



How to use WEBS, Updates, and Reporting

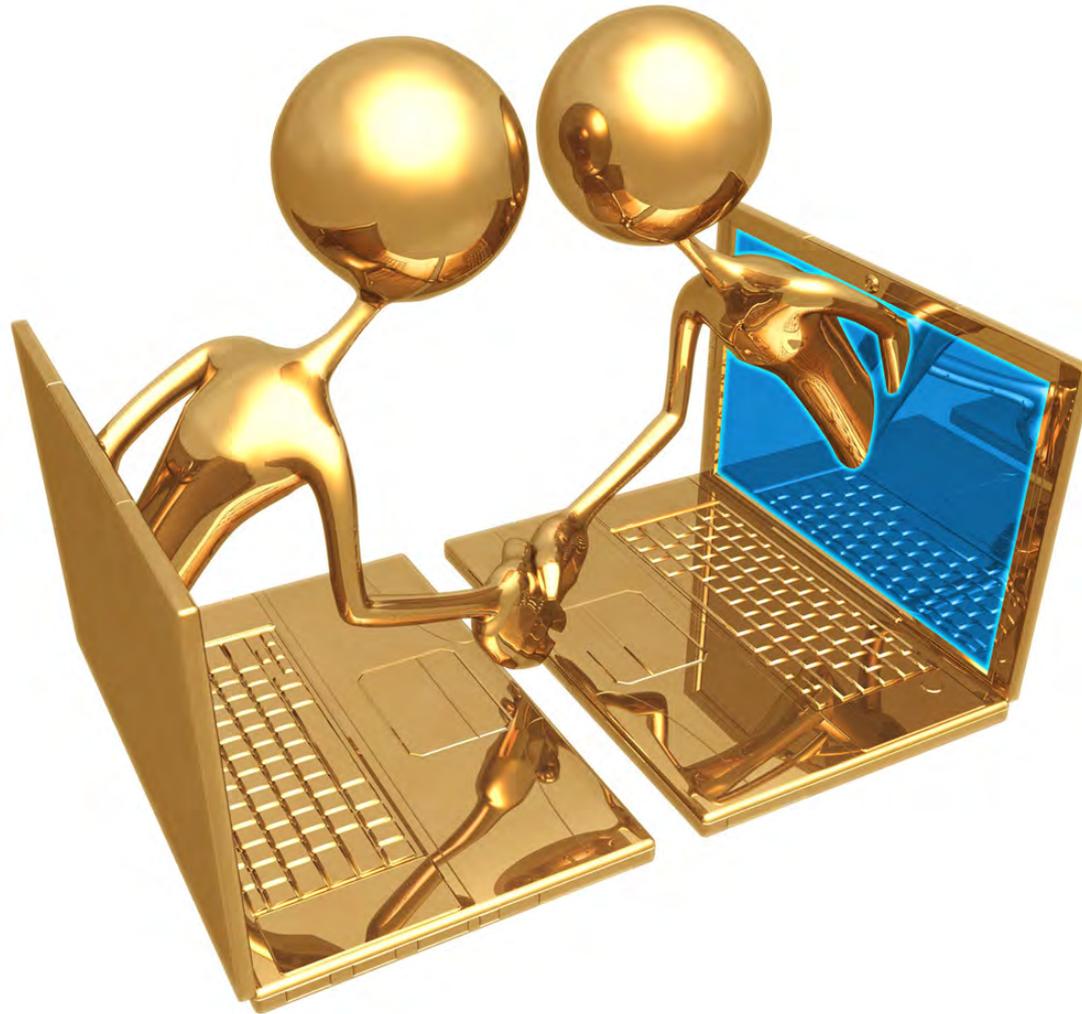
2014 DES Training Conference & Trade Show

