

PROFESSIONAL PROCUREMENT CERTIFICATION

September 2023

Strategic Skills



DATA ANALYTICS



PROJECT
MANAGEMENT



TECHNOLOGY
SYSTEMS
MANAGEMENT



NEGOTIATIONS

- Communication
- Interpersonal
- Relationship management
- Conflict Resolution
- Creative Thinking
- Problem Solving
- Decision Making
- Critical Thinking
- Customer Service/Public Service

Soft Skills

TOP REASONS TO GET CERTIFIED



STAND OUT AND GET HIRED

74% of hiring managers agree that they are more likely to hire a person who has certification



ENHANCE JOB PERFORMANCE

71% of hiring managers agree that certified employees know what is required to do their jobs



GET PROMOTED

63% of hiring managers say that employees who are certified are more likely to get promoted



BECOME A RECOGNIZED EXPERT

74% of hiring managers believe that certified employees have greater expertise

MEET THE 2
CERTIFYING
BODIES...



+



WHAT IS NIGP-CPP AND HOW IS IT DIFFERENT?

NIGP-Certified Procurement Professional (NIGP-CPP)

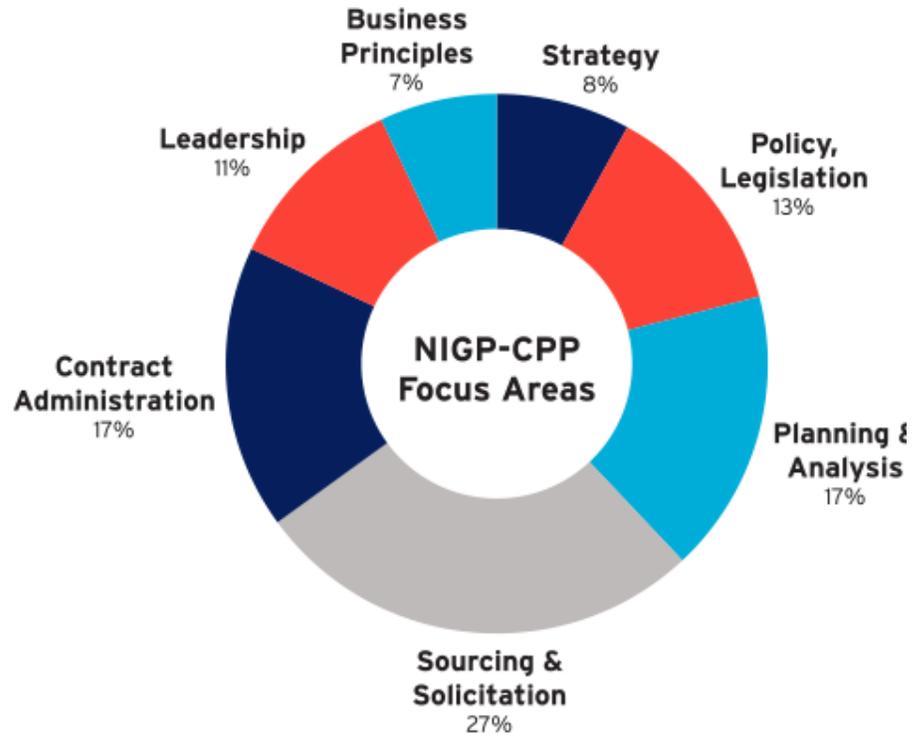
- NEW certifications developed by public procurement leaders across the US and Canada to compliment existing certs while expanding eligibility
- 2-part modular exam – take separately or at once, to improve success rates/accessibility/reduce fears of failing
- Competency-based (vs knowledge)
- In addition to technical procurement/contracting skills, it closed previous soft skill & business/policy leadership gaps:
 - leadership, communication, business principles, finance, policy, legislation, and strategy/strategic thinking
- Immediate scoring results given

