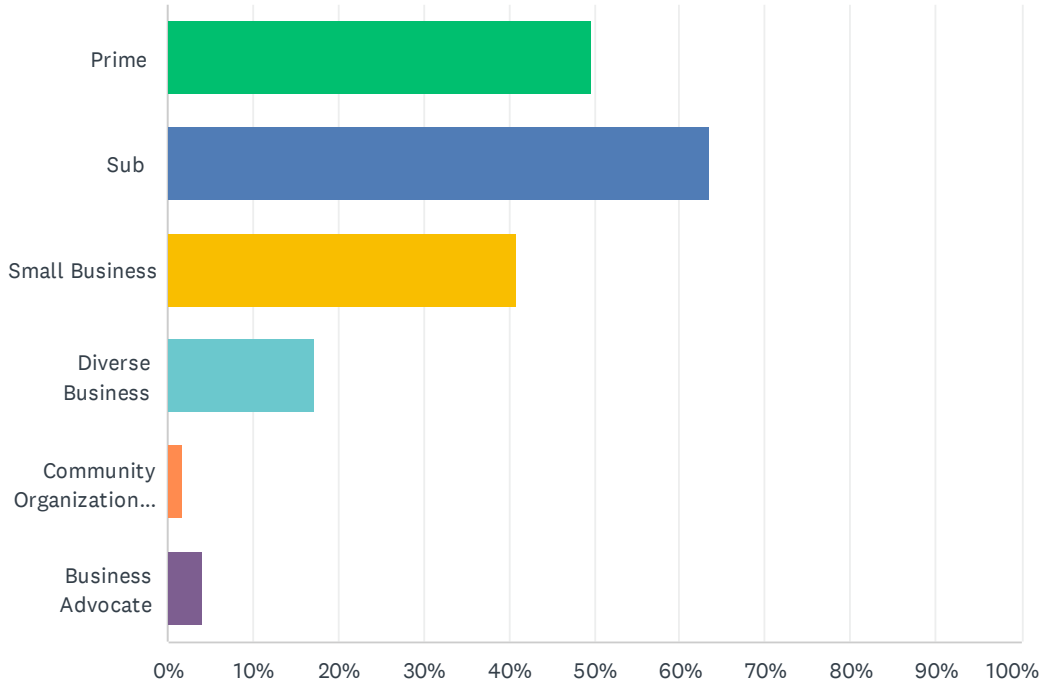


## Q1 With which public works contract payee stakeholder role do you identify? [select all that apply]

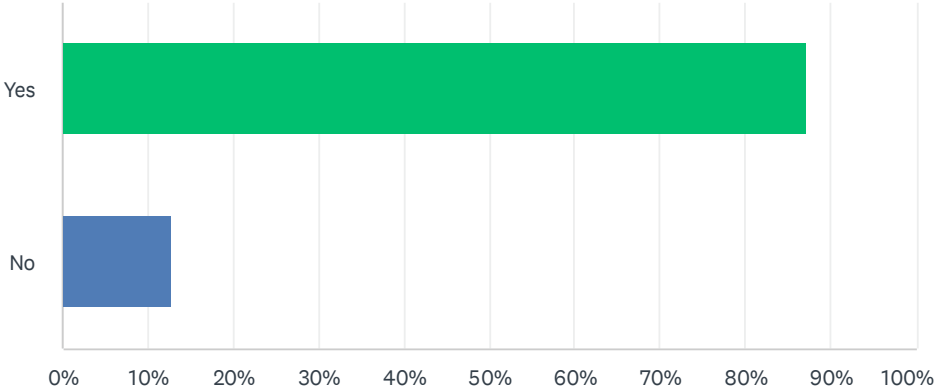
Answered: 173 Skipped: 0



ANSWER CHOICES	RESPONSES	
Prime	49.71%	86
Sub	63.58%	110
Small Business	41.04%	71
Diverse Business	17.34%	30
Community Organization/Business Support	1.73%	3
Business Advocate	4.05%	7
Total Respondents: 173		