Presented by Matt Ackerman

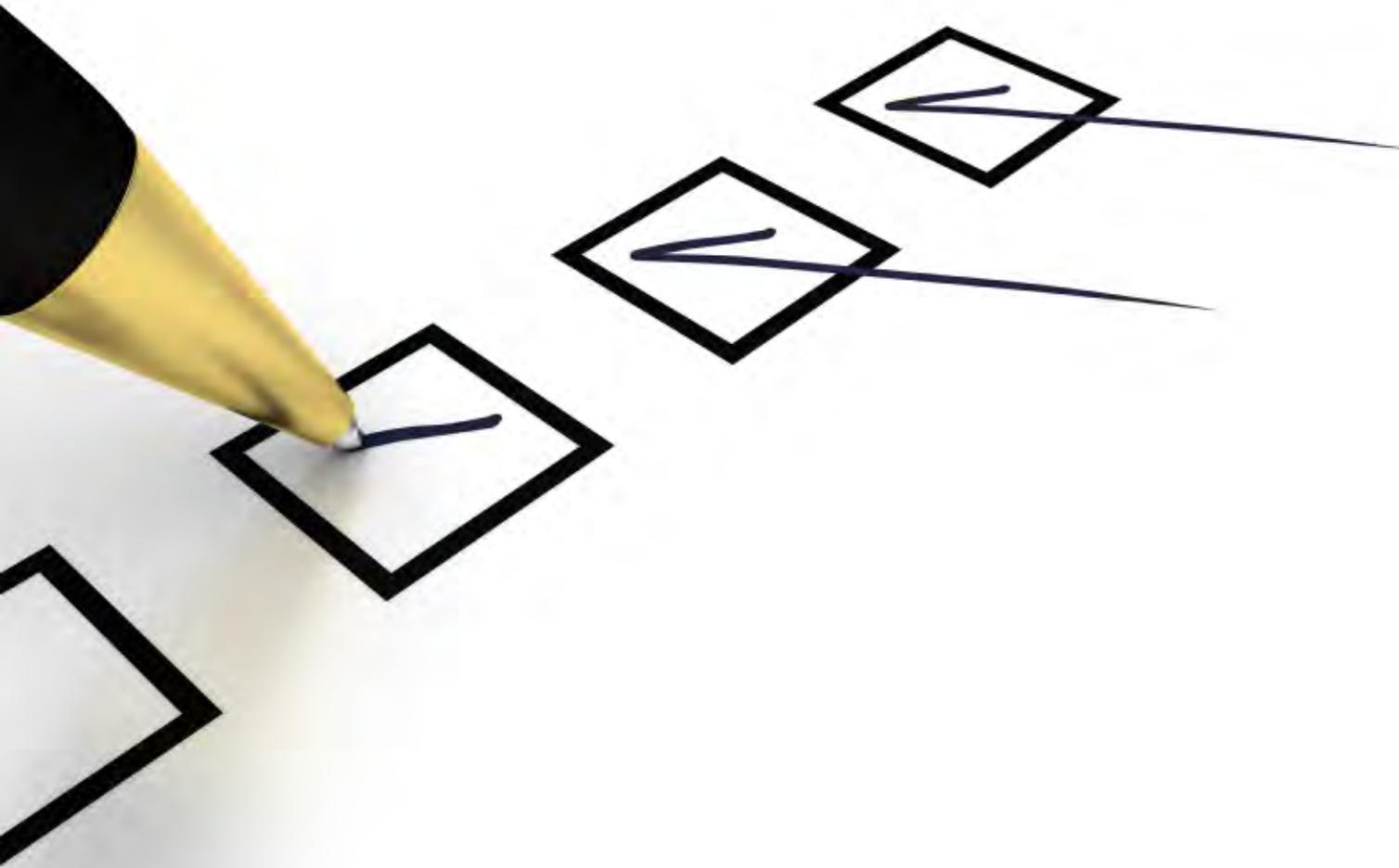
September 10, 2014

POSTING SOLICITATIONS TO WEBS

(LIVE DEMO)



WEBS DATA COLLECTION



WEBS DATA COLLECTION FOR OMWBE

•Historically...

DES collects this information in order to improve our outreach and training services to the business community and for compliance with RCW 43.19.1906. This information is kept separate and apart from any solicitation acceptance or award process.

* Indicates Required Fields

Is your company publicly held? * Yes No [help](#)

If yes, you are not required to complete the following demographic profile of the ownership of your company.

