

Exhibit C, Final Contract Price Schedule and Order Placement

Contract 04913 On-Line File Storage

PRICE SCHEDULE

Box enrollment under this Agreement will be for 12 month subscriptions. Initial pricing will be at \$14/user account license/ per month for all Enterprise Account licenses purchased under this Agreement, with pricing of additional Enterprise Account licenses as set forth below.

State agencies (referred to as “Purchasers” under the Agreement) who have purchased Box account licenses prior to the Effective Date of this Agreement will transition onto the contract program at the conclusion of their existing subscription periods. No agency off-contract enrollments or renewals will be authorized during the term of the contract.

Pricing for Additional Enterprise Account Licenses: During the Initial Term of the Agreement, state agency Purchasers may purchase Enterprise Account Licenses, priced on a tiered basis as set forth below. For the purposes of determining pricing of Enterprise Account licenses purchased by Purchasers from Box under this Agreement, an Account License shall be deemed "deployed" when a Customer has purchased the Box Service during a quarterly period as reported to Customer by Box ("Deployment Report"). Deployment Reports shall be generated on a quarterly basis during the term of the Agreement. The Fees for each Enterprise Account License will be determined in accordance with the Deployment Report.

Each quarter of the contract, the level of enrollment will be reviewed. If the review determines enrollment has surpassed or declined to the next subscription threshold, pricing will be adjusted. From the effective date of the rate forward, new subscriptions and renewals will be performed at the newly qualified subscription rate.

For the Initial Term of the Agreement, Customer and Box agree that Enterprise Account licenses purchased under this Agreement will be priced in accordance with the following pricing tier:

When enrollment is between 1 - 1000	\$ 14/user account license/ month
When enrollment between 1001 - 4999	\$ 10/ user account license/month
When enrollment reaches 5000+	\$ 8/ user account license/month

In this process, the price for subscriptions will be readjusted quarterly to rise and fall in relation to the total state enrollment. For example, if, after the first quarter of the contract, the state has achieved a total of 1500 user account licenses, the price would be adjusted and beginning the second week of the next quarter, all new licenses and renewals would be priced at the next

threshold, in this case at \$10/user account license/month. Pricing will only be revised quarterly, and user totals will include all, and only users of this contract. Users whose subscriptions were in place prior to the effective date of the contract will not be entered into the count until they renew under contract terms.

ORDER PLACEMENT

Primary Order Process

Orders for this contract may be placed with a Box authorized reseller approved by the state ("Box Reseller(s)"), who as of the Effective Date, is cloudPWR. In the event Orders are placed and applicable fees are paid to any such Reseller, the terms of this Agreement relating to pricing, payment, SLC credits and Support Services or Taxes do not apply as between Contractor and Purchaser. The state has established these terms directly with the Box Reseller.

Alternate Order Process

For orders placed directly with Box: Purchasers may work with Box Account Executives to place Orders directly. If a Purchaser wishes to add additional licenses, they may execute Expansion Orders.

Payments are to be made via state P-card or purchase orders.

Primary Source	cloudPWR
Contact	Cullen Hower
Phone	253.666.2793
Email	cullen@cloudpwr.com

Alternate Source	Box Inc
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Also see the VAR agreement for on-site set up and other services and pricing specific to cloudPWR