

IT PROFESSIONAL SERVICES (ITPS)

ITPS CURRENT PROCESS

Two-tiered state contract program administered by DES that consists of 12 categorized notification lists of IT service providers within WEBS.

First Tier – Vendors submit click-through agreements and vendors are added to the notification lists in WEBS.

- Vendors certify that they will comply with basic term and conditions and that they are able to perform services under the categories they applied for.
- DES does not verify their certifications at this tier.

Second Tier – Customers conduct a competitive solicitation by posting their statement of work to WEBS under a certain ITPS category that aligns with their needed services.



WHAT WE HEARD FROM CUSTOMERS

- 600+ vendors on the roster:
 - Qualifications, certifications and experience not verified.
- Customers must complete their own formal solicitation process:
 - Takes too long (minimum of 6-8 weeks).
 - ITPS does not provide value if purchasers still have to do their own formal competition.
 - Qualified vendors are unavailable at the time of selection.

HOW DO WE FIX THE PROGRAM

Process	Current Program	Proposed Program
First Tier Vendor Qualifications and Awards	<ul style="list-style-type: none"> • Self-certified qualification • No verification of stated qualifications • 600+ vendors 	<ul style="list-style-type: none"> • Full competitive solicitation • Only qualified vendors awarded per job classification • Maximum of 40 vendors per category
First Tier Pricing	<ul style="list-style-type: none"> • NTE hourly rate • No defined experience for each hourly rate 	<ul style="list-style-type: none"> • NTE hourly rate per job classification • Defined minimum experience for each classification
Small/Diverse Businesses	<ul style="list-style-type: none"> • Not consistently identified 	<ul style="list-style-type: none"> • Identified and verified • Reserved awards per category
Program Administration	<ul style="list-style-type: none"> • Term is unlimited • Open enrollment that lets any business to join the program at any time 	<ul style="list-style-type: none"> • Term of 6 years • Every 2 years there will be a refresh for new business to bid and join • Every 2 years review and not renew with business that don't meet performance metrics
Second Tier	<ul style="list-style-type: none"> • Formal competitive solicitation process posted in WEBS to the notification list for selected category 	<ul style="list-style-type: none"> • Informal market research with at least 3 vendors (1 top scored, 1 small/diverse, 1 other) to identified vendors that meets their needs

PROPOSED SOLUTION

IT Project Management

- IT Project Manager
- IT Quality Assurance

Information Security

- Cybersecurity Analyst
- Security Engineer
- IT Auditor
- Penetration Tester

IT Development

- Web Developer
- Application Developer
- Software Tester
- IT Architect

IT Consulting

- IT Project Management
- Information Security
- IT Development

PROPOSED AWARD TIMELINE

(1) IT Project Management
(2) Information & Cyber Security Services
(3) IT Development
Q1 - 2023

IT Consulting
2023

THANK YOU



DES ITPS Project Team



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ITPS Project Webpage