

April 1, 2020

Ms. Talia Baker  
CPARB Administrative Staff  
Architecture and Engineering Services  
Talia.baker@des.wa.gov

RE: Position reapplication for PRC board / representative for Design Industry Engineer position.

Dear Ms. Baker:

Please accept this letter of interest for reapplication to PRC for a position as a representative for Design Industry Engineer. My current term on PRC expires this June, so please consider this application. As Director of Engineering at Exeltech Consulting, my experience includes delivering alternative delivery projects. These of course include both design-build and GCCM.

My experience includes more than 38 years in the transportation industry designing, managing, and developing projects. After starting at WSDOT during my first 8 years I've worked with in the private consulting field since. It's important that the engineering industry has a voice in the process of choosing delivery model. It is this spirit that will guide my focus if appointed to this board.

My experience can offer three benefits to the PRC board as follows. Firstly, I'm very familiar with RCW 39.10 from my current term on PRC. Secondly, from serving as design manager for Sound Transit's Angle Lake extension (design build) project I intimately learned the design build delivery method implications to the owner, consultant, and contractor. For the owner (Sound Transit) their major concern focused on prescriptive requirements in the appropriate portions of the project. For the consultant team, a significant effort was placed on preparing project requirements to match the project plans so that the bid request was clear, concise, and accurate. For the contracting community the sharing of accurate project information became important so that alternative design concepts could be prepared without reducing the project function. Also during recent experience related to the Elliott Bay Sewall project I gained GCCM experience through the Seattle Department of Transportation (SDOT). This project is one of the largest GCCM projects delivered by the city of Seattle. Several lessons were learned by the owner, contractor, and design consultant team.

Thirdly, my experience with alternative delivery can serve the board to make the overall profession better. I will continue to offer improvement ideas to the board including, optimizing the competitive environment, simplifying project requirements,

and improving overall communication. It is possible to improve clarity of roles, risks, responsibilities, and contract procedures to benefit companies based in Washington State. So far most alternative delivery projects are developed and in many cases constructed by companies based outside of Washington State which serves their company financial statements well but does little to create permanent jobs within Washington State.

Fourthly, my experience and project delivery familiarity benefits the engineering industry within Washington State. The current project advertisement climate has eliminated some excellent local firms because of their inability to compete with large national firms for projects. This fact combined with their inexperience in alternative delivery makes it very difficult for them to compete and grow. Some agencies require several years of experience in design build for consultants and or contractors to qualify for alternative delivery projects. Without this experience, only large national or out of state firms can fulfill the requirement. There are several ways that this burden can be lifted to encourage local businesses to compete for alternative delivery projects.

As Director of Engineering at Exeltech (a certified S/DBE, MWBE) I see firsthand the broad implications of alternative delivery. This experience will serve to guide my voice into the selection of projects for specific delivery type. it is vital that local Washington companies are given every opportunity possible to participate in infrastructure projects.

As a member of PRC, I will draw on my experience of contracting in public works to balance the opportunities provided for all engineering companies in the region. Alternative delivery is vital to the delivery of public works projects in the northwest and my mission will be to provide meaningful input to this board's decision processes.

As requested, below are three references, which you can use to verify my experience, qualifications, and interest in delivering public works projects in Washington.

Santosh Kuruvilla, President  
Exeltech Consulting, Inc.  
santosh@xltech.com  
(206) 713-1241

Andy Thompson  
Vice Chair CPARB  
Granite Construction  
andrew.thompson@gcing.com  
(425) 551-3171

Ralph Wessels  
Port of Seattle  
wessels.r@portseattle.org  
(206) 787-5529

Sincerely,



David Talcott, PE PMP  
Director of Engineering