Washington State Department of Enterprise Services

FACILITY PROFESSIONAL SERVICES

CONSULTANT SELECTION
COMBINED CONSENSUS SCORING SHEET

This Scoresheet Becomes Public Record

Project description
Maple Lane Corrections Center, Remodel Columbia Cottage

Project Number
2022-410

Name of Selection Panel Chair
Tim Byrne

Phase 1 - SOQ   Date: 8/12/2021   Number of Submitting Firms: 3

Firms		Tim Byrne Rank Order	Robert Fossum Rank Order	Megan Celedonia Rank Order	Kevin Sparkman Rank Order	Trent Hart Rank Order	TOTAL PANEL RANKED SCORE	PHASE 1 RANK ORDER
1	KMD	1	2	3	1	2	9	1
2	KMB	3	1	1	2	3	10	2
3	DLR	2	3	2	3	1	11	3
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Phase 2 Interview   Date: 8/25/2021   Number of Firms Interviewed: 3

Firms		RANK ORDER OF COMMITTEE MEMBERS					TOTAL ASSIGNED RANKS	FINAL RANK ORDER
		Tim Byrne Rank Order	Robert Fossum Rank Order	Megan Celedonia Rank Order	Kevin Sparkman Rank Order	Trent Hart Rank Order		
1	DLR	1	1	1	1	1	5	1
2	KMB	3	2	3	3	3	14	3
3	KMD	2	3	2	2	2	11	2
4								
5								

Tim Byrne

Megan Celedonia

Trent Hart

Robert Fossum

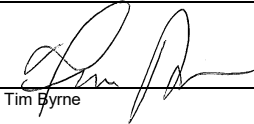Kevin Sparkman

Washington State Department of Enterprise Services

FACILITY PROFESSIONAL SERVICES

CONSULTANT SELECTION
PHASE I SCORING SHEET

This Scoresheet Becomes Public Record

Project description
Maple Lane Corrections Center, Remodel Columbia Cottage

Consensus Date	Project Number
8/12/2021	**2022-410**

Name of Selection Panel Member
Tim Byrne

	CRITERIA	Qualification of Key Personnel		Relevent Experience		Past Performance		(Not Used)		(Not Used)		TOTAL RAW SCORE	TOTAL WEIGHTED SCORE	RANK ORDER
	Scores	Raw Score	30%	Raw Score	40%	Raw Score	30%							
1	**KMD**	90.0	27.0	95.0	38.0	70.0	21.0					255.0	86.0	**1**
2	**KMB**	80.0	24.0	80.0	32.0	50.0	15.0					210.0	71.0	**3**
3	DLR	85.0	25.5	75.0	30.0	70.0	21.0					230.0	76.5	**2**
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COMMENTS:

Tim Byrne

8/12/2021
Date

FACILITY PROFESSIONAL SERVICES

CONSULTANT SELECTION
PHASE II - PROPOSAL SCORING SHEET

This Scoresheet Becomes Public Record

Project description
Maple Lane Corrections Center, Remodel Columbia Cottage

Date of Evaluation	Project Number
8/25/2021	**2022-410**

Name of Selection Panel Member

Tim Byrne

CRITERIA	Weighting	DLR Group		KMB		KMD					
		Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score
ORGANIZATION	15%	80.0	12.0	80.0	12.0	82.0	12.3				
Management Plan: How is the team set up to manage this project for the Client. What is their philosophy towords working collaboratively with clients and other outward looking issues.											
Team Member Qualifications: Are the relevent team members present and what role are they assuming in the discussion											
Capacity/Prodution Capabilities: Does the firm explain their workload for the duration of the project and how this project fits into the firm's overall planning											
PROJECT MANAGEMENT	25%	95.0	23.8	80.0	20.0	80.0	20.0				
Scope Management: Based on the information provided and the Finalist's experience, how well has the team acertained basic project requirements and how well have they managed development of project scope in the past.											
Budgeting & Cost Control: What strategies does the firm use to establish and manage project budgets. How successful have they been with past projects											
Project Scheduling: How does this finalist team develop schedules. How well do they listen to client schedule needs and then meet client schedule needs.											
PROJECT APPROACH	25%	95.0	23.8	85.0	21.3	90.0	22.5				
Understanding of this project: Has the Finalist demonstrated that they have reviewed available project information, attended informational mtg, or done independent research to better understand the project and the project requirements											
Challenges & Opportunities: Has the Finalist attempted to define challenges and/or opportunities they see for the project?											
EXPERIENCE	15%	92.0	13.8	85.0	12.8	90.0	13.5				
Relevant Past Projects (firm): Does the Finalist team discuss past work the firm has done and *how* that relates or provides guidance for this project?											
Relevant Past Projects (key team members): Do the individual team members have experience that relates to the project type or complexity?											
LIFE CYCLE COST ANALYSIS EXPERIENCE	Not Scored										
Does the Finalist team understand the value in a comprehensive Life Cycle Cost exercise in decision making? Are they familiar with the OFM requirements? Are they differentiating between LCCA and ELCCA?											
SUSTAINABLE DESIGN EXPERIENCE	10%	80.0	8.0	70.0	7.0	80.0	8.0				
What strategies have the Finalists indicated might be appropriate for this project. How can the sustainability strategys mesh with the project budget.											
DIVERSE BUSINESS INCLUSION PLAN (indicate included or not included)	Not Scored										
TOTAL Raw SCORE		442.0		400.0		422.0					
TOTAL WEIGHTED SCORE			81.3		73.0		76.3				
FINAL RANK ORDER			**1**		**3**		**2**				

