state auditor shall formulate, prescribe, and install a system of accounting and reporting for all local governments, which shall be uniform for every public institution, and every public office, and every public account of the same class.

The system shall exhibit true accounts and detailed statements of funds collected, received, and expended for account of the public for any purpose whatever, and by all public officers, employees, or other persons.

The accounts shall show the receipt, use, and disposition of all public property, and the income, if any, derived therefrom; all sources of public income, and the amounts due and received from each source; all receipts, vouchers, and other documents kept, or required to be kept, necessary to isolate and prove the validity of every transaction; all statements and reports made or required to be made, for the internal administration of the office to which they pertain; and all reports published or required to be published, for the information of the people regarding any and all details of the financial administration of public affairs.

<u>Result:</u> Enduris Washington meets this requirement by reporting the amount of the total liability for unpaid claims in its 2011 audited financial reports as \$7,470,747, which is supported by the report of the independent actuary.

4. Compliance with Reporting Requirements

Requirement: The pool is required by WAC 200-100-60 to provide unaudited annual financial statements to the State Risk Manager within 150 days of fiscal year end, and audited financial statements are to be provided to the State Risk Manager within one year of the fiscal yearend date. If required by the State Risk Manager, a pool must provide quarterly reports based on its financial condition.

WAC 200-100-60 requires that "...(1) Every joint property and liability self-insurance program authorized to transact business in the state of Washington shall submit the annual report to the state risk manager.

- (2) The annual report to the state risk manager shall require the following information to be submitted in electronic form:
- (a) Unaudited annual financial statements, including attestation, as provided to the state auditor's office;
- (b) Actuarial reserve review report on which the net claims liabilities at fiscal yearend reported in the unaudited financial statements are based;
- (c) Copies of all insurance coverage documents;
- (d) List of contracted consultants;
- (e) Details of changes in articles of incorporation, bylaws or foundation agreement;
- (f) Details of services provided by contract to nonmembers;
- (g) List of members added or terminated.

Such reports shall be submitted to the state risk manager no later than one hundred fifty days following the completion of the joint program's fiscal year.

- (3) Audited financial statements shall be provided to the state risk manager within one year of the program's fiscal year end and comply with requirements for submission of audited financial statements established by the state risk manager.
- (4) All joint self-insurance programs shall submit quarterly financial reports if, in the estimation of the state risk manager, the financial condition of a program warrants additional quarterly reporting requirements. . ."

Results: The Pool met this requirement by providing both audited and unaudited financial statements within the time required. The Pool is not required to report quarterly. Enduris Washington received an unqualified opinion on its audited financial statements for FY 2011 from the State Auditor.

5. Compliance with Membership Requirements

<u>Requirement:</u> Participants in the Pool's insurance program must sign the interlocal agreement and must also be responsible for the contingent liabilities of the program if assets are insufficient.

WAC 200-100-02005 provides that "Membership in a joint self-insurance program requires the execution of a foundation agreement. Only members may participate in risk-sharing. Only members may participate in the self-insured retention layer, and only members may participate in the joint purchase of insurance or reinsurance".

RCW 48.62.141 requires that "Every joint self-insurance program covering liability or property risks, excluding multistate programs governed by RCW 48.62.081, shall provide for the contingent liability of participants in the program if assets of the program are insufficient to cover the program's liabilities".

Results: The Pool is in compliance with this requirement. Our review of the membership list and interlocal agreements indicates that participation in the Pool's excess and self-insured retention layer is limited only to those members signing the Pool's interlocal agreement which provides for shared risk and joint responsibility for liabilities. The agreement also provides that members are responsible for the contingent liabilities of the program if assets are insufficient.

6. Financial Trends

Requirement: Risk pools are required to notify the State Risk Manager if solvency requirements are not met (WAC 200-10003001(2)) and the State Risk Manager is required to monitor trends over time and take action when programs experience adverse trends which may require the State Risk Manager to take additional actions.

WAC 200-100-03001 states, in part "... (4) The state risk manager shall evaluate the operational safety and soundness of the program by monitoring changes in liquidity, claims reserves and liabilities, member equity, self-insured retention, and other financial trends over time. Programs experiencing adverse trends may cause the state risk manager to increase frequency of on-site program review and monitoring, including increased communication with the governing body and requirements for corrective plans. . ."

<u>Results</u>: Financial trends show the increases and decreases in assets, liabilities, revenues and expenses. The information below was taken directly from the audited financial statements of FY 2011. Upon review, no adverse financial trends were noted (See Attachments A & B).

