# State of Washington DEPARTMENT OF ENTERPRISE SERVICES FACILITY PROFESSIONAL SERVICES OLYMPIA, WA

# NOTICE TO CONSULTANTS REQUEST FOR QUALIFICATIONS

Submittal Due Date: March 7, 2024 prior to 2:00 pm PST

<u>Pre-Design Services Required for Project No. 2024-330:</u> Statewide Corrections Training Center for the Department of Corrections, location to be determined.

# Scope of Work

This Request for Qualifications is for the purpose of selecting a consultant for Predesign Services for a new Corrections Training Center at a location to be determined by the Predesign. This scope of work includes predesign services only.

This project will construct a new facility or renovate an existing facility to provide a training center that meets the needs of the Department of Corrections. In addition to the OFM Predesign Manual requirements, this predesign also includes:

- 1. The projected training needs by fiscal year for fiscal years 2024 through 2027, to include the number of individuals to be trained and how the department will use existing training locations to meet training needs.
- 2. A proposed plan for how training will be delivered to staff assigned to correctional facilities across the state, including the target training location, facilities served by the location, type and target number of classes and students, and cost or anticipated cost of the facilities by fiscal year for fiscal years 2024 through 2027.
- 3. Where the department recommends locating potential new training facilities, to include all analysis and prioritization used to reach the recommendation.
- 4. For the proposed training plan, the estimated operational cost impacts to the department's base funded operating budget level by fiscal year.

# **Description of Facility**

The consultant in coordination with DOC shall collaborate with the Washington State Patrol and the Criminal Justice Training Commission to identify and evaluate options for collocating training facilities and maximizing efficiencies in space usage. The collocation options will be needed for future capital budget requests.

#### **Project Goals**

- The training center's built environment best supports DOC training requirements.
- The training center meets DOC's forecasted future training type and schedule.
- The predesign identifies locations that best support DOC's training requirements while minimizing operational costs, including travel and per diem.
- The training center enables students the opportunity to use the most effective learning techniques, tools, and available technology.
- The preferred training center option minimizes DOC's maintenance and operational costs.

Submitting firms should have a strong background in the innovative design, planning, and siting of education and correction facilities. Firms should also be well versed in multi-phased State agency construction, the State of Washington capital budget process, planning, life-cycle cost analysis, sustainable design, and the process to achieve LEED Silver or better certification.

# **Project-Specific Information**

Projected training needs by fiscal year from FY2024 thru FY2027:

- All 8,500 Agency Staff are anticipated to have in-person training needs on an annual basis through FY2027, averaging 2 working days each, or 16 hours. Specific qualifying staff could have up to 5 working shifts, or 40 hours each.
- DOC will continue to have above average new-service academy/new-employee training capacity needs through FY2025.
  - o FY23 DOC trained 790 Pre-Service Employees
  - o FY24 DOC is estimated to train 1,240 Pre-Service Employees
  - o FY25 DOC is estimated to train 1,140 Pre-Service Employees
  - o FY26 & FY27 DOC is estimated to train 940 Pre-Service Employees
- DOC will continue to offer training on an ad-hoc basis that is both required and voluntary.

# **Anticipated Selection Schedule**

RFQ Notice Issued	Friday, February 16, 2024
Informational Meeting	Thursday, February 29, 2024 1:00 p.m.
Statement of Qualifications (SOQ) Due	See above date and time
Short-listed firms selected and notified	Week of March 11, 2024
Interview Period	Week of March 25, 2024
Firm(s) Selected and Announced	Week of April 1, 2024
Agreement(s) Executed	Mid-April 2024

# <u>Informational Meetings and Site Tours</u>

An informational meeting and site tour will be held **remotely** for this project.

Date/Time	Video Teleconference Meeting Links / Call in
	Information
Thursday, February 29 1:00 pm PST	Join on your computer, mobile app or room device
	Click here to join the meeting
	Meeting ID: 276 461 351 868
	Passcode: cJuiB5
	Download Teams   Join on the web

Or call in (audio only)
<u>+1 564-999-2000,,609678595#</u> United States, Olympia
(833) 322-1218,,609678595# United States (Toll-free)
Phone Conference ID: 609 678 595#

Firms who have previously not performed business with the state are encouraged to attend. Any information provided at the Informational Meeting will be posted on our Current Projects webpage (provided above) including a Q&A sheet from the meeting.

For directions for the pre-submittal informational meeting and site visit, please contact the DES project manager at susan.isham@doc1.wa.gov.