Please identify the demographic profile of the ownership of your company. * [help](#)

American Indian/ Alaskan Native Male(s)	<input type="text"/>	% American Indian/ Alaskan Native Female(s)	<input type="text"/>	%
Asian American/ Pacific Islander Male(s)	<input type="text"/>	% Asian American/ Pacific Islander Female(s)	<input type="text"/>	%
African American Male(s)	<input type="text"/>	% African American Female(s)	<input type="text"/>	%
Latino/ Hispanic American Male(s)	<input type="text"/>	% Latino/ Hispanic American Female(s)	<input type="text"/>	%
Multi-Racial Male(s)	<input type="text"/>	% Multi-Racial Female(s)	<input type="text"/>	%
All Other Male(s)	<input type="text"/>	% All Other Female(s)	<input type="text"/>	%

Please check if you are an OMWBE certified vendor [what's this?](#)

Certified By Washington State Office Minority & Women's Business Enterprise

Choose Type Certification Number

Minority Owned Business or a Certified Veteran-Owned Business

Woman Owned Business [what's this?](#)

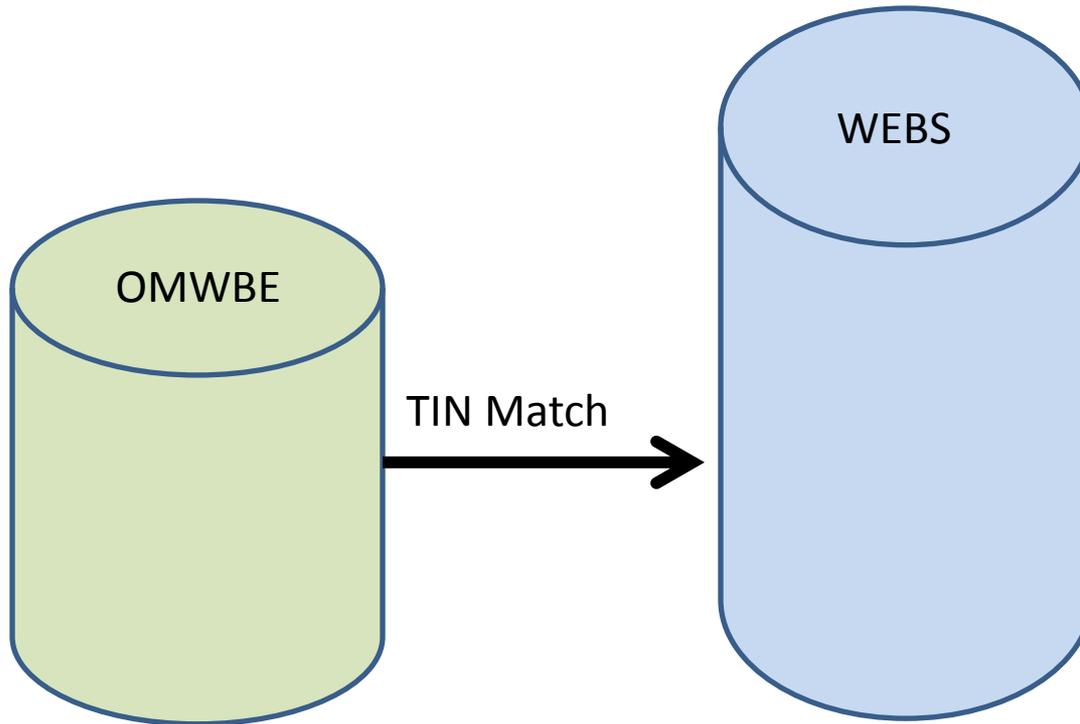
Minority Woman Owned Business [what's this?](#)

Certification Number



WEBS DATA COLLECTION FOR OMWBE

- Beginning first quarter 2014



WEBS DATA COLLECTION FOR DVA

•Historically...

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African American Male(s)	<input type="text"/>	% African American Female(s)	<input type="text"/>	%
Latino/ Hispanic American Male(s)	<input type="text"/>	% Latino/ Hispanic American Female(s)	<input type="text"/>	%
Multi-Racial Male(s)	<input type="text"/>	% Multi-Racial Female(s)	<input type="text"/>	%
All Other Male(s)	<input type="text"/>	% All Other Female(s)	<input type="text"/>	%

Please check if you are an OMWBE certified vendor [what's this?](#)

Certified By Washington State Office Minority & Women's Business Enterprise

Choose Type Certification Number

Please check if you are a Washington Small Business or a Certified Veteran-Owned Business

Self-Certified Washington Small Business [what's this?](#)