## Q2 Have you experienced any delayed payments that were contractually required?

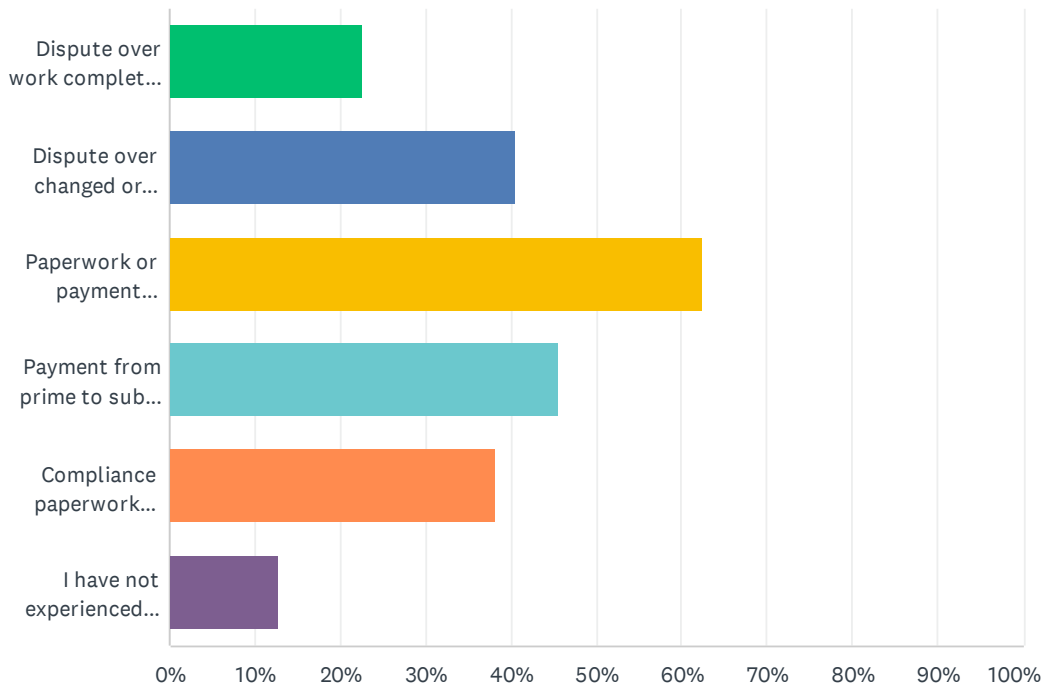
Answered: 173 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	87.28%	151
No	12.72%	22
TOTAL		173

### Q3 If you answered yes to question 2, please select all that apply of the following most experienced reasons.

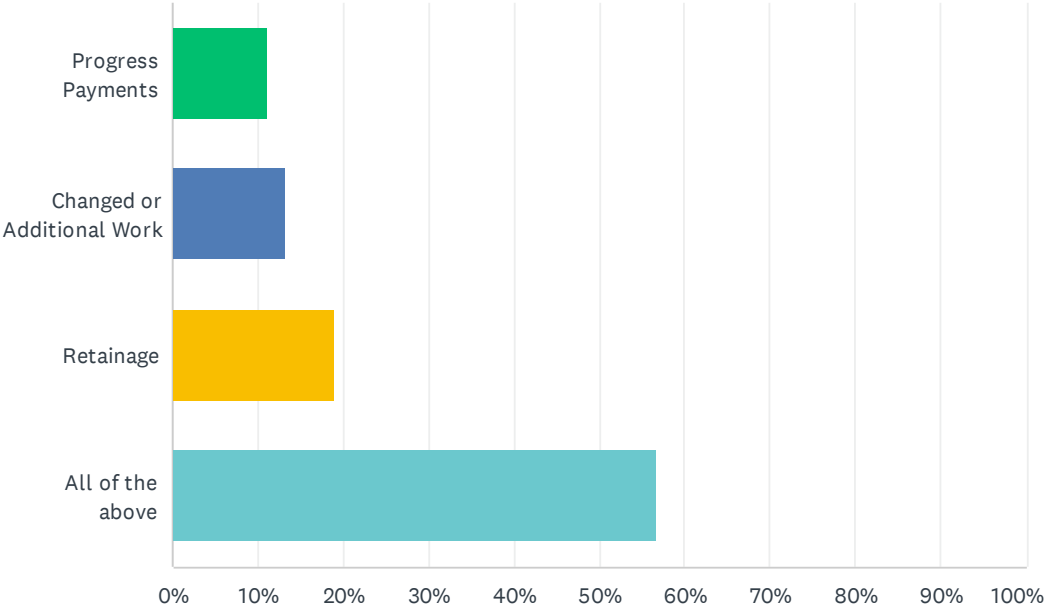
Answered: 173 Skipped: 0



ANSWER CHOICES	RESPONSES	
Dispute over work completed or work quality.	22.54%	39
Dispute over changed or additional work cost.	40.46%	70
Paperwork or payment process.	62.43%	108
Payment from prime to sub or sub to sub process.	45.66%	79
Compliance paperwork (e.g., insurance, intents/affidavits, safety plans, prequal- renewals).	38.15%	66
I have not experienced delayed payments that were contractually required.	12.72%	22
Total Respondents: 173		