COMMENTS:

Tim Byrne   8/25/2021
                    Date

Washington State Department of Enterprise Services

FACILITY PROFESSIONAL SERVICES

CONSULTANT SELECTION
PHASE I SCORING SHEET

Project description
Maple Lane Corrections Center, Remodel Columbia Cottage

Consensus Date	Project Number
8/12/2021	**2022-410**

Name of Selection Panel Member
Robert Fossum

This Scoresheet Becomes Public Record

CRITERIA	Qualification of Key Personnel		Relevent Experience		Past Performance		(Not Used)		(Not Used)		TOTAL RAW SCORE	TOTAL WEIGHTED SCORE	RANK ORDER
Scores	Raw Score	30%	Raw Score	40%	Raw Score	30%	Raw Score		Raw Score				
1 **KMD**	83.0	24.9	84.0	33.6	85.0	25.5					252.0	84.0	**2**
2 **KMB**	83.0	24.9	85.0	34.0	85.0	25.5					253.0	84.4	**1**
3 **DLR**	82.0	24.6	82.0	32.8	85.0	25.5					249.0	82.9	**3**
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20													

COMMENTS:

Robert J. Fossum

Robert Fossum

8/12/2021
Date

FACILITY PROFESSIONAL SERVICES

CONSULTANT SELECTION
PHASE II - PROPOSAL SCORING SHEET

This Scoresheet Becomes Public Record

Project description
Maple Lane Corrections Center, Remodel Columbia Cottage

Date of Evaluation	Project Number
8/23/2021	**2022-410**

Name of Selection Panel Member

Robert Fossum

CRITERIA	Weighting	DLR		KMB		KMD					
		Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score
ORGANIZATION	15%	91.0	13.7	89.0	13.4	85.0	12.8				
Management Plan: How is the team set up to manage this project for the Client. What is their philosophy towords working collaboratively with clients and other outward looking issues.											
Team Member Qualifications: Are the relevent team members present and what role are they assuming in the discussion											
Capacity/Prodution Capabilities: Does the firm explain their workload for the duration of the project and how this project fits into the firm's overall planning											
PROJECT MANAGEMENT	25%	89.0	22.3	90.0	22.5	88.0	22.0				
Scope Management: Based on the information provided and the Finalist's experience, how well has the team acertained basic project requirements and how well have they managed development of project scope in the past.											
Budgeting & Cost Control: What strategies does the firm use to establish and manage project budgets. How successful have they been with past projects											
Project Scheduling: How does this finalist team develop schedules. How well do they listen to client schedule needs and then meet client schedule needs.											
PROJECT APPROACH	25%	91.0	22.8	89.0	22.3	89.0	22.3				
Understanding of this project: Has the Finalist demonstrated that they have reviewed available project information, attended informational mtg, or done independent research to better understand the project and the project requirements											
Challenges & Opportunities: Has the Finalist attempted to define challenges and/or opportunities they see for the project?											
EXPERIENCE	15%	90.0	13.5	90.0	13.5	89.0	13.4				
Relevant Past Projects (firm): Does the Finalist team discuss past work the firm has done and *how* that relates or provides guidance for this project?											
Relevant Past Projects (key team members): Do the individual team members have experience that relates to the project type or complexity?											
LIFE CYCLE COST ANALYSIS EXPERIENCE	Not Scored										
Does the Finalist team understand the value in a comprehensive Life Cycle Cost exercise in decision making? Are they familiar with the OFM requirements? Are they differentiating between LCCA and ELCCA?											
SUSTAINABLE DESIGN EXPERIENCE	10%	89.0	8.9	86.0	8.6	86.0	8.6				
What strategies have the Finalists indicated might be appropriate for this project. How can the sustainability strategys mesh with the project budget.											
DIVERSE BUSINESS INCLUSION PLAN (indicate included or not included)	Not Scored										
TOTAL Raw SCORE	#VALUE!	450.0		444.0		437.0					
TOTAL WEIGHTED SCORE			81.1		80.2		79.0				
FINAL RANK ORDER			1		2		3				
COMMENTS:											