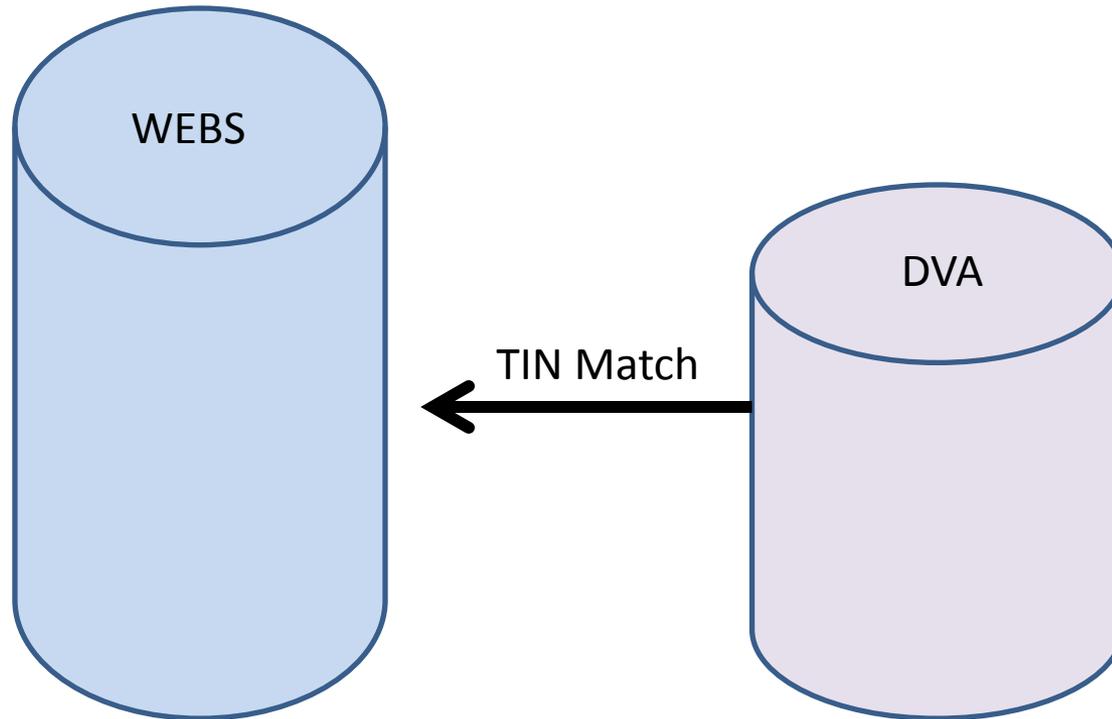
Washington Certified Veteran-Owned Business [what's this?](#)

Certification Number



WEBS DATA COLLECTION FOR DVA

- Beginning first quarter 2014



WEBS DATA COLLECTION FOR SMALL, MINI, MICRO BUSINESSES

•Historically...

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* Indicates Required Fields

Is your company publicly held? * Yes No [help](#)

If yes, you are not required to complete the following demographic profile of the ownership of your company.

Please identify the demographic profile of the ownership of your company. * [help](#)

American Indian/ Alaskan Native Male(s)	<input type="text"/>	% American Indian/ Alaskan Native Female(s)	<input type="text"/>	%
Asian American/ Pacific Islander Male(s)	<input type="text"/>	% Asian American/ Pacific Islander Female(s)	<input type="text"/>	%
African American Male(s)	<input type="text"/>	% African American Female(s)	<input type="text"/>	%
Latino/ Hispanic American Male(s)	<input type="text"/>	% Latino/ Hispanic American Female(s)	<input type="text"/>	%
Multi-Racial Male(s)	<input type="text"/>	% Multi-Racial Female(s)	<input type="text"/>	%
All Other Male(s)	<input type="text"/>	% All Other Female(s)	<input type="text"/>	%

Please check if you are an OMWBE certified vendor [what's this?](#)

Certified By Washington State Office Minority & Women's Business Enterprise

Choose Type Certification Number

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Self-Certified Washington Small Business [what's this?](#)

Washington Certified Veteran-Owned Business [what's this?](#)

Certification Number



WEBS DATA COLLECTION FOR SMALL, MINI, MICRO BUSINESSES

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Latino/ Hispanic American Male(s)	<input type="text"/>	% Latino/ Hispanic American Female(s)	<input type="text"/>	%
Multi-Racial Male(s)	<input type="text"/>	% Multi-Racial Female(s)	<input type="text"/>	%
All Other Male(s)	<input type="text"/>	% All Other Female(s)	<input type="text"/>	%

