

GRANT COUNTY PUBLIC HOSPITAL DISTRICT

– QUINCY VALLEY MEDICAL CENTER REPLACEMENT HOSPITAL

GC/CM PROJECT

Based on your submitted Subcontractor Outreach Methodology and understanding OMWBE provides a web-based directory of certified firms that contractors and entities search for eligible firms:

1. What success have you had encouraging small, women and minority-owned business participation on your past subcontractor outreach?

In our experience, success in participation depends heavily on market conditions, geography and bonding requirements of GC/CM projects. The best example is the Samaritan Healthcare project in Moses Lake. While the project was rural and outreach was done at the height of a busy market, the project had 6 OMWBE/DBE companies respond with bids. We were satisfied with the participation, especially in the face of the market.

The success that we had on the Samaritan Healthcare project was achieved by reaching out to OMWBE subcontractors and right sizing bid packages that were most attractive to OMWBE subcontractors.

Due to the limited number of certified vendors within the 100 miles around Quincy, our subcontractor focus will be towards local contractors. This ensures that voter approved bond dollars stay local.

2. What success have you had utilizing women and minority-owned contractors and support services providers?

See answer to question #1.

3. How do you use the small works roster for outreach and what percentage of contractors are women and minority-owned businesses?

QVMC has historically conducted small projects in house – and there have not been any facility projects in recent history that were eligible for the small works roster process. Looking forward, QVMC intends to use the small works roster for projects that qualify and will use it as a means to reach out to women and minority-owned businesses.

4. When will you ask the GC/CM to develop a subcontracting plan: as part of the solicitation process, at time of award, or after the execution of the contract?

We anticipate a preliminary plan being developed in the solicitation process and refined in the preconstruction process. A general outline/approach will be one of the criteria we will be evaluating in the selection process. Furthermore, we will request evidence of past successful MWBE and DBE outreach for completed projects. As outlined in our application, during the preconstruction phase (after selection) QVMC will work with the selected GC/CM to identify specific MWBE and DBE opportunities to meet goals and requirements. The GC/CM will be requested to develop a subcontracting plan that

PROJECT REVIEW COMMITTEE
QUESTIONS RE: PROJECT APPLICATION
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establishes the MWBE, DBE and apprenticeship utilization goals. NADBE, NAME and WA State Office of Minority and Women's Business Enterprises [OMWBE] will be contacted for listings of eligible firms. Outreach efforts will continue throughout the bidding process to solicit competitive bidding and strive to meet recommended % goals for MWBE and DBE participation which will be outlined in the instructions for GC/CM RFQ which would be reasonable and representative of the specific geographic area of Quincy. QVMC also maintains a small works roster as an information resource during the GC/CM bidding sequence. Outreach efforts shall include:

- Informational meetings in Quincy and Wenatchee prior to bidding to generate interest among the MWBE, DBE, and all local trade partners
- Issue advanced notice to include bidding timelines and critical dates
- Develop bid packages aligned with the capabilities of local and regional MWBE and DBE firms
- Thoroughly advertise the project and make available access to all documents