# Addenda to this Notice

It is the responsibility of the interested firms to track and changes to this solicitation. Refer to the DES website any addenda to the published public notice and/or RFQ. (<a href="https://des.wa.gov/services/facilities-leasing/public-works-design-construction/architecture-engineering-design-consultants/current-projects-advertised-consultant-selection">https://des.wa.gov/services/facilities-leasing/public-works-design-construction/architecture-engineering-design-consultants/current-projects-advertised-consultant-selection</a>).

# **Submittal Maximum Page Count and Additional Content**

SOQs must not exceed twenty-five (25) single sided pages (total) of content using 8½ x 11 size sheets. Provided informational content is not included, the following will not be counted against the maximum page count:

- Title and Back Cover Pages
- Section Dividers/Tabs
- Consultant Selection Contact Form
- Attachment 2 Federal SF330 (Part II only) Form

When 11"x 17" size sheets or fold outs are used, each side will be counted as two 8½ x 11 sheets.

A submitting firm may elect to include any other pertinent data it deems appropriate to address the selection criteria and assist the Selection Committee in evaluating the qualifications. Additional content must remain within the maximum page count.

# **Submittal Requirements**

DES is accepting only electronic submittals. All electronic submittals must be uploaded and received no later than the date and time specified.

Format the Statement of Qualifications (SOQ) to meet the following requirements. SOQs that do not follow this format may impact final scoring:

- Title Page indicating: (not included in page count)
  - o Project No. 2024-330: SW CORRECTIONS TRAINING CENTER
  - DEPARTMENT OF CORRECTIONS, CAPITAL PLANNING & DEVELOPMENT, P.O. BOX 41112, OLYMPIA, WA 98504-1112
  - Name of Firm
  - Date of Submission
- Cover Letter (not included in page count)
- Consultant Selection Contact Form (see description below) (not included in page count)

- Executive Summary
- Qualifications of Key Personnel
- Relevant Experience
- Past Performance
- Life Cycle Cost Analysis Experience
- Sustainable Design Experience
- Diverse Business Inclusion Strategies
- Federal SF330 Form Part II only for Prime and key Subconsultants (not included in page count)

The Consultant Selection Contact Form must identify the Designated Point of Contact, contact information, and address the Firm. Form must be situated behind a Title Cover or Cover Letter AND before any table of contents. Consultant Selection Contact Form may be found in the Consultant Selection Documents, located on our Current Advertised Projects for Consultant Selection Page.

Federal form SF330 (Part II only) may be found on our Current Advertised Projects for Consultant Selection Page.

# How to submit the Statement of Qualifications (SOQ)

DES has created a secure access point for uploading your SOQ for this project: https://wades.app.box.com/f/66edfb8ebd7f433ca790f343d2242802

This link will be active until the submittal deadline, at which point the upload access will be removed.

If you have trouble uploading or would like confirmation of your upload, please contact Angeline Butros via email: angeline.butros@des.wa.gov

Failure to submit the SOQ by the specified date and time above will render the SOQ as non-responsive to this notice and rejected by DES for consideration. Failure to adhere to the submittal requirements may also render the SOQ as non-responsive to this notice and rejected by DES for consideration.

# **Supplemental RFQ Documents**

The following forms/instructions are located on the DES Current Advertised Projects for Consultant Selection page in the **RFQ Consultant Selection Documents** section

(https://des.wa.gov/services/facilities-leasing/public-works-design-construction/architecture-engineering-design-consultants/current-projects-advertised-consultant-selection):

- Consultant Selection Contact Form
- Federal Form SF330
- Diverse Business Inclusion Plan

#### **Selection Process**

The selection process will consist of two phases: Phase 1 SOQ Evaluation and Phase 2 Oral Interviews. The firms submitting qualifications in Phase 1 will be scored and ranked using the Phase 1 evaluation criteria in this RFQ. The most qualified firms (Finalists) will be invited to Phase 2 Oral Interviews. The Finalists will be scored and ranked based on the Phase 2 evaluation criteria. The Finalist with the best Phase 2 rank will be chosen to begin negotiations to provide consultant services for this project. Note, Phase 1 and Phase 2 scores are NOT combined.