### Q4 What public works (construction) contract payment area needs the most reform?

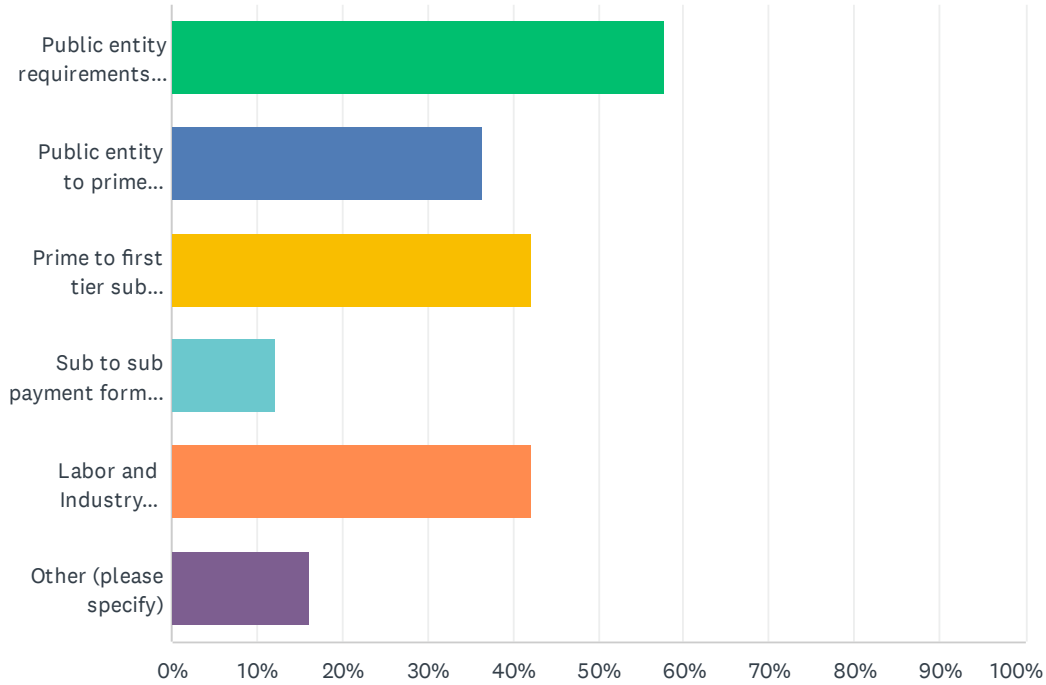
Answered: 173 Skipped: 0



ANSWER CHOICES	RESPONSES	
Progress Payments	10.98%	19
Changed or Additional Work	13.29%	23
Retainage	19.08%	33
All of the above	56.65%	98
TOTAL		173

