

CLOUD SOLUTIONS

WASHINGTON CONTRACT #05116

Vendor	SaaS	IaaS	PaaS	Product Notes	Price
8x8 Kirk Loveland 669-268-0061 Contract	x			8x8, Inc. (NYSE: EGHT) is transforming the future of business communications as a leading Software-as-a-Service provider of voice, video, chat, contact center and enterprise-class API solutions powered by one global cloud communications platform. 8x8 empowers workforces worldwide to connect individuals and teams so they can collaborate faster and work smarter. Real-time business analytics and intelligence provide businesses unique insights across all interactions and channels so they can delight end-customers and accelerate their business.	Product Catalog
Accenture LLP Tony Arnold , Account Executive (240) 561-0381 Glen Lutz , Client Account Lead (313) 268-5002 Contract	x	x	x	Accenture LLP is awarded in all categories: SaaS, PaaS, and IaaS. Accenture is a global professional services company with leading capabilities in digital, cloud and security. We provide capabilities for planning (e.g., Strategy, Assessment, and Roadmap), Cloud Transformation and Migration, and Cloud Management and Optimization. Accenture offers Strategy and Consulting, Interactive, Technology and Operations services—all powered by the world’s largest network of Advanced Technology and Intelligent Operations centers.	Product Catalog

<p>B2Gnow Frank Begalke 602-325-9277</p> <p>Contract</p> <p>*OMWBE Contact Prabhjot Kaur 360-359-5251</p>	x			<p>B2Gnow’s turn-key, hosted software solution streamlines and automates data-gathering, tracking, reporting, vendor management, and administrative processes. The result is a significant reduction in staff time and cost – allowing you to focus on meeting your diversity goals, not on chasing paper. We can save your organization 60%-80% of time spent on administrative and clerical activities while enhancing your impact and reach.</p> <p>*Any State agencies selecting B2Gnow for their diversity solution should contact OMWBE. OMWBE is implementing the B2Gnow Compliance and other modules for all the State Agencies and Educational Institutions that currently report their spend data to OMWBE.</p>	<p>Product Catalog</p>
<p>Carahsoft</p> <p>Bethany Blackwell Ph: 703-230-7435</p> <p>Contract</p>	X	X	X	<p>Accela, Acquia, Case Comm+G3:G38ons, CIS, DocuSign, F5 Networks, FireEye, Google, GovDelivery, Imperva, Okta, Palo Alto, ProofPoint, QTS, Qualtrics, Salesforce, SAP, Servicenow, Symantec, Vmware</p>	<p>Price List</p>
<p>CenturyLink d/b/a Lumen Wendy Rawlings Cell: 360-349-9545</p> <p>Contract</p>	x	x	x	<p>SaaS, PaaS, and IaaS</p> <p>Voice & Unified Communications: Hosted VoIP, WebEx/Cisco Collaboration, Skype for Business, etc.</p> <p>Managed & IT Services: Cloud Application Manager for Microsoft, AWS, and Google; Cloud Contact Center; Microsoft O365</p> <p>Hybrid IT & Cloud – SAP, SAP HANA, Big Data Ddos Mitigation Dedicated Cloud Compute vCloud</p> <p>Value Added Services – Colo, CPaaS, eLynk (Direct Cloud Connect), Internet, Network, Managed Services, Professional Services, etc.</p>	<p>Product Catalog</p>

				Additional Information	
CDWG Dan Ferner , Account Manager Telephone: 866.465.9919 Sean McLellan , Account Executive Telephone: 206-218-3956 Contract	x	x	x	Point of Sale, Mobility, Security, Software Management	
CGI Laura Roth 530-306-2207 Contract	x	x		CGI offers CGI Advantage, a cloud-based Software as a Service (SaaS) ERP solution for mid-tier local governments that is delivered faster at an affordable and predictable cost. CGI Advantage offers the benefits of CGI Advantage ERP, preconfigured specifically for the needs of mid-sized governments, and can scale to larger governments as well. It encompasses software, support and services, with a range of cloud based delivery options, supplemented by value-added business process services.	Price Catalog
Cherryroad Technologies Tom Heldt 317-847-9123 Contract	x	x	x		Price Catalog
Deloitte Thomas Beck 717-608-6551 Contract	x	x	x	Cloud project execution including cloud planning, engineering, migration and operation services. Provider and reseller of major cloud platform IaaS, PaaS, and SaaS services.	Price File