Please check if you are a Washington Small Business or a Certified Veteran-Owned Business

Self-Certified Washington Small Business [what's this?](#)

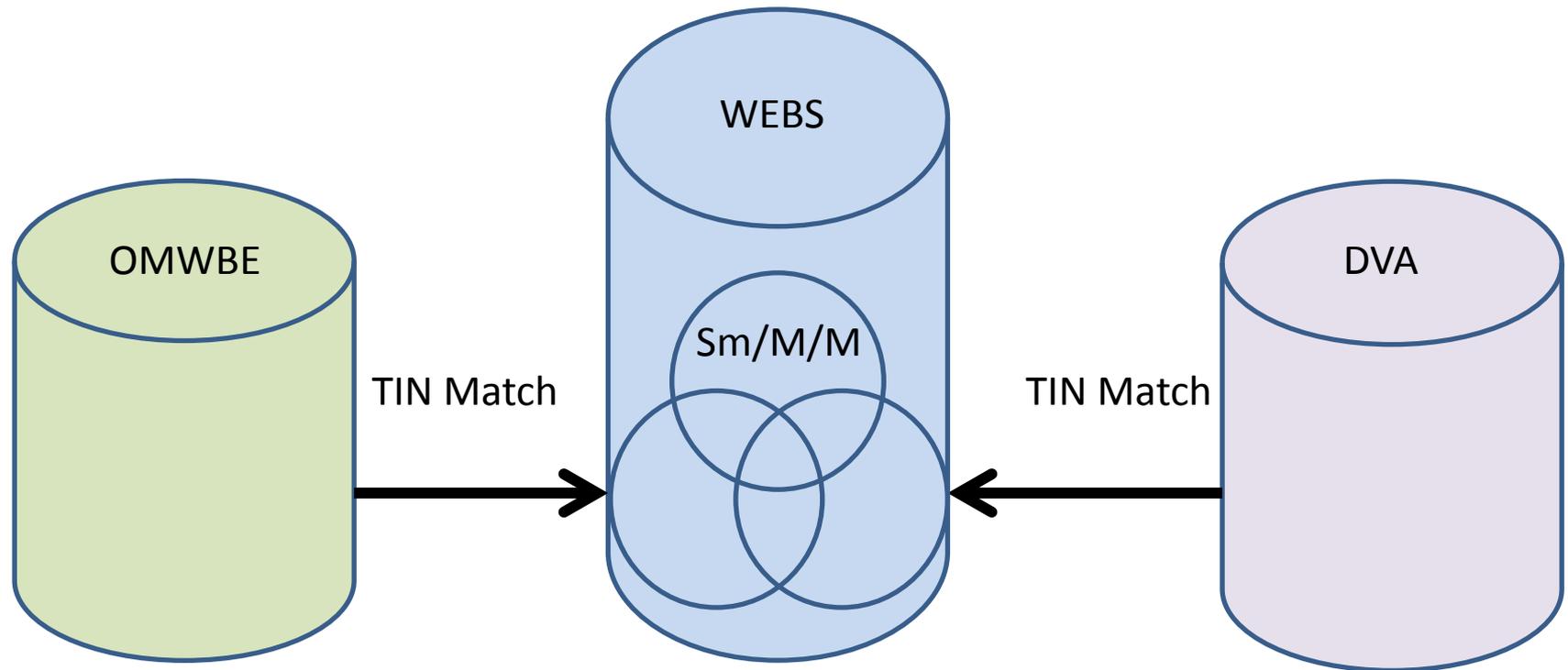
Mini Business [what's this?](#)

Micro Business [what's this?](#)



So...WHAT'S THIS LOOK LIKE?...