Robert J. Fossum

Robert Fossum

8/26/2021

Date

Washington State Department of Enterprise Services

FACILITY PROFESSIONAL SERVICES

CONSULTANT SELECTION
PHASE I SCORING SHEET

This Scoresheet Becomes Public Record

Project description	
Maple Lane Corrections Center, Remodel Columbia Cottage	
Consensus Date	Project Number
8/12/2021	**2022-410**
	Megan Celedonia

	CRITERIA	Scores	Qualification of Key Personnel		Relevent Experience		Past Performance		(Not Used)		(Not Used)		TOTAL RAW SCORE	TOTAL WEIGHTED SCORE	RANK ORDER
			Raw Score	30%	Raw Score	40%	Raw Score	30%	Raw Score		Raw Score				
1	**KMD**		81.0	24.3	81.0	32.4	81.0	24.3					243.0	81.0	**3**
2	**KMB**		82.0	24.6	82.0	32.8	83.0	24.9					247.0	82.3	**1**
3	**DLR**		83.0	24.9	81.0	32.4	83.0	24.9					247.0	82.2	**2**
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COMMENTS:

Megan Celedonia

8/12/2021
Date

FACILITY PROFESSIONAL SERVICES

CONSULTANT SELECTION
PHASE II - PROPOSAL SCORING SHEET

This Scoresheet Becomes Public Record

Project description
Maple Lane Corrections Center, Remodel Columbia Cottage

Date of Evaluation	Project Number
8/25/2021	**2022-410**

Name of Selection Panel Member
Megan Celedonia

CRITERIA	Weighting	DLR		KMB		KMD					
		Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score
ORGANIZATION	15%	82.0	12.3	76.0	11.4	80.0	12.0				
Management Plan: How is the team set up to manage this project for the Client. What is their philosophy towords working collaboratively with clients and other outward looking issues.											
Capacity/Prodution Capabilities: Does the firm explain their workload for the duration of the project and how this project fits into the firm's overall planning											
PROJECT MANAGEMENT	25%	83.0	20.8	75.0	18.8	78.0	19.5				
Scope Management: Based on the information provided and the Finalist's experience, how well has the team acertained basic project requirements and how well have they managed development of project scope in the past.											
Budgeting & Cost Control: What strategies does the firm use to establish and manage project budgets. How successful have they been with past projects											
Project Scheduling: How does this finalist team develop schedules. How well do they listen to client schedule needs and then meet client schedule needs.											
PROJECT APPROACH	25%	83.0	20.8	72.0	18.0	75.0	18.8				
Understanding of this project: Has the Finalist demonstrated that they have reviewed available project information, attended informational mtg, or done independent research to better understand the project and the project requirements											
Challenges & Opportunities: Has the Finalist attempted to define challenges and/or opportunities they see for the project?											
EXPERIENCE	15%	83.0	12.5	75.0	11.3	83.0	12.5				
Relevant Past Projects (firm): Does the Finalist team discuss past work the firm has done and *how* that relates or provides guidance for this project?											
Relevant Past Projects (key team members): Do the individual team members have experience that relates to the project type or complexity?											
LIFE CYCLE COST ANALYSIS EXPERIENCE	Not Scored										
Does the Finalist team understand the value in a comprehensive Life Cycle Cost exercise in decision making? Are they familiar with the OFM requirements? Are they differentiating between LCCA and ELCCA?											
SUSTAINABLE DESIGN EXPERIENCE	10%	80.0	8.0	78.0	7.8	80.0	8.0				
What strategies have the Finalists indicated might be appropriate for this project. How can the sustainability strategys mesh with the project budget.											
DIVERSE BUSINESS INCLUSION PLAN (indicate included or not included)	Not Scored										
TOTAL Raw SCORE	#VALUE!	411.0		376.0		396.0					
TOTAL WEIGHTED SCORE			74.3		67.2		70.7				
FINAL RANK ORDER			**1**		**3**		**2**				