DLT Michael Wheat 571-346-1875	x	x	x	AWS, DEL, FORESCOUT, GOOGLE, INFORMATICA, INTEL, ORACLE, RED HAT, SOLAR WINDS, and VERITAS	Price List
Environmental Science Research Institute (ESRI) Cody Main 800-447-9778 x2789 Contract	X	X	X	Professional Services	Price Catalog
Experian Delilah Moreno 512-769-9735	X			Experian delivers SaaS solutions that provide data quality, data enhancement and identity verification services. The services rely on our authoritative data sources and expert data analytics to improve the security for online, digital government transactions and are used widely in government for eligibility enrollment and master citizen indexes. These services are used by many states and local agencies in their programs to enhance program integrity. All transactions are handled with the utmost security and our operations and solutions hold many industry certifications including NIST 800-63, SOC 2 Type II and ISO 27001.	Product Catalog
Hewlett Packard Enterprise Nancy Schwarz 480-636-0267 Contract	x	x	x	The key component of the offering is HPE GreenLake Flexible Capacity packages, which marks a paradigm shift in the way we operate IT. It focuses on outcome-based consumption, while radically simplifying IT and freeing up resources. Best of all, it really does deliver the best of both public cloud and on premises IT—so you don't have to compromise.	Price Catalog

<p>Hyland</p> <p>Steph Gowin 440-788-5975</p> <p>Contract</p>	x			<p>Hyland is a leading content services provider that's enabled thousands of organizations to deliver better experiences to the people they serve for more than 25 years. The Hyland product suite smartly surfaces content in context by connecting data and systems across your enterprise, providing a complete, real-time view of the right information to the right people, where and when they need it. The Hyland Cloud is custom designed to serve as the hosting platform for Hyland's cloud-based applications. Hyland operates the Hyland Cloud in privately-managed, co-located data centers across the U.S. and around the globe. The Hyland Cloud was specifically designed to support the needs of information management applications, so its architecture is customized and optimized for Hyland's solutions.</p>	<p>Price Catalog</p>
<p>IBM</p> <p>Eric Rice 770-863-1572 erice2@us.ibm.com</p> <p>Contract</p>	x		x	<p>With over 100 years in the IT industry, IBM helps and enables our customers to work across public, private and traditional environments. Acknowledging the reality that our client environments are heterogeneous, IBM builds the capabilities that are open by design, enabling client flexibility and reducing the dependency on a single type Cloud or resource provider. Adding AI tools and experiences with IBM Watson to the mix, we can assist customers in optimizing predictions, decision-making and streamlining processes allowing for faster reactions and turnarounds on key initiatives. With over 170 offerings in IaaS, PaaS and SaaS, IBM is a trusted Cloud provider to 47 of the Fortune 50, 10 of 10 of the largest banks and countless Public Sector entities. IBM Cloud can be used to build a scalable infrastructure at a lower cost, deploy new applications instantly and scale up workload based on demand — all within a security-rich platform. Make your journey to the Cloud easier and faster with solutions designed specifically for your use case, industry and organization.</p>	<p>Price Catalog</p>

<p>Insight</p> <p>Bob Duncan Account Executive 800-467-4448 x5995 Bob.duncan@insight.com</p> <p>Brian Stephenson Account Executive 505-318-3138 Brian.stephenson@insight.com</p> <p>Contract</p>	x	x	x	<p>“Insight Public Sector, Inc. (Insight), a subsidiary of Insight Enterprises, Inc., was incorporated in 1994 and is one of the nation’s leading value added resellers and trusted technology partners of educational institutions and federal, state, and local governments by providing quality products, competitive pricing, and comprehensive service and support. Our experienced sales teams understand the unique needs of public sector customers, and we tailor our services to meet those needs.”</p>	<p>Price File</p>
<p>Kyndryl</p> <p>Richard Cassell 206-485-8700 Richard.Cassell@kyndryl.com</p> <p>Contract</p>		x		<p>Kyndryl is the 2021 spin-off of IBM IT infrastructure services. Our global base of customers includes 75 of the Fortune 100 companies. We have 88,449 skilled professionals operating from over 100 countries, we are committed to the success of our customers, collaborating with them to help realize their goals. Kyndryl's main services areas are Applications, Data, AI, Digital Workplace Services, Cloud Services, Network Services, Data and Edge Services, Core Enterprise, Main Frame as a Service, Security and Resiliency Services, and Advisory and Implementation Services. Kyndryl is committed to the health and continuous improvement of the vital systems at the heart of the digital economy for our thousands of customers, along with our partners we co-create solutions to help enterprises reach their peak digital performance. Kyndryl is at the ready to assist you with your IT infrastructure needs.</p>	<p>Price Catalog</p>