Attachment A - Trends in Assets, Liabilities and Membership

Fiscal Year End	2011	2010	2009	2008	2007	2006	2005	2004
Assets:								
Cash/Cash Equiv	17,895,677	19,617,291	12,888,966	9,797,497	12,900,670	11,916,705	8,707,852	8,669,882
Member								
Contributions								
Receivable	2,835,700	2,075,825	6,425,220	6,327,353	2,428,098	2,608,240	3,891,157	2,931,566
Accrued co-pays	99,060	149,671	229,042	96,071				
Accrued Recoveries	405,912	122 467	725,495	1 //22 110	175,517	78,926	166,502	46,057
Prepaid Ins &	405,912	133,467	723,493	1,432,118	1/3,31/	76,920	100,502	46,037
Exp	840,551	966,619	1,110,544	1,057,237	839,326	870,773	638,832	886,600
Real Estate/Bldg	3,803,011	974,866	, -,-	,, -		, -	,	
Property &	3,333,611	37.1,000						
Equip	34,274	18,946	27,071	22,450	44,627	70,168	48,430	21,099
Equity in GEM	1,411,694	1,432,762	1,211,572	1,117,715	981,522	933,199	920,336	762,527
Total Assets	27,325,879	25,369,447	22,617,910	19,850,441	17,369,760	16,478,011	14,373,109	13,317,731
Liabilities:								
Accts Payable	514,011	46,978	67,933	26,322	28,764	29,125	33,541	186,579
Retainage								
Payable	117,322	0						
Benefits Payable	68,267	70,189	51,113	45,258	32,150	34,538	33,841	19,758
Unearned	0 0== =0.4							
Member Cont	8,075,791	7,833,079	7,672,907	7,081,549	6,054,983	6,044,817	5,650,661	5,189,186
IBNR	4,759,054	4,589,726	4,500,038	4,069,680	3,720,058	3,141,405	3,514,585	3,268,906
Open Claims	2,241,693	2,040,505	1,764,430	2,015,838	1,452,206	1,938,031	1,235,927	1,517,917
ULAE	470,000	450,000	425,000					
Total Liabilities	16,246,138	15,030,477	14,481,421	13,238,647	11,288,161	11,187,916	10,468,555	10,182,346
Total Net								
Assets/Equity	11,079,741	10,338,970	8,136,489	6,611,794	6,081,599	5,290,095	3,904,554	3,135,385
Number of								
Members	468	451	444	427	422	411	390	363
Avg Equity per								
Member	23,674	22,924	18,325	15,484	14,411	12,871	10,011	8,637

Attachment B - Trends in Revenues and Expenses

Fiscal Year								
End	2011	2010	2009	2008	2007	2006	2005	2004
Revenues:								
Member								
Contributions	7,998,344	7,851,830	7,309,997	6,598,087	6,203,077	5,895,191	5,360,986	4,501,615
Interest								
Income	214,050	236,452	308,023	518,372	591,155	411,008	214,302	162,345
Change in								
Equity/GEM	-21,068	221,189	93,857	136,193	48,324	12,863	-92,191	36,819
Gain/Loss on								
equip								
disposal		3,018				-646	-858	-4,062
Total	0.404.006	0.242.400	7 744 077	7.050.650	6.042.556	6 24 0 44 6	F 402 220	4 606 747
Revenues	8,191,326	8,312,489	7,711,877	7,252,652	6,842,556	6,318,416	5,482,239	4,696,717
Expenses:								
Claims Pd,								
net of recoveries	2 065 756	1 041 042	1 047 972	2 441 990	2 610 106	1 620 625	1 062 044	2 402 772
chg in unpaid	3,065,756	1,841,042	1,947,873	2,441,889	2,618,186	1,620,635	1,862,844	2,403,772
claims								
liability	370,516	365,763	178,950	913,254	92,828	328,924	-36,311	-386,742
chg in ULAE	0.0,010	303). 03	170,550	313,23	32,626	323,32 :	33,311	333,7 12
reserve	20,000	25,000	425,000					
Excess Ins	-	-	-					
Premiums	1,707,444	1,850,798	1,794,387	1,653,625	1,716,970	1,428,118	1,438,142	1,560,110
Brokerage								
Fee	135,000	135,000	50,000	50,000	50,000	50,000	50,000	48,000
Actuarial								
Services	31,300	29,300	38,550	28,000	28,000	28,000	29,119	44,704
Gen/Admin								
Svc	425,282	405,908	417,523	366,032	405,382	388,314	384,535	429,124
Contracted	200 445	400.4==	244.22=	270.050	25 4 262	254.061	242.043	224.00=
Svc	299,446	192,475	244,337	270,950	254,292	251,861	243,813	334,037
Payroll	1 200 042	1 256 500	1 072 669	076 E21	050 053	015 402	720.255	E21 400
Expense	1,390,043	1,256,598	1,072,668	976,531	859,853	815,492	729,255	531,499
Depreciation Total	5,767	8,125	17,894	22,177	25,541	21,531	11,673	11,252
Expenses	7,450,554	6,110,009	6,187,182	6,722,458	6,051,052	4,932,875	4,713,070	4,975,756
LAPCHISCS	7,730,334	0,110,003	0,107,102	0,122,430	0,031,032	7,332,013	7,713,070	7,373,730
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Change in Net Assets	740,772	2,202,480	1,524,695	530,194	791,504	1,385,541	769,169	-279,039
Net Assets	740,772	2,202,460	1,324,095	330,194	791,304	1,303,341	703,109	-279,039

