

**EXHIBIT A**

The Assigned Contract Vendors accept assignment of all the provisions of the Master Agreement MNWNC-115. The following pricing schedule reflects the products (Desktops-Band 1, Laptops Band 2, & Laptops Band 3) assigned to Hewlett Packard Inc. and replaces Exhibit B of Master Agreement MNWNC-115 held by Hewlett Packard Company.

**HP INC.**

**MNNVP-133**

**EXHIBIT B - PRICING SCHEDULE**

**COMPUTER EQUIPMENT: DESKTOPS, LAPTOPS, TABLETS**

<b>1. BASELINE PRICING HP INC. LIST PRICE</b>		
<b>2. BAND DISCOUNTS</b>	<b>CATEGORY CODE</b>	<b>MINIMUM DISCOUNT</b>
BAND 1 DESKTOP	1M	16%
BAND 2 LAPTOP	2M	12%
BAND 3 TABLET	3M	20%
Category Exception: Promotions/Smart Buys	<b>PROMO</b>	<b>1%</b>
<p><b>IMPORTANT:</b> The minimum discount is provided, refer to Contract Vendor's Website for any additional discounts and request a quote for bulk/volume discounts. All prices shall be FOB Destination, prepaid and allowed (with freight included in the price). If there is a special case where inside delivery fee must be charged, the Contract Vendor will notify the customer in advance.</p>		
<b>3. THIRD PARTY PRODUCTS</b>	TPH	10%
Category Exception: Third Party Software	<b>TPS</b>	<b>5%</b>
<b>See HP NASPOValuePoint Website for Approved Third Party Software &amp; Hardware Manufacturers.</b>		
<b>4. SERVICES - Offered at 7-22% - Contact HP for Time and Materials Rates and Custom Services</b>		
<p>Services are at the option of the Participating State. The Participating Addendum by each State may address service agreement terms. The majority of HP Branded products include up to a 3 year warranty and HP provides options to upgrade to 2, 3, 4 and 5 year warranty through HP Care Packs for some products as available. For product specifications &amp; standard warranty included with system see: <a href="http://h71069.www7.hp.com/quickspecs/overview.html#intro">http://h71069.www7.hp.com/quickspecs/overview.html#intro</a></p>		
<b>5. LEASING</b>		
Participating Addendum may identify if and how leasing agreement terms will be conducted.		
<b>6. ADDITIONAL DISCOUNTS – Request a quote for discounts on bulk/volume purchases.</b>		
<p>a. <b>Big Deal Pricing:</b> Contact HP sales for additional savings provided through "special fixed pricing" (Big Deal). HP offers Multiple Transaction Volume based on the quantity, specific product or products purchased in a given time period.</p>		
<p>b. <b>Cumulative and Special Discounts:</b> Based on annual volume, HP will evaluate yearly sales on the Master Agreement and may elect to provide potential increased discount per band or provide specials for select products for the product category or series life cycle.</p>		
<p>c. <b>Additional Bulk/Volume Discount Options:</b> HP may provide procuring entities with different flexible savings options based on what meets their specific needs and requirements. HP may provide opportunities in the form of additional equipment if allowed by the Participating Entity.</p>		
<p>d. <b>Contact HP for detailed list of additional discounts provided.</b></p>		