COMMENTS: **DLR** national firm lots of experience; join up with Salus - good healthcare experience; excellent assessment of approach to systems and spaces on campus to assist in making value for the dollar decisions; budget development approach is well thought out and easy to understand; uses approprate terminology for trauma informed risk design; good exp. sustainable practices; most direct responses to questions - informed, articulate, responsive. **KMD**: Have NGRI expert available, 26% diverse business goals; in business a lot time with focus on healthcare and BH; prices estimated using previous projects; uses evidence based design and best practices. Didn't respond to the panels questions as directly as would have liked - indicated would plan in advance to prevent issues which is not always possible. Important to understand how they will partner when issues and problems do arise. **KMB**: lots of work with DSHS; worked on campus in the sister Cascade unit; project approach not as refined as other applicants, very causual in approach to the interview, did not get to meet partner in charge, did not respond as directly and clearly to questions as would preferred.

_____
Megan Celedonia

8/25/2021
_____
Date

Washington State Department of Enterprise Services

FACILITY PROFESSIONAL SERVICES

CONSULTANT SELECTION
PHASE I SCORING SHEET

Project description
Maple Lane Corrections Center, Remodel Columbia Cottage

Consensus Date	Project Number
8/12/2021	**2022-410**

Name of Selection Panel Member
Kevin Sparkman

This Scoresheet Becomes Public Record

	CRITERIA	Qualification of Key Personnel		Relevent Experience		Past Performance		(Not Used)		(Not Used)		TOTAL RAW SCORE	TOTAL WEIGHTED SCORE	RANK ORDER
	Scores	Raw Score	30%	Raw Score	40%	Raw Score	30%	Raw Score		Raw Score				
1	**KMD**	80.0	24.0	78.0	31.2	40.0	12.0					198.0	67.2	**1**
2	**KMB**	74.0	22.2	82.0	32.8	38.0	11.4					194.0	66.4	**2**
3	DLR	75.0	22.5	79.0	31.6	39.0	11.7					193.0	65.8	**3**
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COMMENTS:

KMB has a experience advantage since they completed the Cascade cottage remodel and this project is similar,
KMD seems to have a stronger professional team.
All three submissions were weak on past performance, KMB did not provide budget performance data

Kevin Sparkman
_____
Kevin Sparkman

8/12/2021
_____
Date

FACILITY PROFESSIONAL SERVICES

CONSULTANT SELECTION
PHASE II - PROPOSAL SCORING SHEET

This Scoresheet Becomes Public Record

Project description
Maple Lane Corrections Center, Remodel Columbia Cottage

Date of Evaluation	Project Number
8/25/2021	**2022-410**

Name of Selection Panel Member

Kevin Sparkman

CRITERIA	Weighting	DLR		KMB		KMD					
		Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score
ORGANIZATION	15%	83.0	12.5	81.0	12.2	82.0	12.3				
Management Plan: How is the team set up to manage this project for the Client. What is their philosophy towords working collaboratively with clients and other outward looking issues.											
Team Member Qualifications: Are the relevent team members present and what role are they assuming in the discussion											
Capacity/Prodution Capabilities: Does the firm explain their workload for the duration of the project and how this project fits into the firm's overall planning											
PROJECT MANAGEMENT	25%	85.0	21.3	75.0	18.8	80.0	20.0				
Scope Management: Based on the information provided and the Finalist's experience, how well has the team acertained basic project requirements and how well have they managed development of project scope in the past.											
Budgeting & Cost Control: What strategies does the firm use to establish and manage project budgets. How successful have they been with past projects											
Project Scheduling: How does this finalist team develop schedules. How well do they listen to client schedule needs and then meet client schedule needs.											
PROJECT APPROACH	25%	85.0	21.3	75.0	18.8	83.0	20.8				
Understanding of this project: Has the Finalist demonstrated that they have reviewed available project information, attended informational mtg, or done independent research to better understand the project and the project requirements											
Challenges & Opportunities: Has the Finalist attempted to define challenges and/or opportunities they see for the project?											
EXPERIENCE	15%	80.0	12.0	85.0	12.8	83.0	12.5				
Relevant Past Projects (firm): Does the Finalist team discuss past work the firm has done and *how* that relates or provides guidance for this project?											
Relevant Past Projects (key team members): Do the individual team members have experience that relates to the project type or complexity?											
LIFE CYCLE COST ANALYSIS EXPERIENCE	Not Scored	80		80		80					
Does the Finalist team understand the value in a comprehensive Life Cycle Cost exercise in decision making? Are they familiar with the OFM requirements? Are they differentiating between LCCA and ELCCA?											
SUSTAINABLE DESIGN EXPERIENCE	10%	83.0	8.3	81.0	8.1	82.0	8.2				
What strategies have the Finalists indicated might be appropriate for this project. How can the sustainability strategys mesh with the project budget.											
DIVERSE BUSINESS INCLUSION PLAN (indicate included or not included)	Not Scored										
TOTAL Raw SCORE	#VALUE!	496.0		477.0		490.0					
TOTAL WEIGHTED SCORE			75.3		70.5		73.7				
FINAL RANK ORDER			1		3		2				
COMMENTS:											