•Live Data



WEBS REPORTS



WEBS REPORTS

Manage Users

Manage My Account

Search for Vendors

Build/Manage Pre-qualified lists

Manage Solicitations

Search for Solicitations

View User Guides

Reports

Logout

Award Information Summary

→ A list of solicitations along with awarded vendors for a selected time period

MWBE Participation Plan Report

→ Calculates MWBE participation in solicitations, weighted by solicitation value

Prequalified Vendors

→ A list of vendors associated with a selected customer prequalified list

Solicitation Download Detail

→ A list of vendors including contact information for vendors who downloaded a selected solicitation

Solicitation Information Detail

→ Complete detail about a selected solicitation include a list of all vendors who were notified or who downloaded solicitation documents

Solicitation Information Summary

→ Summary list of solicitations for a given customer, status and solicitation type

Vendor Commodity Code Detail

→ Detailed list of vendors for a selected commodity code

Vendor History

→ Summary list of solicitations associated with a selected vendor

Vendors by Commodity Code

→ Lists of vendors for selected commodity codes or commodity keywords



AWARD INFORMATION SUMMARY REPORT

Organization: Enterprise Services (DES), Dept. of Solicitation Type: <ALL>

Status: Closed Beginning Date: 9/17/2012 12:00:00 AM

End Date: 10/28/2013 12:00:00 AM

1 of 9 100% Find | Next Select a format Export ?

REPORT :: Award Information Summary



10/28/2013 10:31 AM

Search - Organization: Enterprise Services (DES), Dept. of
 Search - Solicitation Type: ALL
 Search - Status: Closed
 Search - Begin Date: 9/17/2012
 Search - End Date: 10/28/2013

Org. Name	Cust. Ref. #	Solicitation Title	Contact Person	Solicitation Type	Status	Active Date	Inactive Date	Estimated Value	Vendors Notified	Requested	Responded	Awarded
Enterprise Services (DES), Dept. of	2013-027 G	Sport Court Repairs	Jonathan Martin	RFP	Closed	9/18/2012	10/9/2012	\$90,000 to \$105,000	267	15	0	0
Enterprise Services (DES), Dept. of	2013-004 G	Roof Repairs	Jonathan Martin	RFP	Closed	9/18/2012	10/9/2012	\$45,000 to \$55,000	267	13	0	0



PREQUALIFIED VENDORS REPORT

Prequal List

1 of 2 100% Find | Next Select a format Export

REPORT :: Prequalified Vendors

Washington's  Electronic Business Solution

10/28/2013 10:35 AM

Prequal List: DIS ITPS Cat. 04 - IT Project Management

Organization: Enterprise Services (DES), Dept. of

Description: DIS ITPS Category 4 - IT Project Management

Code Title

Company Name	Primary Contact	DBAName	Email Address	City	State	Status
22nd Century Technologies, Inc	Multani, Mona	Mona Multani	govt_opp@22ndcenturytech.com	Somerset	New Jersey	M
3MD Inc	Boatright, Tom	Denali Advanced Integration	tboatright@denaliai.com	Redmond	Washington	
Carolyn Anderson			canderson@denaliai.com	Redmond	Washington	
James Corbin			jcorbin@denaliai.com	Redmond	Washington	
Omar Daher			odaher@denaliai.com	Redmond	Washington	
Taylor Belt			tbelt@denaliai.com	Redmond	Washington	
Jason French			jfrench@denaliai.com	Redmond	Washington	
Steve Wynecoop			swynecoop@denaliai.com	Redmond	Washington	
43Tc LLC	McDermott, Julie	43Tc	recruiting@43tc.com	Bellevue	Washington	
Troy Valladares			troy@43tc.com			



SOLICITATION DOWNLOAD DETAIL REPORT

Solicitation ID

1 of 1 100% Find | Next Select a format Export

REPORT :: Solicitation Download Detail



10/28/2013 10:37 AM

Solicitation ID: 1 **Active Date:** 9/17/2004
Customer Ref #: 12204 **Inactive Date:** 10/8/2004
Title: Doors & Frames **Solicitation Type:** IFB
Contact: Steve Krueger **Public:** Yes
Organization: General Administration, Department of **Estimated Value:** 2/y \$300,000

Vendor Details:

