

**Bidding Preferences
Public Works Construction Contracts**

October 2011

| State | Bid Preference | | Amount | Comments (type of preference and how the preference is applied) | Contact Name | Address | Title |
|-------------|----------------|----|--------|---|----------------|--|---|
| | Yes | No | | | | | |
| Alabama | | ✓ | | Reciprocal penalty against a contractor from another state if that state has a preference. | Katherine Lynn | katherine.lynn@bc.alabama.gov | Director, Building Commission |
| Alaska | ✓ | | 5% | An Alaska bidder is given a 5% preference in determining the low bidder for contract award. | Larry White | larry.white@alaska.gov | Building Maintenance Manager, Department of Transportation |
| Arizona | | ✓ | | | Roger Burna | roger.burna@azdoa.gov | General Manager, Construction Services, Department of Administration |
| Arkansas | | ✓ | | 5% in-state preference for the purchase of commodities. | Paul Ehunger | paul.ehunger@arkansas.gov | Construction Administrator, Construction Section |
| California | | ✓ | | | Mark Barrett | mark.barrett@dgs.ca.gov | Associate Construction Analyst, Real Estate Services Division, Department of General Services |
| Colorado | | ✓ | | | Dana Stansbury | dana.stansbury@state.co.us | Contract Administrator, State Architect, Department of Personnel and Administration |
| Connecticut | | ✓ | | | Allen Herring | allen.herring@ct.gov | Chief Engineer, Department of Construction Services |
| Delaware | | ✓ | | | Ken Starke | ken.starke@state.de.us | Construction Project Administrator |
| Florida | | ✓ | | | Tom Berger | tom.berger@des.myflorida.com | Director, Real Estate Development and Management, Department of Management Services |
| Georgia | | ✓ | | | Carmen Cureton | carmen.cureton@gffic.ga.gov | Director, Division of Construction, Financing & Investment Commission |
| Hawaii | | ✓ | | | Eric Nishimoto | dags@hawaii.gov | Branch Chief, Public Works Division, Accounting & General Services |
| Idaho | | ✓ | | | Tim Mason | tim.mason@adm.idaho.gov | Administrator, Division of Public Works, Department of Administration |

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| | Yes | No | | | | | |
| Illinois | | ✓ | | | Josh Weger | josh.weger@illinois.gov | Deputy Director of Construction, Capital Development Board |
| Indiana | | ✓ | | | Dan Mikula | dmikula@idoa.in.gov | State Architect, Public Works Division, Department of Administration |
| Iowa | | ✓ | | | Ryan Lamb | ryan.lamb@iawa.gov | General Council, Department of Administrative Services |
| Kansas | | ✓ | | | Galan Greenwood | galan.greenwood@da.ks.gov | Construction Purchasing Manager, Department of Administration |
| Kentucky | | ✓ | | Reciprocal law penalizes construction bidders from states with an in-state preference. | Paul Gannoe | paul.gannoe@ky.gov | Director, Engineering and Contract Administration |
| Louisiana | | ✓ | | Reciprocal law penalizes construction bidders from states with an in-state preference. | William Morrison | bill.morrison@la.gov | Assistant Director, Division of Administration, Facility Planning & Control |
| Maine | | ✓ | | | Joseph Ostwald | Joseph.Ostwald@Maine.gov | Division Director, Planning Design & Construction, Bureau of General Services |
| Maryland | | ✓ | | | Douglas Hutcheson | dhutcheson1@mdta.state.md.us | Deputy Director, Engineering and Construction Management, Department of Transportation |
| Massachusetts | | ✓ | | | Hope Davis | hope.davis@state.ma.us | Director, Facilities Management, Capitol Asset Management |
| Michigan | | ✓ | | | Patrick Mullen | BuildMichigan@michigan.gov | Design and Construction, Department of Technology, Management & Budget |
| Minnesota | | ✓ | | | Gordon Christofferson | gordon.christofferson@state.mn.us | Assistant Director, Construction Services, Department of Administration |
| Mississippi | | ✓ | | Reciprocal law penalizes construction bidders from states with an in-state preference. | Patricia G. Weir | weirt@dfa.state.ms.us | Contract Analyst Senior, Bureau of Building, Grounds and Real Property Management |