Kevin Sparkman   8/26/2021
_____   _____
Kevin Sparkman   Date

Washington State Department of Enterprise Services

FACILITY PROFESSIONAL SERVICES

CONSULTANT SELECTION
PHASE I SCORING SHEET

This Scoresheet Becomes Public Record

Project description
Maple Lane Corrections Center, Remodel Columbia Cottage

Consensus Date	Project Number
8/12/2021	**2022-410**

Name of Selection Panel Member

Trent Hart

CRITERIA		Qualification of Key Personnel		Relevent Experience		Past Performance		(Not Used)		(Not Used)		TOTAL RAW SCORE	TOTAL WEIGHTED SCORE	RANK ORDER
	Scores	Raw Score	30%	Raw Score	40%	Raw Score	30%	Raw Score		Raw Score				
1 KMD		27.0	8.1	35.0	14.0	28.0	8.4					90.0	30.5	2
2 KMB		27.0	8.1	35.0	14.0	27.0	8.1					89.0	30.2	3
3 DLR		30.0	9.0	40.0	16.0	30.0	9.0					100.0	34.0	1
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COMMENTS:

Trent Hart

8/12/2021
Date

FACILITY PROFESSIONAL SERVICES

CONSULTANT SELECTION
PHASE II - PROPOSAL SCORING SHEET

This Scoresheet Becomes Public Record

Project description
Maple Lane Corrections Center, Remodel Columbia Cottage

Date of Evaluation 08.25.2021 ~~8/23/2021~~

Project Number
2022-410

Name of Selection Panel Member
Trent Hart, AIA

CRITERIA	Weighting	DLR		KMB		KMD					
		Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score
ORGANIZATION	15%	95.0	14.3	95.0	14.3	95.0	14.3				
Management Plan: How is the team set up to manage this project for the Client. What is their philosophy towords working collaboratively with clients and other outward looking issues.											
Team Member Qualifications: Are the relevent team members present and what role are they assuming in the discussion											
Capacity/Prodution Capabilities: Does the firm explain their workload for the duration of the project and how this project fits into the firm's overall planning											
PROJECT MANAGEMENT	25%	95.0	23.8	90.0	22.5	92.0	23.0				
Scope Management: Based on the information provided and the Finalist's experience, how well has the team acertained basic project requirements and how well have they managed development of project scope in the past.											
Budgeting & Cost Control: What strategies does the firm use to establish and manage project budgets. How successful have they been with past projects											
Project Scheduling: How does this finalist team develop schedules. How well do they listen to client schedule needs and then meet client schedule needs.											
PROJECT APPROACH	25%	100.0	25.0	85.0	21.3	90.0	22.5				
Understanding of this project: Has the Finalist demonstrated that they have reviewed available project information, attended informational mtg, or done independent research to better understand the project and the project requirements											
Challenges & Opportunities: Has the Finalist attempted to define challenges and/or opportunities they see for the project?											
EXPERIENCE	15%	100.0	15.0	85.0	12.8	100.0	15.0				
Relevant Past Projects (firm): Does the Finalist team discuss past work the firm has done and *how* that relates or provides guidance for this project?											
Relevant Past Projects (key team members): Do the individual team members have experience that relates to the project type or complexity?											
LIFE CYCLE COST ANALYSIS EXPERIENCE	Not Scored	100		100		95					
Does the Finalist team understand the value in a comprehensive Life Cycle Cost exercise in decision making? Are they familiar with the OFM requirements? Are they differentiating between LCCA and ELCCA?											
SUSTAINABLE DESIGN EXPERIENCE	10%	95.0	9.5	85.0	8.5	95.0	9.5				
What strategies have the Finalists indicated might be appropriate for this project. How can the sustainability strategys mesh with the project budget.											
DIVERSE BUSINESS INCLUSION PLAN (indicate included or not included)	Not Scored	100		80		100					
TOTAL RAW SCORE	#VALUE!	585.0		540.0		567.0					
TOTAL WEIGHTED SCORE			87.5		79.3		84.3		5.6		
FINAL RANK ORDER			1		3		2		4		

COMMENTS:

Trent Hart
Trent Hart, AIA

8/25/2021
Date