NIGP-CPP

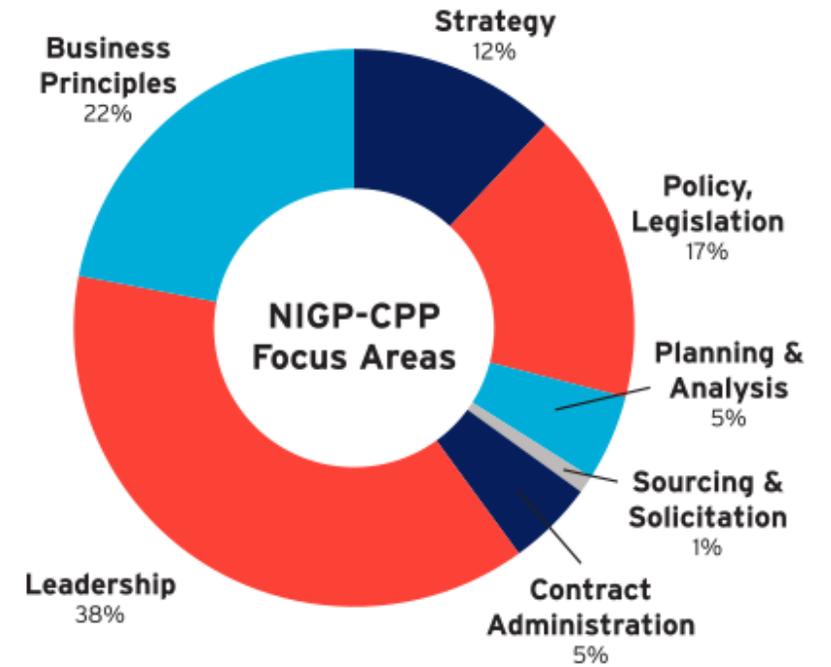
TWO (2) MODULES

80 MULTIPLE CHOICE
QUESTIONS EACH...

Module A



Module B



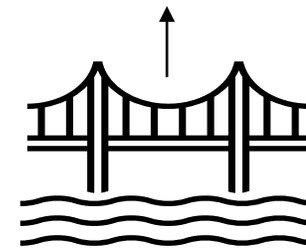
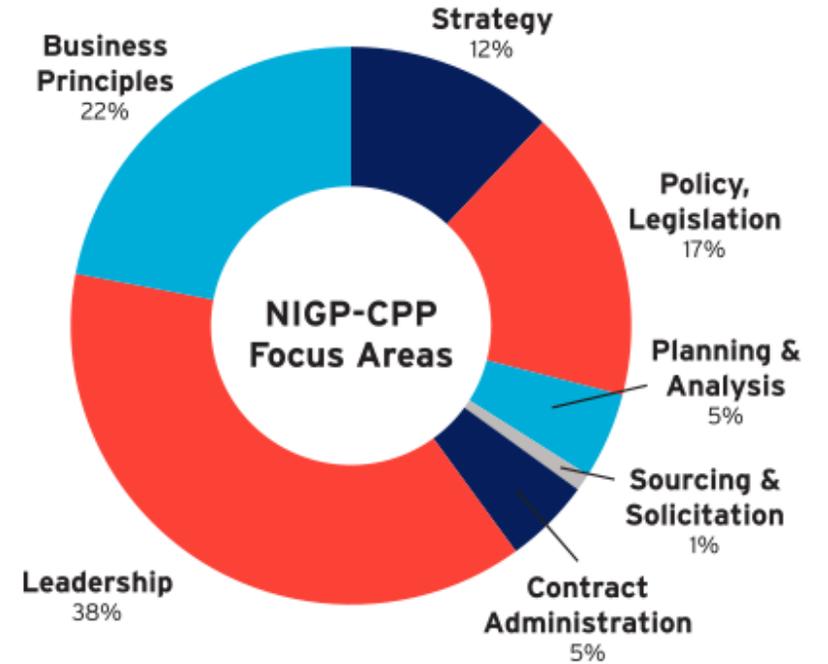
NIGP-CPP

FOR CURRENT
CPPO OR
CPPB
CERTIFICANTS

If you are currently certified as a CPPO or CPPB then you *only* need to successfully complete Module B