# Phase 1: SOQ Evaluation (total 100 points)

Each SOQ received and deemed responsive to this notice will be reviewed and evaluated by a selection panel as determined by DES. This panel will review each SOQ for responsiveness and apply the following weighted selected criterion to determine a score for ranking:

Weighted evaluation criterion for the Phase 1

SOQ Evaluation will be used by the selection committee to score each top-rated firm as follows:

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Qualifications of Key Personnel	
Identify specific individuals and sub-consultants for key positions and show	
interrelationships and reporting hierarchy for your proposed team. Describe	25 points
how each individual's professional experiences are relevant and bring value to	·
the project. Provide proposed percentage of time that the Owner intends to assign each individual or sub-firm to the Project.	
Relevant Experience	
Discuss projects your firm has undertaken of similar scope, size and	
complexity within the past five to eight years. Describe attributes of past	
projects that have met goals similar to the Owner's goals for this project.	25 points
Identify delivery methods for each project. Provide original project budget	
and actual completed costs along with current contact information for	
reference checking.	
Past Performance	
Describe the approach the Proposer might utilize to achieve and maintain	
Owner's project scope, schedule and budget. Describe and provide examples	
of how the proposer successfully developed Owner's project scope while	25 points
staying within the proposed budget. Discuss tools and methods for	25 points
scheduling projects for both design and construction. Show how the	
interrelationship of successful management of scope, schedule, and budget	
creates successful projects.	
Life Cycle Cost Analysis Experience	
Describe the Proposer's experience with utilizing the Office of Financial	
Management's (OFM) 'Life Cycle Cost Tool' (or similar process) for project	15 points
analysis and decision making during the predesign effort and as design	·
progresses. More information on OFM LCC Model can be located at www.OFM.wa.gov/facilities .	
Sustainable Design Experience	
This project will achieve a minimum LEED silver certification. Explain the	
Proposer's philosophy and approach to sustainable design. Identify examples	10 points
of strategies the Owner might consider to successfully direct the project to	10 points
achieve LEED Silver or better certification.	
Diverse Business Inclusion Strategies	
Describe strategies to increase opportunities for diverse business	Not scored
participation.	
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Based on each score, each SOQ will be ranked and a short-list of top-qualified firms will advance to Phase 2 Selection: Oral Interviews. DES reserves the right to determine the total number of top-qualified firms to advance to Phase 2 Selection.

# Phase 2: Oral Interviews (total 100 points)

Top-qualified firms (highest ranked firms) will be invited to participate in Phase 2 of the selection. Oral Interviews on a specified date and time, and will be formatted in two periods:

Firm Presentation Period (Maximum: 30 Minutes)

Question and Answer (Q&A) Period (Maximum: 15 minutes)

Firm Closing Statements (Maximum: 5 Minutes)

# In-Person Interview Considerations:

Advance access to the presentation room will not be provided, and any time necessary to set-up or break-down the presentation must occur and be part of the total interview time allotted. Each top-ranked firm must bring all necessary presentation equipment, materials and supplies (i.e. laptops, projectors, cables, easels, etc.) to fully support of their presentation. No additional time will be granted to set-up and tear-down the presentation. Each top-ranked firm must remain within the total period provided for the interview.

Weighted evaluation criterion for the Phase 2

Oral Interviews will be used by the selection committee to score each top-rated firm as follows:

Organization:	
Management Plan	20 points
Team Member Qualifications	20 points
Capacity/Production Capabilities	
Project Management:	
Scope management	20 points
Budgeting and Cost Control	20 points
Project Scheduling	
Project Approach:	
Understanding of this project	20 points
Challenges & Opportunities	
Experience:	
Relevant Past Projects (firm)	20 points
Relevant Past Projects (key team members)	
Life Cycle Cost Analysis Experience	10 points
Sustainable Design and Net Zero Experience	10 points
Diverse Business Inclusion Plan (written submittal)	NOT scored

#### **Additional Considerations for Selection**

# **Diverse Business Inclusion Plan Requirements**

This submittal is a Phase 2 mandatory requirement. It is not scored, however, failure to submit will result in a firm being deemed non-responsive.

Each top-ranked firm, including diverse businesses, will be required to submit DES' Public Works Diverse Business Inclusion Plan form.

A complete Diverse Business Inclusion Plan will be submitted to the DES Project Manager no later than one (1) full business day prior to the scheduled interview date and time.

The Diverse Business Inclusion Plan must demonstrate in detail the specific strategies, approaches, and steps your firm will use in seeking to help meet or exceed the state's aspirational diverse business participation goals. Achievement of the goals is encouraged.