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| Missouri | | ✓ | | Restrictions for workers on public projects that reside in other states. | John Murray | john.murray@oa.mo.gov | Contracts Manager, Division of Design and Construction, Department of Administration |
| Montana | | ✓ | | | Russ Katherman | rkatherman@mt.gov | Contract Administrator, Architecture and Engineering, Department of Administration |
| Nebraska | | ✓ | | | Fred Zarate | fred.zarate@nebraska.gov | Architect, State Building Division, Department of Administrative Services |
| Nevada | ✓ | | 5% | Legislation recently passed. | Jim Fazor | admin@lcb.state.nv.us | Facility Manager, Legislative Council Bureau |
| New Hampshire | | ✓ | | | Michael Conner | michael.conner@nh.gov | Director, Bureau of Public Works, Design and Construction |
| New Jersey | | ✓ | | | Richard Flodmand | richard.flodmand@treas.state.nj.us | Deputy Director, Contract Administration, Treasury Division of Property Management & Construction |
| New Mexico | ✓ | | 5% | A bid from a resident contractor is multiplied by 0.95 to compare to the bid from a non-resident bidder. | Mike Unthank | Mike.Unthank@state.nm.us | Deputy for Operations, Building Services Division, General Services Department |
| New York | | ✓ | | | John Lewyckyj | john.lewyckyj@ogs.state.ny.us | Design and Construction, Office of General Services |
| North Carolina | | ✓ | | Allowed to pre-qualify contractors and can use "proximity to the job site" as a factor. | Gregory Driver | gregory.driver@doa.nc.gov | Director, State Construction Office, Department of Administration |
| North Dakota | | ✓ | | | Zack Weis | zweis@nd.us | Energy Engineer, Department of Commerce |
| Ohio | | ✓ | | Reciprocal law - ORC 153.012. | Jeffery Westhoven | jeff.westhoven@das.state.oh.us | Deputy Director, Department of Administrative Services |

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| | Yes | No | | | | | |
| Oklahoma | | ✓ | | | Mike Jones | mike_jones@dcs.state.ok.us | Deputy Administrator, Construction & Properties, Department of Central Services |
| Oregon | | ✓ | | | Sarah Jo Chaplen | sarahjo.chaplen@state.or.us | Administrator, Facilities, Department of Administrative Services |
| Pennsylvania | | ✓ | | | Barbara Gaerick | barbara.gaerick@state.pa.us | Administrative Officer, Project Administration, Department of General Services |
| Rhode Island | | ✓ | | | John Cowell | john.cowell@purchasing.ri.gov | Buyer II, Rhode Island Division of Purchasing |
| South Carolina | | ✓ | | | Bill McCallum | Bmacclum@gs.sc.gov | Manager, Facilities Management, Division of General Services |
| South Dakota | | ✓ | | Has a reciprocal preference law. | Krisit Honeywell | Kristi.Honeywell@state.sd.us | State Engineer, Office of Procurement Management |
| Tennessee | | ✓ | | | Robert Oglesby | robert.oglesby@tn.gov | State Architect, State Building Commission |
| Texas | | ✓ | | An in-state bidder would be selected in case of a direct tie with an out-of-state bidder. | Richard Ehlert | Richard.Ehlert@tfc.state.tx.us | Director of Procurement, Texas Facilities Commission |
| Utah | | ✓ | | An in-state bidder would be selected in case of a direct tie with an out-of-state bidder. | Lynn Hinrichs | lynnhinrichs@utah.gov | Program Director, Facilities Construction and Management, Administrative Services |
| Vermont | | ✓ | | | David Burley | dave.burley@state.vt.us | Director of Facilities - West, Agency of Administration |
| Virginia | | ✓ | | | Mike Coppa | mike.coppa@dgs.virginia.gov | Director, Bureau of Capital Outlay Management |

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| Washington | ✓ | | | | John Lynch | john.lynch@des.wa.gov | Assistant Director, Engineering and Architectural Services, Department of Enterprise Services |
| West Virginia | ✓ | | | | Michael Evans | michael.q.evans@wv.gov | Architect, Architecture and Engineering, General Services Division |
| Wisconsin | ✓ | | | | Terry Bay | terry.bay@wisconsin.gov | Architecture and Engineering, State Facilities Division, Department of Administration |
| Wyoming | ✓ | | 5% | | Richard Cathcart | richard.cathcart@wyo.gov | Administrator, Construction Management, Department of Administration |