## Q5 Which area of payment process improvement do you believe is critical? [Select all that apply.]

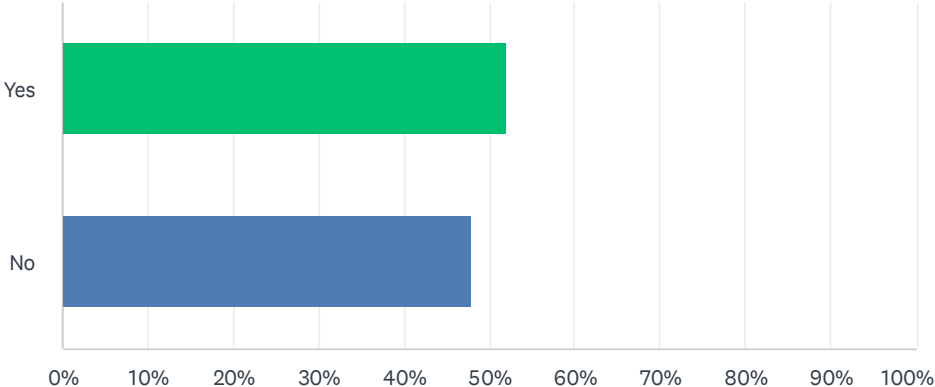
Answered: 173 Skipped: 0



ANSWER CHOICES	RESPONSES	
Public entity requirements and/or process (e.g., invoicing requirements, backup paperwork, bid form, review and approval, etc.)	57.80%	100
Public entity to prime payment format (e.g., checks vs. electronic payments)	36.42%	63
Prime to first tier sub payment format or process.	42.20%	73
Sub to sub payment format or process.	12.14%	21
Labor and Industry Prevailing Wage processes	42.20%	73
Other (please specify)	16.18%	28
Total Respondents: 173		

### Q6 Have you had experience with a public entity/public owner verifying subcontractor payments? (e.g., through 3rd party systems such as B2Gnow, subcontractor attestation, etc.)

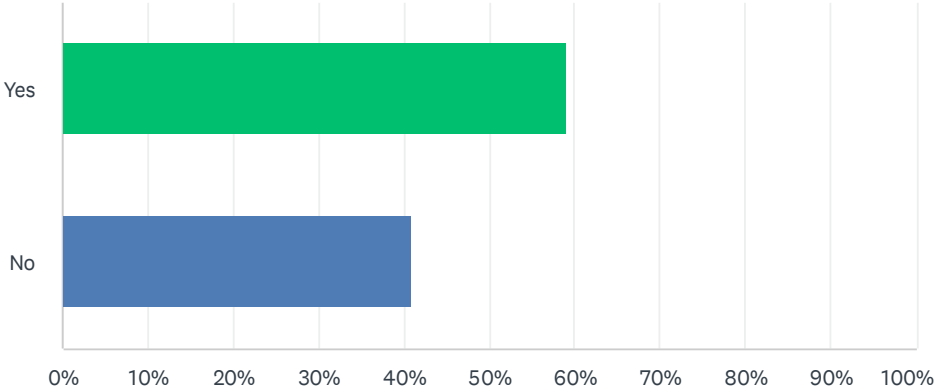
Answered: 173 Skipped: 0



ANSWER CHOICES	RESPONSES
Yes	52.02% 90
No	47.98% 83
TOTAL	173

### Q7 Do you believe verifying subcontractor payments is an effective tool to enforce contract payment requirements on public works projects?

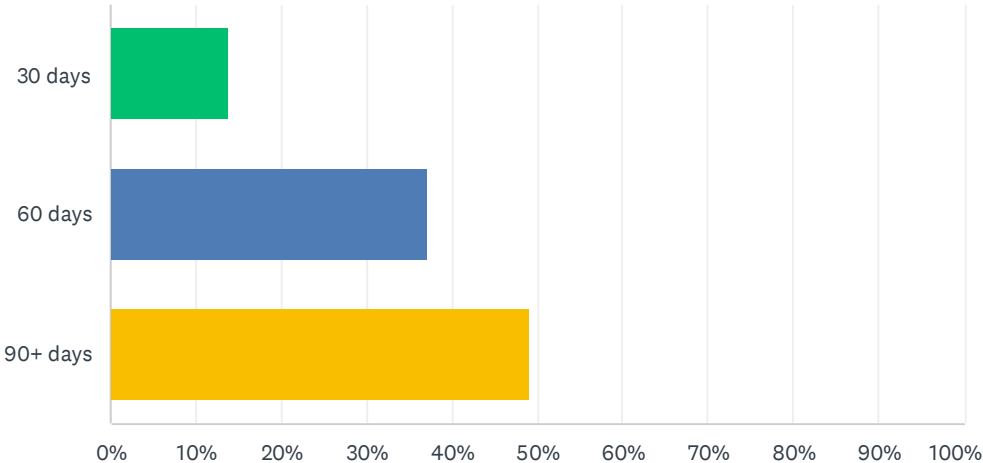
Answered: 173 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	58.96%	102
No	41.04%	71
TOTAL		173