# **Aspirational Goals**

The Governor's Office's aspirational goals for diverse business inclusion are:

10% Minority Owned Business certified by the Washington State Office of Minority and Women Business Enterprises

6%, Women Owned Business certified by the Washington State Office of Minority and Women Business Enterprises

5% Veteran Owned Business certified by the Washington State Department of Veterans Affairs

5% Washington Small Businesses self-identified in the Washington Electronic Business Solution <a href="https://www.des.wa.gov/services/contracting-purchasing/doing-business-state/webs-registration-search-tips">https://www.des.wa.gov/services/contracting-purchasing/doing-business-state/webs-registration-search-tips</a> (WEBS).

Following final selection, the successful firm and its subconsultants must register and create an account with the DES Diversity Compliance program (B2Gnow). B2Gnow is designed to streamline and automate reporting requirements.

Firms may contact the following resources to obtain information on certified and registered diverse business firms for the inclusion of potential diverse business subconsultants:

- The Office of Minority and Women's Business Enterprises: 866.208.1064 or 360.664.9750 or www.omwbe.wa.gov,
- For small business information: Charles Wilson, Public Works Business Diversity Program
  Manager at the Washington State Department of Enterprise Services: 360.407.8455 or
  360.999.7667 or charles.wilson@des.wa.gov
- The Department of Veterans' Affairs: 360.725.2169 or 360.725.2200 or www.dva.wa.gov

# **Evaluation and Scoring Considerations**

In evaluating each of the criteria, the Selection Committee will identify significant and minor strengths and weaknesses from the submissions. The Selection Committee will then use the following guidelines to evaluate the submissions for each Selection Criterion, based on the weighting assigned in the RFQ and any addenda. After initial scoring, the selection team will come to a consensus ranking of the Firms.

# 1. Definition of "strength" and "weakness":

a. The term "strength" ultimately represents a benefit to the Project and is expected to increase the Firm's ability to meet or exceed the Project Goals. A minor strength has a slight

- positive influence and a significant strength has a considerable positive influence on the Firm's ability to exceed the Project Goals.
- b. The term "weakness" detracts from the Firm's ability to meet the Project Goals and may result in inefficient or ineffective performance. A minor weakness has a slight negative influence and a significant weakness has a considerable negative influence on the Firm's ability to exceed the Project Goals.

# 2. Scoring:

- a. Excellent (81-100 percent of points available): The Evaluative Criteria demonstrates an approach that is considered to exceed the Project Goals and the RFQ requirements and provide a consistently outstanding level of quality. To be considered Excellent, it must be determined to have significant strengths and/or a number of minor strengths and few or no appreciable weaknesses.
- b. **Good** (61-80 percent of available points): The Evaluative Criteria demonstrates an approach that is considered to meet the RFQ in a beneficial way (providing advantages, benefits, or added value to the Project) and offers quality. **To be considered Good, it must be determined to have strengths and few, if any, significant weaknesses. Minor weaknesses are offset by strengths.**
- c. **Fair** (41-60 percent of available points): The Evaluative Criteria demonstrates an approach that contains minor and/or significant weaknesses and limited appreciable strengths.
- d. **Deficient** (0-40 percent of available points): The Evaluative Criteria demonstrates an approach that contains significant weaknesses and no appreciable strengths.
- e. **Non-Responsive:** Does not meet the Minimum Qualifications required for evaluation. In addition, the Owner, at its sole discretion, may reject any Evaluative Criteria deemed non-responsive to any of the requirements.

# **Other Information**

The successful most-highly qualified firm will be expected to enter upon DES' standard Engineering and Architectural Services Agreement. Level of effort and relative fees will be negotiated following selection of the most-highly qualified firm.

The state reserves the right to continue with the consultant selected or has the option to conduct a new consultant selection process for future services for this project beyond those services advertised above.

The state also reserves the right to terminate negotiations with the successful most-highly qualified firm if mutual agreement is unachievable. The state may at its discretion enter into negotiations with the next highly qualified firm determined as a result of this selection process; or conduct a new selection process for the procurement of services necessary to complete this project.

All firms responding to this solicitation are encouraged to register in Washington's Electronic Business Solution Application (WEBS) at: https://fortress.wa.gov/ga/webs/

All Statements of Qualifications and submittals shall become property of the State of Washington and are subject to public disclosure, at the conclusion of the selection process, according to the provisions of RCW 42.56 Public Records Act.

For more information concerning this notice, please contact Angeline Butros at 360.480.1071 or via email at: <a href="mailto:angeline.butros@des.wa.gov">angeline.butros@des.wa.gov</a>.

For questions specific to the project, please contact the Project Manager, Susan Isham, 360-790-3618, susan.isham@doc1.wa.gov.

NO FAXED, OR E-MAILED COPIES WILL BE ACCEPTED.