Company Name	DBAName	Status	Match Code	Main Contact	Email	Phone	City
Benson Industries			Y	Rick Petite	rpetitte@bensonglobal.com	(503) 226-7611	Portland, OR
Brookdale Lumber			Y	Ron Torgeson	brookdalelumber@msn.com	(253) 537-8669	Tacoma, WA
Brunswick Enterprises, Inc.	Brunswick Door Company		Y	Alex Guzinski	suzyguttliel@brunswickdoor.com	(800) 457-0120 Ext. 204	Deerfield Beach, FL
Casa Fuerte Contractors & Developers, LLC			N	Luis Morris	morrislmv@hotmail.com	(253) 678-7696	Tacoma,, WA
DES TEST VENDOR Admin Account (NOT A VENDOR)			N	D.E.S. TEST VENDOR! ADMIN USER!	pcamail@ga.wa.gov	(360) 902-7400	Olympia, WA
Industrial Revolution, Inc.			N	Keith Jackson	keith@industrialrev.com	(425) 883-6600	Redmond, WA
neil levinson enterprises	NL Enterprises	SB	Y	Neil Levinson	neillevinson@msn.com	(425) 828-3833	Kirkland, WA
Rand Daley Business Development	Rand Daley Business Development		N	Rand Daley	randnet@hotmail.com	(360) 350-4707	Olympia, WA
SRM Manufacturing Inc.	Reiff Manufacturing		Y	Steven Reiff	steve@reiffman.com	(509) 525-1081	Walla Walla, WA
Washington Architectural Hardware Company, Inc.		SB	Y	Blane Crawford	bcrawford@wah-usa.com	(253) 471-9150	Tacoma, WA

Vendor Summary:

Total Veteran Owned 0
 Total Washington Small Business 2
 Total Vendors 10



SOLICITATION INFORMATION DETAIL REPORT

Solicitation ID 1

1 of 1 100% Find | Next Select a format Export

REPORT :: Solicitation Information Detail Washington's  **Electronic Business Solution** 10/28/2013

Solicitation ID: 1 **Active Date:** 9/17/2004
Customer Ref #: 12204 **Inactive Date:** 10/8/2004
Title: Doors & Frames **Solicitation Type:** IFB
Contact: Steve Krueger **Public:** Yes
Organization: General Administration, Department of **Estimated Value:** 2/y \$300,000

Vendor Details:

Company Name	DBAName	Status	Match Code	Notified	Requested	Responded	Awarded
AAA Twin City Machine & Fabrication, Inc.	AAA Twin City Machine & Fabrication Inc.	SB	Y	9/17/2004			
Advantage Sanitary Supply Co. Inc.	Advantage Sanitary Supply Co. Inc.		Y	9/17/2004			
Benson Industries			Y	9/17/2004	10/6/2004		
BEST BUILDING SUPPLY INC.			Y	9/17/2004			
Brookdale Lumber			Y	9/17/2004	9/21/2004		
Brunswick Enterprises, Inc.	Brunswick Door Company		Y	9/17/2004	9/17/2004		
Casa Fuerte Contractors & Developers, LLC			N	9/17/2004	9/21/2004		

Commodities:
 5520 Millwork
 5670 Building Components, Prefabricated

Counties:
 ALL

Vendor Summary:

Total Minority & Woman Owned	1
Total Veteran Owned	1
Total Minority Owned	2
Total Washington Small Business	5
Total Vendors	39



SOLICITATION INFORMATION SUMMARY REPORT

Organization Solicitation Type

Bid Status

1 of 33 100% Find | Next Select a format Export ?

REPORT :: Solicitation Information Summary Washington's  **10/28/2013 10:42 AM**

Search - Organization: Enterprise Services (DES), Dept. of
 Search - Solicitation Type: ALL
 Search - Bid Status: Closed

Org. Name	Cust. Ref. #	Bid Title	Contact Person	Solicitation Type	Bid Status	Active Date	Inactive Date	Estimated Value	Vendors Notified	M's	W's	MW's	SB's	V's
Enterprise Services (DES), Dept. of 958-05 - Asset Management Services	2012-MP-008	Intent to award sole source	Kris Gorgas	Sole Source	Closed	10/5/2011	10/6/2011	14200	1650	34	84	36	161	22
Enterprise Services (DES), Dept. of 968-88 - Tree and Shrub Removal Services 988-88 - Tree Trimming and Pruning Services	QT 72340	Cedar Tree Removal near Tivoli pump House	Chuck Smith	RFQ	Closed	10/5/2011	10/19/2011		22	2	1	0	11	1
Enterprise Services (DES), Dept. of 065-75 - Refuse/Garbage Collection Bodies and Parts 072-05 - Class 5 Trucks (16,001 - 19,500 lb. GVWR)	05111	Garbage Compactors	Corinna Cooper	IFB	Closed	10/6/2011	10/25/2011		348	2	6	1	15	1



