



Inclusion | Innovation | Transformation

April 20, 2022

Talia Baker
CPARB Administrator
Washington State DES

Subject: Project Review Committee - Disadvantaged Business Enterprise Vacancy

Dear Ms. Baker,

I am interested in applying for the vacancy on the Project Review Committee for Disadvantaged Business Enterprises. I am the Principal and owner of Schiantarelli & Associates, a management consulting business, founded in January 2019. My firm provides 1) equity, diversity, and inclusion services to primes, subs, and government entities; 2) business development and economic justice services for W/M/DBE firms; and 3) contracting and procurement delivery services with a focus on alternative public works.

My experience prior to my consulting work includes over 35 years in diversity, equity, and inclusion work, over 30 years work in the construction industry, and approximately five years' work on various CPARB taskforces and subcommittees on behalf of OMWBE. My knowledge of DBE contractor operations and challenges provides me with a unique perspective on how teams are formed, and projects are delivered.

My experience with alternative delivery includes facilities and heavy civil projects using GC/CM, Design Build, and Job Order Contracting (JOC) with a variety of public owners and primes. During my 15 years at OMWBE I worked with various government agencies and showed primes how to ensure W/MBE inclusion on alternative public works, including the two City of Seattle Design-Build-Operate (Tolt and Cedar Watershed) projects and the first GC/CM project with W/MBE inclusion (UW business school). During my eight years at Seattle Public Utilities as Inclusion Manager and Contracts Division Director, I advised our staff on the evaluation, selection, and management of teams to deliver our projects (over total \$200 million) to successful completion with significant W/M/DBE inclusion on every project. These kinds of projects, especially Design Build and Progressive Design Build, provide a positive, collaborative impact on the delivery of public projects with significant inclusion supporting diverse communities economically.

In addition to my program and project experience, I am also active in various nonprofit member and volunteer groups that contribute to the construction industry. I am the co-incorporator and Initial Director of the Northwest Minority Builders Alliance (NWMBA, representing M/W/D/VBEs in professional services, construction, real estate, and other related industries), Associate Member of the AGC Washington Chapter (DEI and LGAC Committees and AGC/WSDOT Inclusion subcommittee), Tabor 100 member, Seattle Metropolitan Chamber of Commerce member, Black Coalition of Contractors and Professionals (BCCAP) Technical Advisor, and appointed member of the OMWBE Advisory Committee. I also served as the past Secretary of the National Association of Minority Contractors Washington Chapter.



Inclusion | Innovation | Transformation

Page 2

I believe that I would be a strong asset to the Project Review Committee and can use my experiences to help ensure that alternative delivery projects continue to be successful and inclusive. I welcome the opportunity to join as a member of PRC to contribute to the alternative project delivery process in this State.

The requested information:

Vicky Schiantarelli | Principal & Owner | Schiantarelli & Associates
541 19th Avenue | Seattle Washington 98122-5739
206.369.6740 | vicky@schiantarelliassociates.com | vicky.schiantarelli@hotmail.com
OMWBE certified MWBE and DBE

References:

Jimmy Matta | President | Ahora Construction (MBE/DBE)
206.999.7115 | jimmymatta@msn.com
Co-founder | Northwest Minority Builders Alliance

David D'Hondt | Executive Vice-President | AGC of Washington
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Andrew Thompson | Senior Project Manager | Granite Construction
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Lisa van der Lugt | Director | OMWBE
P 360.664.9757 | C 360.528.0514 | LisaV@omwbe.wa.gov

If you have any questions or need more information, please contact me at (206) 369-6740.

Sincerely,

Vicky Schiantarelli

Vicky Schiantarelli
Principal