CPPB & CPPOs Take Module B as a "Bridge" Exam

Module B



CPPB & CPPO vs NIGP-CPP



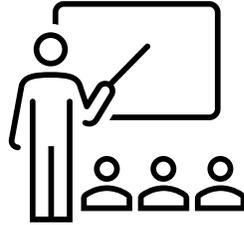
CPPB

Knowledge based

Geared toward procurement **practioners**

Covers:

- Sourcing
- Negotiation
- Contract Administration
- Supply Management



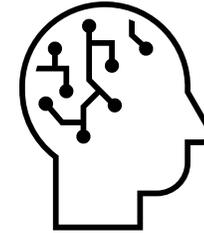
CPPO

Knowledge based

Geared toward **supervisors**

Covers:

- Sourcing
- Negotiation
- Contract Administration
- Supply Management
- HR



NIGP-CPP

Competency based

Geared toward **leaders and practioners wanting to grow into leadership**

Covers B & O – Plus additional leadership elements –

- Sourcing
- Negotiation
- Contract Administration
- Supply Management
- HR
- Leadership, Business, Policy, Communication, Finance, Legislation, Strategy

ELIGIBILITY – NIGP-CPP



CHOOSE YOUR PATH – 6 OPTIONS

PATHWAY A

Graduate degree with a specific concentration in public administration, public policy, supply chain, procurement, or economics

2 years (24 months) relevant full-time work experience involved with procurement (public or private, purchaser or seller) within the past 10 years

[LEARN MORE](#)

PATHWAY B

Bachelors or higher degree (any discipline) and a graduate-level certificate in public administration, public policy, supply chain, or procurement

3 years (36 months) relevant full-time work experience involved with procurement (public or private, purchaser or seller) within the past 10 years

[LEARN MORE](#)

PATHWAY C

Bachelors degree or higher (any discipline)

4 years (48 months) relevant full-time work experience involved with procurement (public or private, purchaser or seller) within the past 10 years

[LEARN MORE](#)

ELIGIBILITY – NIGP-CPP

CHOOSE YOUR PATH – 6 OPTIONS



PATHWAY D

Two-year post-secondary diploma OR associate degree (any discipline) OR NIGP Public Procurement Associate Designation

6 years (72 months) relevant full-time work experience involved with procurement (public or private, purchaser or seller) within the past 10 years

[LEARN MORE](#)

PATHWAY E

No post-secondary diploma required

8 years (96 months) relevant full-time work experience involved with procurement (public or private, purchaser or seller) within the past 10 years

[LEARN MORE](#)

ELIGIBILITY – NIGP-CPP

CHOOSE YOUR PATH – 6 OPTIONS



Pathway F



You AUTOMATICALLY QUALIFY if you are a CPPO/CPPB!
Same for anyone whose CPPO/CPPB expired within one year
of when you submit for the NIGP-CPP

STEPS TO BECOMING CERTIFIED



1. Read the Handbook

- Please read the [NIGP-CPP certification handbook](#).



3. Apply for the NIGP-CPP

Remit the application fee and complete the online application form **at least 30 days before your preferred testing window opens**.



2. Determine Eligibility

- Before applying for the Comprehensive Exam, identify which [Pathway \(A - E\)](#) applies to you.



4. Register for NIGP-CPP Testing and Schedule your Testing Appointment

- When your application has been approved, [register for your preferred NIGP-CPP testing window](#).

NIGP Pathways Concierge Services

- ❖ The Concierge Team helps NIGP members navigate education and certification options available
- ❖ Providing a customized plan of recommendations
- ❖ Mentoring them as they move forward in their professional journey





**Check us out on
the NIGP website**

**[www.nigp.org/learning
/concierge-program](http://www.nigp.org/learning/concierge-program)**

Contact us:

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Todd Slater, PhD.

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AT YOUR SERVICE

Pathways Concierge

Customized, complementary professional education services to help guide your career journey.

Introducing the NIGP Pathways Concierge Program

Employees come into our profession from an array of backgrounds, commonly without procurement-specific education or training. Yet they are expected to play a public role that demands both in-depth knowledge of detailed policies and procedures and the soft skills necessary to respond to sensitive situations. This creates a need for specific, life-long training, education, and credentialing (e.g. professional certification) that relate to standard staff positions.

