April 13, 2020

Capital Projects Advisory Review Board
Project Review Committee
25120 Pacific Highway South
Kent, WA 98082

Sent via email: Tania Baker, talia.baker@des.wa.gov

Subject: Edmonds School District
Application for Agency Re-Certification
GC/CM Delivery

Members of the Committee,

I am writing in support of Edmonds School District’s (ESD) request for Agency Re-Certification for use of the General Contractor/Construction Manager (GCCM) process.

Skanska USA Building Inc. has had the opportunity to be a part of, and build more than 40 GC/CM projects over the past 20 years. During that time we have had the privilege to work with the ESD on multiple projects, including most recently the Alderwood Middle School Replacement project.

Based on these experiences we have found the following:

**Depth of GC/CM experience.** ESD’s Capital Projects personnel clearly demonstrated their depth of understand and competence while administering the GC/CM delivery process.

**GC/CM procedures and tools.** ESD’s tools to administer the GC/CM process were well developed, complied with statutes which allowed for fair, transparent and efficient project process.

**Maximizing value by promoting the GC/CM process.** As advocates of the GC/CM process, ESD promoted collaboration between all project partners. This allowed each team to maximize value and leverage the GC/CM process to ensure project predictability and positive project outcomes.

Given our direct experience, we recommend the PRC approve ESD’s request for re-certification.
Please do not hesitate to contact me at 206-406-1599 with any questions regarding this recommendation.

Best regards,

Rob Robinson
Vice-President / Account Manager