Laserfiche Brigitte Meiselman 562-988-1688 x138 Brigitte.meiselman@laserfiche.com Contract	x				Price Catalog
Oracle PAAS and IAAS Connor Hodges 574-339-1188 Connor.Hodges@oracle.co Mark Gardner - Database/Middleware License 206-715-3495 mark.s.gardner@oracle.com Gina Olson - CX SaaS 971-235-9632 gina.olson@oracle.com Contract	x	x	x	<p>Oracle Cloud is the industry’s broadest and most integrated public cloud. It offers best-in-class services across software as a service (SaaS), platform as a service (PaaS), and infrastructure as a service (IaaS), and even lets you put Oracle Cloud in your own data center. Oracle Cloud helps organizations drive innovation and business transformation by increasing business agility, lowering costs, and reducing IT complexity.</p> <p>Make every interaction with your customer matter. Oracle Customer Experience (CX) offers a connection that goes beyond the traditional CRM to help you create, manage, serve, and nurture lasting customer relationships. Leverage chatbots, voice-enabled digital assistants, CRM, 311, knowledge management, portals, eligibility determination, advice and decision automation, compliance and regulation, permitting, licensing, code enforcement, rules-based processing, workflow, case management, and customer data management with the Oracle CX platform.</p>	Price Catalog
Presidio Networked Solutions Jackie Arnett 812-342-6188 Contract	x				Product Offering

Quest Amy Comi 916-609-8071 Contract	x			Contact Quest for your SaaS requirements and we can help with sourcing a solution and procurement. Quest offers its own Cloud Solutions and we facilitate strategic partnerships with cutting-edge providers to aggregate the necessary services. For a complete list of Quest Services and Fulfillment Partners see Quest's contractor profile on the NASPO ValuePoint webpage :	Price List
SHI Matt O'Leary Tel: 206-390-4361 TeamWashington@shi.com Tel: (888) 711-2613 Contract	x	x	x		Product List
Unisys Peter Cipriano 845-518-2172 Contract	X	X	X	Professional Services	Price List
WellSky Vince Vecchiarelli 913-307-1162 Contract	x			WellSky works in 44 states to manage Medicaid waivers, Older Americans Act (OAA) programs, adult protective services (APS), critical incident management, child welfare, and vocational rehabilitation (including the Washington Division of Vocational Rehabilitation). Our extensive experience in aging and disability helps you meet federal reporting requirements, enhance program management, and equip your providers to deliver services more efficiently. Learn more at www.WellSky.com	Price Catalog

Workday Sherry Amos 703-402-3476 Contract	x			Workday offers natively built cloud ERP solutions for Finance, Procurement, Human Capital Management and Student Administration. Workday solutions are natively built in the cloud and fully enabled with mobile access and embedded analytics for Government and Higher Education. Workday solutions are configurable to the unique business processes of individual agencies as well as enterprise-wide systems of government and universities. Workday solutions are scalable for small, medium or large enterprises.	Price Catalog
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Expires: 9/15/2026

What Is Infrastructure as a Service?

As used in this Master Agreement is defined as the capability provided to the consumer to provision processing, storage, networks, and other fundamental computing resources where the consumer is able to deploy and run arbitrary software, which can include operating systems and applications. The consumer does not manage or control the underlying cloud infrastructure but has control over operating systems, storage, deployed applications; and possibly limited control of select networking components (e.g., host firewalls).

What Is Platform as a Service?

As used in this Master Agreement is defined as the capability provided to the consumer to deploy onto the cloud infrastructure consumer-created or -acquired applications created using programming languages and tools supported by the provider. This capability does not necessarily preclude the use of compatible programming languages, libraries, services, and tools from other sources. The consumer does not manage or control the underlying cloud infrastructure including network, servers, operating systems, or storage, but has control over the deployed applications and possibly application hosting environment configurations.

What Is Software as a Service?

As used in this Master Agreement is defined as the capability provided to the consumer to use the Contractor's applications running on a Contractor's infrastructure (commonly referred to as 'cloud infrastructure'). The applications are accessible from various client devices through a thin client interface such as a Web browser (e.g., Web-based email), or a program interface. The consumer does not manage or control the underlying cloud infrastructure including network, servers, operating systems, storage, or even individual application capabilities, with the possible exception of limited user-specific application configuration settings.