In response to these needs, NIGP is now offering customized, complementary individual and organizational professional education concierge services.

Interested in NIGP Pathways Concierge?

Contact Cheral and Todd for an initial discussion.

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Todd Slater, PhD.
TSlater@nigp.org
702.420.2614



EXAM PREP – NIGP-CPP



[Online Assessment Tool](#)

\$49

[Prep Guide](#)

\$150

[Prep Course](#)

\$395 members | non-member

A promotional graphic featuring two women against a yellow background. The woman on the left has curly hair and is smiling with her hands held up, palms facing forward. The woman on the right has long dark hair and is smiling with her hands held up, thumbs pointing up. In the center, there is a white box with a brown border containing text about joining a study group. To the right of the text is a small icon of a stack of books.

Join a Study Group!

A STUDY GROUP:

- Helps you learn and review course material
- Provides motivation to study
- Helps to develop valuable study skills
- Makes learning fun!

5. Prepare for the Exam

- Test Your Procurement Expertise using the **Personalized NIGP-CPP Assessment Tool** - [Purchase Today](#)
- Register for a NIGP-CPP Online Exam Prep Course - [Register](#)
- Purchase the NIGP-CPP Module A Online Prep Guide. [Purchase Today!](#)
- Purchase the NIGP-CPP Module B Online Prep Guide. [Purchase Today!](#)
- Make sure you read the NIGP-CPP Handbook and you understand the **Comprehensive Exam content and format**
- Preparation will be crucial to your success

6. Complete the Online Tutorial

- Before going to your scheduled testing appointment you must complete **an online tutorial** from Pearson VUE, our testing partner
- This tutorial will walk you through the mechanics and functionality of the exam and provide you with an overview of what to expect on the day of the exam
- This tutorial WILL NOT be available at your testing appointment
- You MUST REVIEW the tutorial information BEFORE you arrive at the Pearson VUE testing center



Webinar - NIGP Certified Procurement Professional: Connecting Certification to Your Learning and Career Aspirations

DATE: 10/24/2023

START TIME: 2:00 PM Eastern Time

END TIME: 3:30 PM Eastern Time

CONTACT HOURS: 1

FORMAT: Webinar

Pricing: 

Webinar 102423: NIGP Certified Procurement Professional: Connecting Certification to Your Learning and Career Aspirations (Member) \$0.00

Webinar 102423: NIGP Certified Procurement Professional: Connecting Certification to Your Learning and Career Aspirations (Non-Member) \$0.00

[REGISTER YOURSELF](#)

[REGISTER OTHERS](#)

Overview

Provides detailed information on the NIGP Certified Procurement Professional designation as defined in the NIGP-CPP Certification Handbook to include the program objectives, the exam content and format, key product differences, eligibility requirements, the application process, exam availability, and re-certification requirements.

NIGP MASTERMIND PROGRAM

"A leader knows the way, goes the way and shows the way." John Maxwell

The NIGP Mastermind Program is grounded in the leadership teachings of world-famous leadership expert John Maxwell. The program focuses on various leadership concepts taught in a peer-to-peer learning environment by procurement professionals. Each Mastermind topic provides a unique opportunity for leaders to share their expertise, experiences, and the chance to put these new concepts into practice through a mix of activities and discussion.

The Mastermind Program is recommended for NIGP Members that are mid to senior procurement leaders who have completed the NIGP Leadership Core Certificate, Leaders Edge or Leading for Impact.