VENDOR COMMODITY CODE DETAIL REPORT

CommCode 958-05

1 of 24 100% Find | Next Select a format Export

REPORT :: Vendor Commodity Code Detail Washington's  **10/28/2013 10:46 AM**

Search - Code: 958-05

Company Name	Yrs. in Business	# of Employees	Annual Gross Revenue	Status	Self-ID	Contact Name	Address	Phone	Email	Counties
110 Consulting	6	150	14,500,000			Chris Delsing	600 108th Ave NE, #502, Bellevue, WA 98004	(425) 440-6230	cdelsing@110consulting.com	King
317 Interactive	4	2	\$20,000			Brian Jennings	3502 North Puget Sound, Tacoma, WA 98407	(253) 224-1294	brianj@317interactive.com	King, Pierce, Thurston
3409945 Canada limited / Info-Tech Research Group	14	220	25 million			Asad Haider	602 Queens Ave, London, ON N6B1Y8	(519) 432-3550	ahaider@infotech.com	All Counties
3D Cleaning Service / 3D Property Preservation Services LLC	8	1	25,000.	SB	M	Diana Derricott	9956 Stone Rd NE, Moses Lake, WA 98837	(509) 764-2310	threedcleaningservice@gmail.com	All Counties
3MD Inc / Denali Advanced Integration	16	180	100M			Tom Boatright	17735 NE 65th Street, Suite 130, Redmond, WA 98052	(425) 943-4269	tboatright@denal.ai.com	All Counties
5 Circles Enterprises LLC / 5 Circles Research	15	1	50000	SB		Mike Pritchard	8624 NE Juanita Drive, Kirkland, WA 98034	(425) 968-3883	mikep@5circles.com	All Counties
501 Commons	16	3	170,000			Nancy Long	510 2nd Avenue W., Seattle, WA 98119	(206) 682-6704	nancy@501commons.org	Island, King, Kittitas, Pierce, Snohomish, Thurston
911Insight	13	1	300000			William Doolittle	14205 SE 36th Street, Suite 100, Bellevue, WA 98006	(425) 455-4911	bill.doolittle@911insight.com	All Counties



VENDORS BY COMMODITY CODE REPORT

Code Keyword

1 of 4 100% Find | Next Select a format Export

REPORT :: Vendors by Commodity Code

Washington's  Electronic Business Solution

10/28/2013 10:48 AM

Search - Keyword:

Search - Code: 958-05

CompanyName	DBA Name	Email Address	City	State	Status
958-05 - Asset Management Services					
110 Consulting	110 Consulting	cdelsing@110consulting.com	Bellevue	Washington	
Charlene Coleman		ccoleman@110consulting.com			
Danae Laidlaw		dlaidlaw@110consulting.com			
Gabe Sturm		gsturm@110consulting.com	Bellevue	Washington	
317 Interactive		brianj@317interactive.com	Tacoma	Washington	
3409945 Canada limited	Info-Tech Research Group	ahaider@infotech.com	London	Ontario	
Mary Hayden		mhayden@infotech.com	London	Ontario	
3D Cleaning Service	3D Property Preservation Services LLC	threedcleaningservice@gmail.com	Moses Lake	Washington	SB
3MD Inc	Denali Advanced Integration	tboatright@denaliai.com	Redmond	Washington	
Jason French		jfrench@denaliai.com	Redmond	Washington	
Carolyn Anderson		canderson@denaliai.com	Redmond	Washington	
Taylor Belt		tbelt@denaliai.com	Redmond	Washington	
Omar Daher		odaher@denaliai.com	Redmond	Washington	
Steve Wynecoop		swynecoop@denaliai.com	Redmond	Washington	
James Corbin		jcorbin@denaliai.com	Redmond	Washington	
5 Circles Enterprises LLC	5 Circles Research	mikep@5circles.com	Kirkland	Washington	SB
501 Commons		nancy@501commons.org	Seattle	Washington	
Doug Petrie		doug@501commons.org	Seattle	Washington	
911Insight		bill.doolittle@911insight.com	Bellevue	Washington	



WEBS Questions

- WEBS Customer Service
 - WEBSCustomerService@des.wa.gov
 - 360 902 7400
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