<u>Conclusion:</u> We appreciate the cooperation and assistance of the staff and management of Enduris Washington during this process. No exceptions were noted and no recommendations were made as a result of this review.

About Enduris Washington:

Enduris Washington is a local government risk-sharing pool located in Spokane County. The Pool was established in 1987 to provide risk financing to its members for general liability, automotive liability and property damage, mobile equipment and other property coverage common to public entities. The Pool provides services to approximately 470 local governments in Washington, which include, but are not limited to, health, water, sewer, irrigation, weed, park and recreation, library, fire, air pollution control, mosquito control, port, regional support network, conservation and cemetery districts.

An elected, seven-member Board of Directors, composed of representatives from member governments, governs the Pool. For the fiscal year 2011, the Pool had 11 employees and annual operating expenses of approximately \$7.4 million.

About State Risk Manager Regulatory Compliance Reviews:

RCW 48.62 provides authority for local governments to join or form a self-insurance program together with other entities, to jointly purchase insurance or reinsurance with other entities, and to contract for or hire personnel to provide risk management, claims and other administrative services. The State Risk Manager in the Office of Risk Management, Department of Enterprise Services, is authorized by RCW 48.62 to adopt rules for self-insurance programs formed under this chapter to follow. The rules contain standards for operations and management, claims administration, solvency, including frequency of actuarial studies and claims audits, and standards for contracts between self-insurance programs and private businesses.

In order to ensure compliance with these standards, which are adopted as Washington Administrative Code (WAC) 200-100, the Local Government Self-Insurance Program, under the direction of the State Risk Manager, conducts periodic reviews of joint self-insurance programs and, when necessary, provides for further investigation of those programs that are not operating in a safe and sound financial manner as required. The State Risk Manager may take certain administrative actions, including the issuance of a cease and desist order, when a program operates in violation of chapter 48.62 RCW or does not operate in a financially safe manner.

Each local government member of a joint self-insurance program is responsible for providing monies to the pool to pay claims for the years in which they were a member of the pool. Even if a member leaves a pool, a reassessment, or "cash call", can occur in later years, requiring local government members to provide additional monies for past funding deficiencies for years in which they were a member. For this reason, the Local Government Self-Insurance program takes proactive measures to monitor the financial health of local government risk pools and to communicate the results of monitoring and periodic compliance reviews before adverse financial trends affect the pool and its local government members. Frequent reviews of compliance with the State Risk Manager's rules are undertaken and the results are reported, in writing, to the board of directors and management of the pool.

Questions about this report should be addressed to the Local Government Self Insurance Program or the State Risk Manager, located at the Department of Enterprise Services, by telephone at 360-407-8153, or at shannon.stuber@des.wa.gov. The Department of Enterprise Services is located at 1500 Jefferson Street, PO Box 41466, Olympia, WA 98504-1466.



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Enduris Response to the State Risk Manager's Report Review of Regulatory Compliance

Enduris Washington would like to thank the State Risk Manager for the thorough examination of our Pool. We support the efforts of the State Risk Manager to ensure our Pool, as well as other Washington State pools comply with Washington Administrative Code (WAC) 200-100.

We agree with the results presented in the State Risk Manager's Report of Enduris Washington and believe they reflect our commitment to pooling excellence. WAC 200-100 requires joint self-insured risk pools in Washington State to maintain total primary and secondary assets to fund claim liabilities at the 70% confidence level. While this requirement establishes a minimum funding level, Enduris has consistently been funded in excess of the 90% confidence level. Funding at the 90% level affords our Pool the ability to offer stable rates and minimizes the possibility of a reassessment of the membership.

Stability and transparency are paramount to the success of Enduris. More information is available about the Pool on our website at www.enduris.us where we proudly post our comprehensive annual financial report (CAFR), annual report to members and audit report.

Mark A. Kammers Executive Director