BEGINS OCTOBER 11
5 Virtual Sessions
Earn 10 Contact Hours



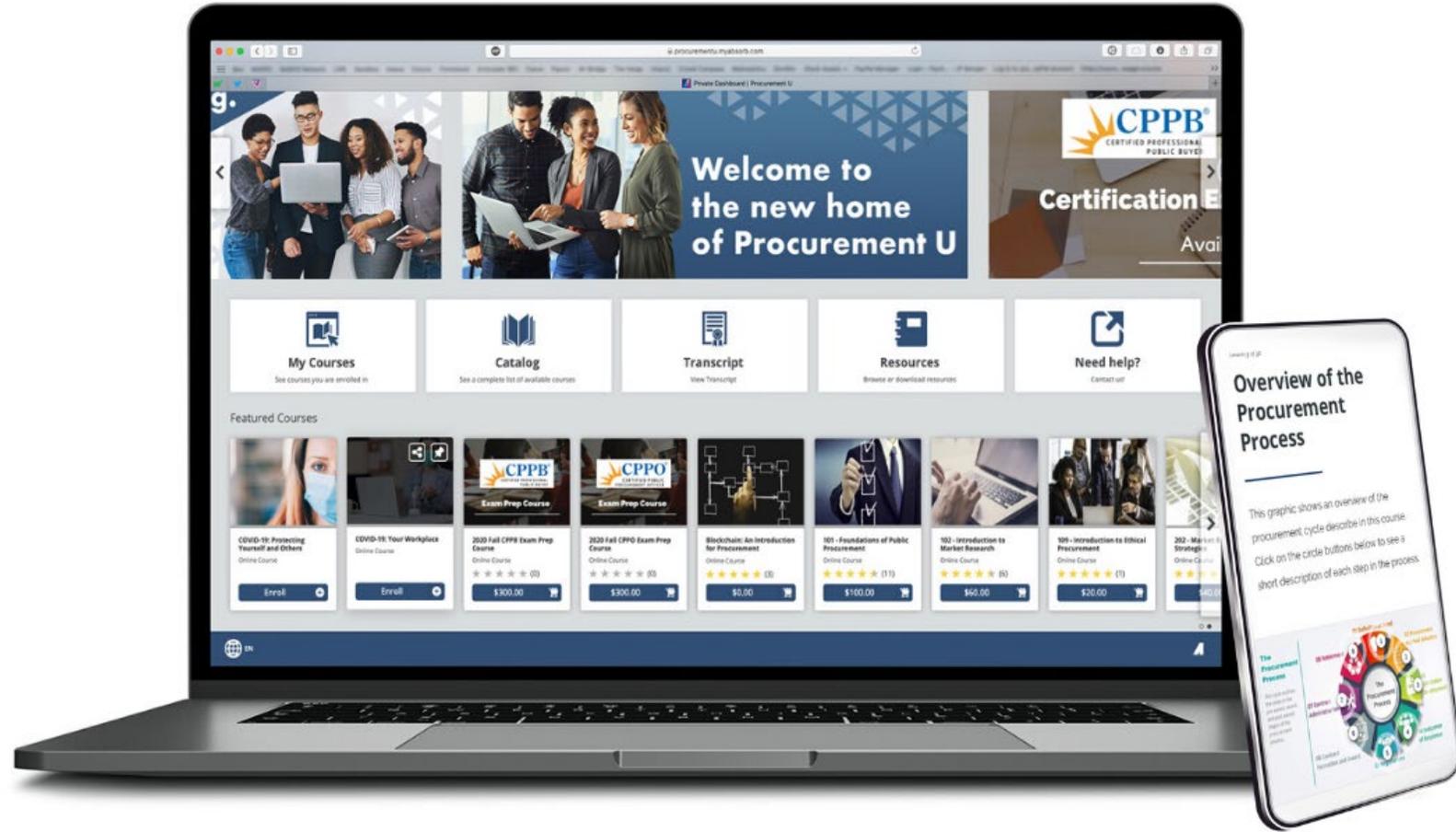
BEGINS OCTOBER 11
5 Virtual Sessions
Earn 10 Contact Hours



BEGINS NOVEMBER 7
4 Virtual Sessions
Earn 8 Contact Hours



NOVEMBER 29
1 Day Workshop
Earn 7 Contact Hours



naspo.org/procurementu



PROCUREMENT U

FREE COURSES - GIVE BACK PROGRAM

FREE Procurement Courses & Videos



- 70+ contact hours of free learning
- Procurement focused courses, including topics like market research, RFPs, ethics, foundations of procurement and more!

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Questions?

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THANK YOU!