### Q8 Have you frequently experienced a delay in payment after work is completed? [select the most typical]

Answered: 173 Skipped: 0

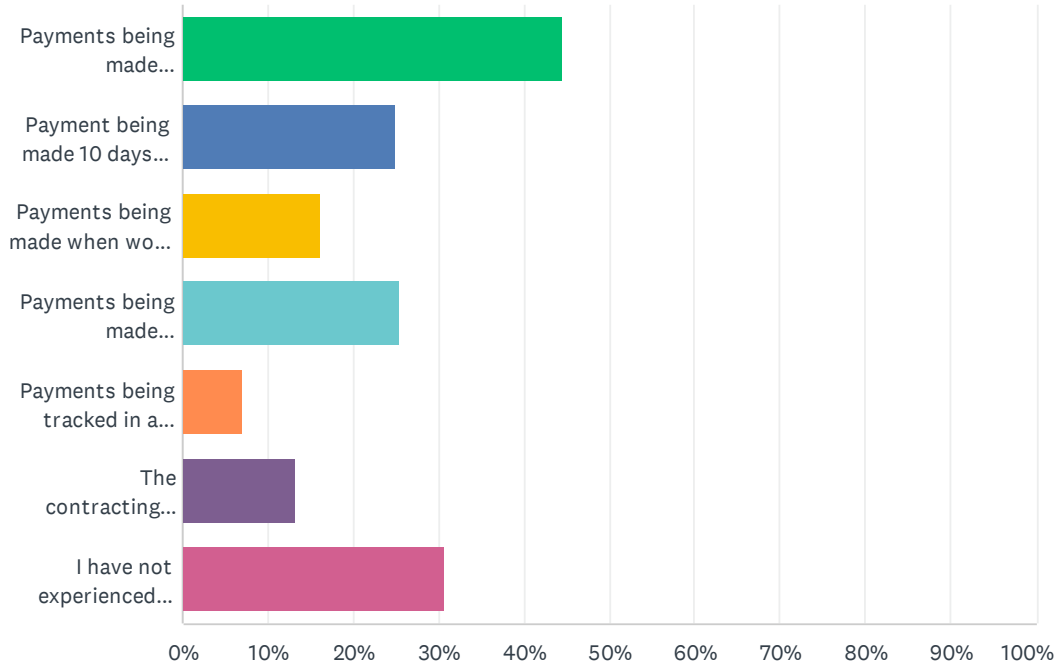


ANSWER CHOICES	RESPONSES	
30 days	13.87%	24
60 days	36.99%	64
90+ days	49.13%	85
TOTAL		173



## Q9 Have you experienced prompter payments because of (select all that apply):

Answered: 173 Skipped: 0



ANSWER CHOICES	RESPONSES	
Payments being made electronically (EFT/ACH) or through credit card.	44.51%	77
Payment being made 10 days (or sooner) after being paid by a public entity.	24.86%	43
Payments being made when work is complete vs. 30 days after invoices are submitted.	16.18%	28
Payments being made consistently. (e.g., every 30 days, etc.)	25.43%	44
Payments being tracked in a 3rd party compliance system. (e.g., B2Gnow)	6.94%	12
The contracting method. (e.g., Design-Build, GC/CM, Job Order Contracting)	13.29%	23
I have not experienced prompt payment/none apply.	30.64%	53
Total Respondents: 173		

## Q10 What aspects of payments on public works (construction) projects need to be improved and legislated?

Answered: 130 Skipped: 43

## Q11 Can you provide testimony or feedback separately to the BEDBI Committee?

Answered: 79 Skipped: 94

**Q12 The BEDBI is collecting specific contract provisions, policies, practices, or similar from stakeholders. Do you have a sample you can provide? Please attach.**

Answered: 4 Skipped: 169

## Q13 Please include your contact details.

Answered: 95 Skipped: 78

ANSWER CHOICES	RESPONSES	
Name	100.00%	95
Company	98.95%	94
Address	0.00%	0
Address 2	0.00%	0
City/Town	0.00%	0
State/Province	0.00%	0
ZIP/Postal Code	0.00%	0
Country	0.00%	0
Email Address	98.95%	94
Phone Number	0.00%	0

## Q14 Questions 2 and 3: Contractually required payment delays.

Answered: 33 Skipped: 140

## Q15 Questions 4 and 5: Payment reform and/or process improvement.

Answered: 31 Skipped: 142

## Q16 Question 6: Subcontractor payment verification practices.

Answered: 30 Skipped: 143



## Q17 Question 8: Payment delays after work is completed (vs. when invoiced).

Answered: 31 Skipped: 142

## Q18 Question 9: Current prompt-pay practices.

Answered: 21 Skipped: 152